

# IN THE COURT OF COMMON PLEAS SUMMIT COUNTY, OHIO

MEMBER WILLIAMS, et al.,

Plaintiffs,

Case No. 2016-CV-09-3928

VS.

Judge James A. Brogan

KISLING, NESTICO & REDICK, LLC, et al.,

Defendants.

DEFENDANTS' SECOND AMENDED RESPONSES TO PLAINTIFFS' THIRD SET OF REQUESTS FOR PRODUCTION OF DOCUMENTS TO ALL DEFENDANTS

Pursuant to Rule 34 of the Ohio Rules of Civil Procedure, Defendants Kisling, Nestico & Redick, LLC ("KNR"), Alberto R. Nestico, and Robert Redick (collectively "Defendants") object and respond as follows to Plaintiffs' Third Set of Requests for Production of Documents ("Document Requests"):

### **GENERAL OBJECTIONS**

1. Defendants object to Plaintiffs' Document Requests to the extent that they seek information protected by the attorney-client privilege, work product doctrine, the joint defense and common interest privilege, and other applicable privileges and rules. Specifically, some requests of Plaintiffs' Document Requests seek information and communications between Plaintiffs and KNR and between putative class members and KNR that are protected by the attorney-client privilege, work product doctrine, ethical and professional rules governing attorneys, or other applicable privileges. By filing this

lawsuit and attaching the Settlement Statement to her Class Action Complaint, Plaintiffs have waived the attorney-client privilege and all other applicable privileges, as those privileges apply to only them, and not to putative class members.

- 2. Defendants object to the "Instructions" and "Definitions" preceding Plaintiffs' Document Requests on the grounds that they are vague, ambiguous, seek irrelevant information not reasonably calculated to lead to the discovery of admissible evidence, and seek to impose obligations on Defendants that are greater than, or inconsistent with, those obligations imposed by the Ohio Rules of Civil Procedure. Defendants will respond to these Document Requests in accordance with its obligations under the Ohio Rules of Civil Procedure.
- 3. Defendants object as overly broad and unduly burdensome to the extent that a request for documents seeks information relating to Medical Service Providers or Chiropractors other than Akron Square Chiropractic ("ASC").
- 4. Defendants object as overly broad and unduly burdensome to the extent a request for documents seeks information relating to Litigation Finance Companies other than Liberty Capital Funding, LLC ("Liberty Capital").
- 5. Defendants object that there are no date limitations on these requests, which makes them overly broad and unduly burdensome.
- 6. Defendants object to the extent that requests are based on illegally obtained documents. Plaintiff should not be able to take advantage of the illegally obtained documents. See Raymond v. Spirit AeroSystems Holdings, Inc., Case No. 16-1282-JTM-GEB, 2017 U.S. Dist. LEXIS 101926 (D. Kan. June 30, 2017).

- Defendants object that the terms "investigation fee," "investigative fee," 7. and "investigatory fee" are vague, ambiguous, and undefined. Defendants will interpret these terms to mean the flat fee paid to investigators by KNR that are similar to the \$50 fee paid to MRS Investigations, Inc. in Plaintiff Williams' case. All of Defendants' answers to requests involving these terms are based on Defendants' definition of those terms as outlined above.
- Defendants state that they and the firm's IT vendor cannot conduct 8. Boolean searches.
- Defendants object that the Document Requests are overly broad and 9. unduly burdensome in that there are no date limitations on the requests.
- 10. Defendants reserve their right to amend their responses to these Document Requests.
- 11. Defendants deny all allegations or statements in the Document Requests, except as expressly admitted below.
- These "General Objections" are applicable to and incorporated in each of 12. Defendants' responses to the Document Requests. Moreover, Defendants' responses are made subject to and without waiving these objections. Failing to state a specific objection to a particular Document Request should not be construed as a waiver of these General Objections.
- Defendants' discovery responses are made without a waiver of, and with 13. preservation of:
  - a. All questions as to competency, relevancy, materiality, privilege, and admissibility of the responses and the subject matter thereof as evidence for any purpose in any further proceedings in this action and in any other action;

b. The right to object to the use of any such responses or the subject matter thereof, on any ground in any further proceedings of this action and in any other action;

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- c. The right to object on any ground at any time to a demand or request for a further response to the requests or other discovery involving or relating to the subject matter of the Document Requests herein responded to;
- d. The right at any time to revise, correct, add to, supplement, or clarify any of the responses contained herein and to provide information and produce evidence of any subsequently discovered facts;
- e. The right to assert additional privileges; and
- f. The right to assert the attorney-client privilege, attorney work product doctrine, or other such privilege as to the discovery produced or the information obtained therefrom, for any purpose in any further proceedings in this action and in any other action.

# REQUESTS FOR PRODUCTION OF DOCUMENTS

Please produce the following documents:

All documents completing all of the "chain[s] of email" you repeatedly identify in 1. your Answer to the Second Amended Complaint, or supplying the "context" to which emails have been "taken out of" as you repeatedly allege in your Answer. Please organize your response to this request by identifying the paragraph of the Second Amended Complaint to which each document pertains.

RESPONSE: See documents bates stamped KNR03342-KNR03396.

All documents reflecting communications between any Defendant or KNR 2. employee and Ciro Cerrato or Liberty Capital Funding not related to a specific client matter.

Defendants have produced documents generated from searches RESPONSE: of Rob Nestico's and Robert Redick's electronic mail for "Ciro" or "Cerrato," see documents bates stamped KNR03433-03650.

All documents reflecting any financial interest any Defendant or employee of 3. KNR might have had in Liberty Capital Funding.

**RESPONSE**: There are no responsive documents.

4. All documents reflecting any business or financial benefit Defendants derived from their relationship with Liberty Capital Funding or Ciro Cerrato.

**RESPONSE:** There are no responsive documents.

5. All documents reflecting Defendants' process or policies for selecting a Litigation Finance Company (including Liberty Capital Funding) to refer to clients for the provision of advances to clients, including but not limited to any internal discussions or discussions with Litigation Finance Companies.

**RESPONSE:** There are no responsive documents.

6. All documents reflecting efforts by Defendants to assure that the Litigation Finance Company to which they referred clients at any given time was the company providing the most competitive terms and most reliable service.

**RESPONSE:** There are no responsive documents.

7. All documents reflecting any efforts to determine the financial stability or general quality of Liberty Capital Funding prior to Defendant Nestico asking that his employees recommend them exclusively.

**RESPONSE:** There are no responsive documents.

8. All documents reflecting payments withheld from client settlements for purposes of satisfying loans made by Liberty Capital Funding, including but not limited to settlement memoranda.

RESPONSE: Objection. Defendants object that this request seeks documents relating to putative class members when the case has yet to be certified as a class action. Plaintiffs are not entitled to documents and information related to putative class members until the case has been certified as a class action. Defendants also object that this request seeks documents that may be subject to the attorney-client privilege, work product doctrine, ethical and professional rules governing attorneys, or other applicable privileges. Defendants further object that this information seeks confidential and proprietary information. In addition, Defendants object that the request is unduly burdensome and overly broad to the extent that it seeks documents relating to other clients that Plaintiffs' counsel

does not represent. Responding further, to the extent that this request is needed to establish numerosity, Defendants are not contesting numerosity for the Liberty Capital Funding Class (Class C).

All documents reflecting how and by whom Liberty Capital Funding obtained the 9. capital necessary to make loans to your client.

**RESPONSE:** There are no responsive documents.

All documents reflecting any payments received from Liberty Capital Funding not 10. specific to any KNR client.

**RESPONSE:** There are no responsive documents.

All documents reflecting both the amount borrowed and the amount repaid for 11. any loan made to a KNR client by Liberty Capital Funding.

RESPONSE: Objection. Defendants object that this request seeks documents relating to putative class members when the case has yet to be certified as a class action. Plaintiffs are not entitled to documents and information related to putative class members until the case has been certified as a class action. Defendants object that this request seeks documents that may be subject to the attorney-client privilege, work product doctrine, ethical and professional rules governing attorneys, or other applicable privileges. Defendants further object that this information seeks confidential and proprietary information. In addition, Defendants object that the request is unduly burdensome and overly broad to the extent that it seeks documents relating to other clients that Plaintiffs' counsel does not represent. Responding further, to the extent that this request is needed to establish numerosity, Defendants are not contesting numerosity for the Liberty Capital Funding Class (Class C).

12. All documents reflecting any audit, risk analysis modeling or other analytic assessment of Liberty Capital Funding and whether their rates were accordant with the risk of the loans they were making.

RESPONSE: Objection. Defendants object that the terms "audit," "risk analysis modeling," and "analytic assessment" are vague, ambiguous, and undefined. Defendants also object to the extent the request assumes a duty or creates a legal or professional obligation to compare Litigation Finance Companies. Subject to and without waiving these objections, there are no responsive documents.

RESPONSE: Objection. Defendants object that this request seeks documents protected by the attorney-client privilege and work product doctrine. In addition, Defendants object that this request may seek documents that are confidential and proprietary. Subject to and without waiving these objections, Defendants will produce documents based on the search of emails of the assigned attorneys and paralegals using the different iterations of the four named Plaintiffs. Defendants will also produce the client files for each of the four named Plaintiffs. See Documents bates stamped KNR00023-00743 (Plaintiff Williams); KNR00761-01427 (Plaintiff Wright); KNR01428-01682 (Plaintiff Johnson); KNR01683-02199 (Plaintiff Reid); and KNR03279.

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14. All schematics, data maps, documentation, user's manuals, or other documents intended to describe the function, content and functionality of Needles as employed by KNR, KNR's EDMS, KNR's accounting system, and KNR's e-mail system.

RESPONSE: See Documents bates stamped KNR02200-03192, the manual for Needles.

All documents reflecting a comparison or discussion of the number of referrals 15. made by KNR to a given chiropractor(s) and referrals made by that chiropractor to KNR over any period of time.

RESPONSE: Objection. Defendants object that the term "referrals" is vague, ambiguous, and undefined. Defendants further object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other than ASC. In addition, this request is overly broad and unduly burdensome.

All emails sent by KNR's intake department containing a chart of each day's 16. intakes, including which investigator was paid on each intake, with client names, addresses, and phone numbers redacted.

RESPONSE: Objection. Defendants object that this request seeks documents relating to putative class members when the case has yet to be certified as a class action. Plaintiffs are not entitled to documents and information related to putative class members until the case has been certified as a class action. Defendants object that the term "intake department" is vague, ambiguous, and undefined. Defendants further object that this request seeks documents that

may be subject to the attorney-client privilege, work product doctrine, ethical and professional rules governing attorneys, or other applicable privileges. In addition, Defendants object that this request is overly broad and unduly burdensome.

All documents stating or reflecting the reasons why KNR does not pay narrative 17. fees on any minor patient, as set forth in the email cited in Paragraph 60 of the Second Amended Complaint.

**RESPONSE:** Defendants state that there are no responsive documents.

All documents reflecting communications from Defendants to any chiropractor or 18. chiropractor's office where such communications do not relate or refer to a specific client/patient.

RESPONSE: Objection. Defendants object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other than ASC. In addition, this request generally is overly broad and unduly burdensome.

All documents reflecting communication with any referring chiropractor(s) 19. regarding trips, retreats, meetings or other occurrences intend to allow for interaction between chiropractors and KNR employees or Defendants.

Defendants object that the terms "referring RESPONSE: Objection. chiropractor(s)" and "other occurrences" are vague, ambiguous, and undefined. Defendants further object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other than ASC. In addition, this request is generally unduly burdensome and overly broad.

All documents reflecting an agreement, formal or otherwise, to refer clients to a 20. particular chiropractor or for a particular chiropractor to refer patients to KNR.

**RESPONSE:** There are no responsive documents.

All documents reflecting negotiations with any Chiropractor over referrals. 21.

RESPONSE: Objection. Defendants object that the terms "negotiations" and "referrals" are vague, ambiguous, and undefined. Defendants object as overly broad and unduly burdensome to the extent that this request for documents

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22. All documents reflecting negotiations with any Chiropractor over narrative fees.

**RESPONSE:** Objection. Defendants object that the term "negotiations" and "narrative fees" are vague, ambiguous, and undefined. Defendants object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other than ASC. In addition, this request is generally unduly burdensome and overly broad. Subject to and without waiving these objections, there are no responsive documents.

23. All documents, including but not limited to spreadsheets, quantifying the number of referrals to and from specific Chiropractor(s) over time.

**RESPONSE:** Objection. Defendants object that the term "referrals" is vague, ambiguous, and undefined. Defendants further object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other than ASC. In addition, this request is generally unduly burdensome and overly broad. Subject to and without waiving these objections, Defendants state the following for 2012-2017:

	2012	2013	2014	2015	2016	2017
ASC	440	517	544	584	721	459
KNR	175	231	289	296	316	188

Prior to that date range, it is unduly burdensome to provide the information.

24. All documents reflecting any payment made to any Defendant by any chiropractor.

RESPONSE: Objection. Defendants object that this request incorrectly assumes that there were payments from any Chiropractor to any Defendant. Defendants deny that such payments occurred. Defendants further object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other than ASC. Subject to and without waiving these objections, Defendants reimburse ASC for the care of the patient and reimbursement of Dr. Floros for the narrative report (including the medical records) and deposition.

25. All documents reflecting any payment made by any Defendant to any

chiropractor not associated with medical services or narrative reports provided to/for a specific KNR client.

RESPONSE: Objection. Defendants object that this request incorrectly assumes that there were payments from Any Defendant to any Chiropractor not associated with medical services or narrative reports provided to/for as specific KNR client. Defendants deny such payments occurred. In addition, Defendants object that the term "narrative reports" is vague, ambiguous, and undefined. Defendants further object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other Subject to and without waiving these objections, there are no than ASC. responsive documents.

All documents reflecting joint advertising or marketing agreements with any 26. chiropractor(s), including but not limited to any agreement regarding the funding of the "Red Bags" placed on the doors of potential clients.

**RESPONSE:** Objection. Defendants object that this request incorrectly assumes that there were joint advertising or marketing agreements with Chiropractors. Defendants deny such an assumption. In addition, Defendants object that the terms "joint advertising or marketing agreements" and "Red Bags" is vague, ambiguous, and undefined. Defendants further object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other than ASC. Defendants object that the term "business or financial benefit" are vague, ambiguous, and undefined. Defendants further object that this request is based on illegally obtained documents. Plaintiff should not be able to take advantage of the illegally obtained documents. See Raymond v. Spirit AeroSystems Holdings, Inc., Case No. 16-1282-JTM-GEB, 2017 U.S. Dist. LEXIS 101926 (D. Kan. June 30, 2017). Subject to and without waiving these objections, Defendants state that there are no responsive documents relating to ASC.

All documents reflecting KNR's requirements for the content of narrative reports 27. from chiropractors.

RESPONSE: There are no responsive documents. The content of narrative reports varies from case to case and is determined by the attorney handling the file. There is no uniform manner in which narrative reports are requested, as each case is unique and the circumstance may vary depending on nature of injures, age of client, etc.

All documents reflecting KNR's basis for believing that narrative reports from 28. chiropractors provide a benefit to their clients in excess of the fee for such

reports.

**RESPONSE:** Defendants refer Plaintiffs to Plaintiff Reid's narrative report and ASC records, which are bates stamped KNR03193-03225.

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29. All documents reflecting discussions, communications or assessments on the value of narrative reports in pursuing personal injury settlements.

**RESPONSE:** There are no responsive documents. To the extent Plaintiffs construe the illegally obtained documents, including those attached as exhibits to Plaintiffs' Motion for Leave to File Second Amended Complaint, as responsive to this request, Plaintiffs are already in possession of said documents.

30. All documents reflecting solicitations to Chiropractors asking, suggesting, urging or incentivizing them to refer clients to KNR.

**RESPONSE:** There are no responsive documents.

31. All documents reflecting contracts or payments made by KNR for services in obtaining contact information for individuals recently involved in auto accidents.

**RESPONSE:** Objection. Defendants object that the term "services" is vague, ambiguous, and undefined. Defendants also object that this request is overly broad and unduly burdensome. Defendants further object that this request seeks irrelevant documents not likely to lead to the discovery of admissible evidence.

32. All documents reflecting contracts or payments made by KNR, directly or indirectly, for any advertising, including but not limited to mailings and material left on potential clients' doors, that did not bear the name of KNR or any Defendant.

**RESPONSE:** Objection. Defendants object that this request seeks irrelevant documents not likely to lead to the discovery of admissible evidence. Defendants also object that this request is overly broad and unduly burdensome. Subject to and without waiving these objections, there are no responsive documents.

33. All job descriptions, policies, or procedures related to the obtaining of contact information for individuals recently involved in auto accidents.

RESPONSE: Objection. Defendants object that the terms "job descriptions,"

"policies, and "procedures" are vague, ambiguous, and undefined. Defendants further object that this request seeks irrelevant documents not likely to lead to the discovery of admissible evidence.

All documents reflecting payments made by any Defendant for postage or 34. materials used in mailings sent by any Chiropractor.

Defendants object that this request incorrectly RESPONSE: Objection. assumes that Defendants paid for postage or other materials used in Chiropractor mailings. Defendants deny such an assumption. Defendants further object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to Chiropractors other than Subject to and without waiving these objections, Defendants state that there are no responsive documents.

35. All documents reflecting any input provided by any Defendant into the content or design of any mailing sent by any Chiropractor.

**RESPONSE**: Defendants state that there are no responsive documents.

All e-mails sent or received by Defendants Nestico or Redick regarding intake 36. procedures or referrals.

**RESPONSE:** Objection. Defendants object that the terms "intake procedures" and "intake referrals" are vague, ambiguous, and undefined. Defendants further object that this request is overly broad and unduly burdensome to the extent that it has no date limitation. In addition, Defendants object that the request is generally overly broad and unduly burdensome.

All documents directing intake attorneys to steer clients to a particular 37: Chiropractor.

RESPONSE: Periodically, KNR intake attorneys received email correspondence directing them to refer clients to particular chiropractors in various geographic areas based upon numerous factors. The same information was posted on the Typically the email communication "whiteboard" for attorney reference. contained the subject line of "Chiro Referrals" and came from the email box of Brandy Brewer. Defendants have searched the email box of Brandy Brewer for communications with the subject line "Chiro Referrals" and will produce all responsive documents. Defendants further refer Plaintiffs' to Defendants' First Amended Responses to Plaintiffs' Second Set of Interrogatories, Interrogatory Nos. 6 and 7.

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All documents advising intake attorneys to tell KNR clients or potential clients 38. that going to a medical provider other than the one being suggested by KNR will negatively impact the client or potential client's case.

RESPONSE: There are no responsive documents. To the extent Plaintiffs construe the illegally obtained documents, including those attached as exhibits to Plaintiffs' Motion for Leave to File Second Amended Complaint, as responsive to this request. Plaintiffs are already in possession of said documents.

All documents reflecting KNR's employment (whether as a provider or contractor) 39. at any time of an "investigator" or individual whose job involved going to the homes or workplaces of prospective clients to obtaining signatures or documents.

Objection. Defendants object that the terms RESPONSE: RESPONSE: "provider" and "employment" are vague, ambiguous, and undefined. Defendants further object as overly broad and unduly burdensome to the extent that this request for documents seeks information relating to investigators other than MRS Investigations, Inc. and AMC Investigations, Inc., which are independent contractors. In addition, Defendants object that this request is overly broad and unduly burdensome to the extent that it has no date limitation. In addition, this request is generally unduly burdensome and overly broad. without waiving these objections, Defendants will produce documents. See documents bates stamped KNR03226-03277. Client names and identifying information have been redacted in these documents.

All documents reflecting KNR payments to contract investigators for work done 40. on prospective client matters that do not result in the client signing a contract with KNR.

RESPONSE: Defendants object that this request seeks documents that may be subject to the attorney-client privilege, work product doctrine, ethical and professional rules governing attorneys, or other applicable privileges. Defendants further object that this information seeks confidential and proprietary information. In addition, Defendants object that the request is unduly burdensome and overly broad to the extent that it seeks documents relating to other clients. Subject to and without waiving these objections, there are no Responding further, investigators do not investigate responsive documents. claims of individuals who are not clients of the firm.

All documents containing or reflecting policies and procedures regarding when 41. an "investigation fee" should be charged.

There are no responsive documents. To the extent Plaintiffs RESPONSE: construe the illegally obtained documents, including those attached as exhibits to Plaintiffs' Motion for Leave to File Second Amended Complaint, as responsive to this request, Plaintiffs are already in possession of said documents.

All versions of fee agreements that KNR has used with its clients since the firm's 42. inception.

RESPONSE: Objection. Defendants object that this request is overly broad and unduly burdensome in that it requests documents dating back to the inception of KNR. Defendants also object that this request seeks confidential and proprietary information. Defendants object that the term "business or financial benefit" are vaque, ambiguous, and undefined. Defendants further object that this request is based on illegally obtained documents. Subject to and without waiving these objections, Defendants have previously produced sample versions of fee agreements after 2009. See documents bates stamped KNR00001-00020.

All documents containing or reflecting policies and procedures on when and how 43. to use an "investigator" on a client or potential client matter.

There are no responsive documents. To the extent Plaintiffs RESPONSE: construe the illegally obtained documents, including those attached as exhibits to Plaintiffs' Motion for Leave to File Second Amended Complaint, as responsive to this request, Plaintiffs are already in possession of said documents.

All documents relating or referring to "sign up" fees or "SU" fees including all 44 policies and procedures regarding when a "sign up" fee or "SU" fee should be charged.

RESPONSE: Defendants have produced non-privileged documents generated from electronic searches using the terms "Sign up fee" and "SU fee," see documents bates stamped KNR03228-KNR03329.

All documents containing or reflecting policies and procedures on when and how 45. to request a "narrative" report from a Chiropractor.

RESPONSE: There are no responsive documents. To the extent Plaintiffs construe the illegally obtained documents, including those attached as exhibits to

All documents containing or reflecting policies and procedures regarding the 46. referral of KNR clients to chiropractors or other Medical Service Providers.

RESPONSE: See response to request number 37. Further answering, to the extent Plaintiffs construe the illegally obtained documents, including those attached as exhibits to Plaintiffs' Motion for Leave to File Second Amended Complaint, as responsive to this request, Plaintiffs are already in possession of said documents. Defendants further refer Plaintiffs' to Defendants' First Amended Responses to Plaintiffs' Second Set of Interrogatories, Interrogatory Nos. 6 and 7.

All documents containing or reflecting policies and procedures regarding 47. obtaining referrals of clients from chiropractors or other Medical Service Providers.

**RESPONSE:** See response to request number 37. Further answering, to the extent Plaintiffs construe the illegally obtained documents, including those attached as exhibits to Plaintiffs' Motion for Leave to File Second Amended Complaint, as responsive to this request, Plaintiffs are already in possession of said documents. Defendants further refer Plaintiffs' to Defendants' First Amended Responses to Plaintiffs' Second Set of Interrogatories, Interrogatory Nos. 6 and 7.

All documents containing or reflecting policies and procedures regarding when a 48. narrative fee should be charged and how to determine if a particular charge is reasonable.

**RESPONSE:** See document bates stamped KNR03278 (attorney's eyes only). To the extent Plaintiffs construe the illegally obtained documents, including those attached as exhibits to Plaintiffs' Motion for Leave to File Second Amended Complaint, as responsive to this request, Plaintiffs are already in possession of said documents.

All documents containing or reflecting policies and procedures relating to 49. handling calls from potential new clients.

50. All documents containing or reflecting policies and procedures related to new case intake.

**RESPONSE:** Objection. Defendants object that the terms "policies," "procedures," and "intake" are vague, ambiguous, and undefined. Defendant further objects that this request is overly broad and unduly burdensome in that it has no date limitation. Also, this request is generally unduly burdensome and overly broad. In addition, Defendants object that this request seeks a training manual that is proprietary and confidential information. Defendants will not produce this document.

51. All documents containing or reflecting policies and procedures identified in your response to any Interrogatory served by Plaintiffs in this lawsuit.

**RESPONSE:** Objection. Defendants object that this request does not identify the specific policy or procedure. In addition, Defendants object that this request is overly broad and unduly burdensome.

52. All documents supporting the truth of your response to any Interrogatory served by Plaintiffs in this lawsuit.

**RESPONSE:** Objection. Defendants object that this request does not identify the specific policy or procedure. In addition, Defendants object that this request is overly broad and unduly burdensome. Defendants will supplement if appropriate.

53. All documents supporting the truth of your denial of any Request for Admission served by Plaintiffs in this lawsuit.

**RESPONSE:** Objection. Defendants object that this request is overly broad and unduly burdensome. Defendants will supplement if appropriate.

54. All documents regarding "quotas" of any type.

RESPONSE: Objection. Defendants object that this request is confusing and unintelligible. Defendants further object that the phrase "quotas of any type" is vague, ambiguous, and undefined.

Gary Petti's employment file, including all documents reflecting evaluations of 55. Petti's performance and all documents relating to the reasons for KNR's termination of Petti's employment.

RESPONSE: Objection. Defendants object that this request seeks irrelevant documents that are not likely to lead to the discovery of admissible evidence. Defendants further object that to produce the responsive documents will require written approval of Gary Petti.

Rob Horton's employment file, including all documents reflecting evaluations of 56. Horton's performance and all documents relating to the reasons for KNR's termination of Horton's employment.

RESPONSE: Objection. Defendants object that this request seeks irrelevant documents that are not likely to lead to the discovery of admissible evidence. Defendants further object that to produce the responsive documents will require written approval of Robert Horton.

All documents, including but not limited to job descriptions, describing the 57. responsibilities and means of assessment for KNR's "Intake Manager."

**RESPONSE:** There are no responsive documents.

All documents, including but not limited to job descriptions, describing the 58. responsibilities and means of assessment for KNR's "Executive Assistant to Attorney Nestico."

**RESPONSE:** There are no responsive documents.

All documents, including but not limited to job descriptions, describing the 59. responsibilities and means of assessment for KNR's "Director of Operations."

**RESPONSE:** There are no responsive documents.

All discovery requests and written discovery responses served by all parties to 60.

**RESPONSE:** Objection. Defendants object that this request seeks irrelevant documents that are not reasonably calculated to lead to the discovery of admissible evidence.

All documents, including emails, text messages, or demand letters, reflecting or containing threats of litigation, or the suggestion of the possibility of litigation, by any Defendant against any Medical Service Provider or other attorney or law firm, including attorneys who work or worked for KNR.

**RESPONSE:** Objection. Defendants object that this request seeks irrelevant documents that are not reasonably calculated to lead to the discovery of admissible evidence.

62. All documents relating to Naomi Wright, including relating to any disclosures made to Wright regarding KNR's ongoing business/referral relationship with Akron Square Chiropractic.

**RESPONSE:** See response to Request No. 13, above. See documents bates stamped KNR00761-01427 (Plaintiff Wright).

All documents relating to Matthew Johnson, including relating to any disclosures made to Johnson regarding KNR's ongoing business/referral relationship with Liberty Capital Funding.

**RESPONSE:** Objection. Defendants object that this request seeks confidential and proprietary information. Subject to and without waiving these objections, see response to Request No. 13. See documents bates stamped KNR01428-01682 (Plaintiff Johnson).

64. All documents reflecting communications with "Attorney at Law Magazine."

**RESPONSE:** Objection. Defendants object that this request seeks irrelevant documents that are not likely to lead to the discovery of admissible evidence.

65. All documents reflecting payments of any kind to "Attorney at Law Magazine."

RESPONSE: Objection. Defendants object that this request seeks irrelevant

documents that are not likely to lead to the discovery of admissible evidence.

All documents reflecting or containing policies and procedures regarding reviews 66, on Google, Facebook, and other websites, including all documents reflecting any instructions or suggestions to employees regarding these reviews.

RESPONSE: Objection. Defendants object that this request seeks irrelevant documents that are not likely to lead to the discovery of admissible evidence.

As to objections

Respectfully submitted,

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Counsel for Defendants

### CERTIFICATE OF SERVICE

A copy of the foregoing Defendants' Second Amended Responses to Plaintiffs' Third Set of Requests for Production of Documents to All Defendants was sent this 17th day of September, 2018 to the following via electronic Mail:

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# IN THE COURT OF COMMON PLEAS SUMMIT COUNTY, OHIO

MEMBER WILLIAMS, et al.,

Plaintiffs,

Case No. 2016-CV-09-3928

Judge James A. Brogan

**EXTO** 

vs.

CV-2016-09-3928

KISLING, NESTICO & REDICK, LLC, et al.,

Defendants.

RESPONSES TO Plaintiffs' Fifth Set of Interrogatories, Seventh Set of Requests for Production of Documents, and Fifth Set of Requests for Admission to the KNR **Defendants** 

Now come Defendants, and for their Responses to Plaintiffs' Fifth Set of Interrogatories, Seventh Set of Requests for Production of Documents and Fifth Set of Requests for Admission, state as follows:

# GENERAL OBJECTIONS

- Defendants object to Plaintiffs' Interrogatories and Document Requests to the extent that 1. they seek information protected by the attorney-client privilege, work product doctrine, the joint defense and common interest privilege, and other applicable privileges and rules. Specifically, some requests of Plaintiffs' Document Requests seek information and communications between Plaintiffs and KNR and between putative class members and KNR that are protected by the attorney-client privilege, work product doctrine, ethical and professional rules governing attorneys, or other applicable privileges. By filing this lawsuit and attaching the Settlement Statement to her Class Action Complaint, Plaintiffs have waived the attorney-client privilege and all other applicable privileges, as those privileges apply to only them, and not to putative class members.
- Defendants object to the "Instructions" and "Definitions" preceding Plaintiffs' 2. Interrogatories and Document Requests on the grounds that they are vague, ambiguous, seek

irrelevant information not reasonably calculated to lead to the discovery of admissible evidence, and seek to impose obligations on Defendants that are greater than, or inconsistent with, those obligations imposed by the Ohio Rules of Civil Procedure. Defendants will respond to these Document Requests in accordance with its obligations under the Ohio Rules of Civil Procedure.

- Defendants object that there are no date limitations on these requests, which makes them 3. overly broad and unduly burdensome.
- Defendants object to the extent that requests are based on illegally obtained documents. 4. Plaintiff should not be able to take advantage of the illegally obtained documents. See Raymond v. Spirit AeroSystems Holdings, Inc., Case No. 16-1282-JTM-GEB, 2017 U.S. Dist. LEXIS 101926 (D. Kan. June 30, 2017).
- Defendants object that the terms "investigation fce," "investigative fee," and "investigatory 5. fee" are vague, ambiguous, and undefined. Defendants will interpret these terms to mean the flat fee paid to investigators by KNR that are similar to the \$50 fee paid to MRS Investigations, Inc. in Plaintiff Williams' casc. All of Defendants' answers to requests involving these terms are based on Defendants' definition of those terms as outlined above.
- Defendants reserve their right to amend their responses to these Interrogatories and 6. Document Requests.
- Defendants deny all allegations or statements in the Document Requests, except as expressly 7. admitted below.
- These "General Objections" are applicable to and incorporated in each of Defendants' 8. responses to the Interrogatories and Document Requests. Moreover, Defendants' responses are made subject to and without waiving these objections. Failing to state a specific objection to a particular Document Request should not be construed as a waiver of these General Objections.

- Plaintiff has exceeded the maximum number of interrogatories permitted under the Rules of 9. Civil Procedure.
- Defendants' discovery responses are made without a waiver of, and with preservation of: 10.
- All questions as to competency, relevancy, materiality, privilege, and admissibility of the responses and the subject matter thereof as evidence for any purpose in any further proceedings in this action and in any other action;
- The right to object to the use of any such responses or the subject matter thereof, on any b. ground in any further proceedings of this action and in any other action;
- The right to object on any ground at any time to a demand or request for a further response to the requests or other discovery involving or relating to the subject matter of the Interrogatories and Document Requests herein responded to;
- The right at any time to revise, correct, add to, supplement, or clarify any of the responses d. contained herein and to provide information and produce evidence of any subsequently discovered facts;
- The right to assert additional privileges; and e.
- The right to assert the attorney-client privilege, attorney work product doctrine, or other f. such privilege as to the discovery produced or the information obtained therefrom, for any purpose in any further proceedings in this action and in any other action.

### Answers to Interrogatories

1. Identify the year in which you first began referring KNR clients to Dr. Sam Ghoubrial for treatment.

### ANSWER: 2010.

2. Identify all corporations or entities to which KNR client proceeds were sent by the KNR firm to pay for services rendered by Dr. Ghoubrial.

ANSWER: Payments were made to Clearwater Billing Services, LLC, for medical services

provided by Dr. Ghoubrial and other doctors working in the same practice. Payment for deposition time and narrative reports were paid to Dr. Sam N. Ghoubrial, M.D.

3. Identify the number of KNR clients who have received treatment or medical supplies from Dr. Ghoubrial payment for which was deducted from the settlements of the matters in which KNR represented the clients.

ANSWER: Objection. This request is unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and is disproportionate to the needs of the case, nor is it related to any issue bearing on class certification. In order to provide a response to this interrogatory, Defendants would have to review all individual client files billed through Clearwater to determine which doctors treated specific clients of KNR and what treatment was provided.

4. Identify the number of KNR clients who have had payments to any of the entities named in your answer to Interrogatory No. 2 deducted from the settlements of the matters in which KNR represented the clients.

# ANSWER: See response to Interrogatory No. 3.

5. Identify every Medical Service Provider to whom narrative reports were requested and narrative fees paid automatically as described in your response to Plaintiffs' Second Set of Interrogatories No. 9, including by identifying the time period during which this policy applied to each Provider. See also, e.g., Gobrogge dep. tr. at 292-297, Ex. 32; 298-313, Ex. 33; 340-341, Ex. 40; 346:13-21, Ex. 44.

ANSWER: Following a request by the assigned attorney or paralegal for an individual file, and upon receipt of the narrative report, the narrative fee is paid automatically in the amount negotiated with certain medical service providers. There was no "policy" as assumed by the interrogatory. The Medical Service Providers identified in Gobrogge dep. tr. at 292-297, Ex. 32; 298-313, Ex. 33; 340-341, Ex. 40; 346:13-21, Ex. 44, agreed to provide reports upon request for KNR clients at a flat rate agreed to by the Medical Care Service Provider.

6. Identify the number of narrative fees described in Interrogatory No. 5 above that were paid to the Medical Service Providers from KNR clients' settlement proceeds.

ANSWER: Objection. This request is unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and is disproportionate to the needs of the case. In order to provide a response to this interrogatory, Defendants would have to review each and every settlement memorandum for each and every client in the history of the law firm to "identify the number of narrative fees described in Interrogatory No. 5 that were paid from KNR clients' settlement proceeds." The request is further not limited by any

**EXTO** 

time frame. Without waiving this objection, Defendants state the any fee for a narrative report from a Medical Service Provider is a cost advanced by KNR, and only deducted provided there was a recovery. Further, attorney fees were often reduced sufficient to cover all costs incurred.

7. Identify the total amount of the narrative fees identified in your response to Interrogatory No. 6,

ANSWER: See response to Interrogatory No. 6.

8. Identify the number of KNR clients who have had payments to Liberty Capital deducted from the settlements of any matters in which KNR represented the clients.

ANSWER: Objection. This request is unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and is disproportionate to the needs of the case. In order to provide a response to this interrogatory, Defendants would have to review each and every settlement memorandum for each and every client with a loan from Liberty Capital to determine if payments were deducted from Settlement proceeds of a client. The request is further not limited by any time frame.

9. Identify the total amount of the payments described in Interrogatory No. 8, above.

ANSWER: Objection. This request is unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and is disproportionate to the needs of the case. In order to provide a response to this interrogatory, Defendants would have to review each and every settlement memorandum for each and every client with a loan from Liberty Capital to determine if payments were deducted from Settlement proceeds of a client. The request is further not limited by any time frame. Moreover, the "total amount paid" would not be representative of the amount of interest and fees, if any, paid by a client on a particular matter.

Identify all policies and procedures reflecting KNR's review and retention of billing records 10. relating to the treatment of KNR clients by Medical Service Providers.

ANSWER: Defendants state that KNR maintains its documents in accordance with its ethical obligations of retaining hard copy files for at least seven years. See Second Amended Responses to Plaintiffs' First Set of Request for Production of Documents to All Defendants, Request no. 10.

# Responses to Requests for Production

1. Please produce all documents that substantiate your responses to the Interrogatories above.

RESPONSE: Defendant incorporates by reference any objections made in response to

Interrogatories 1-10 above. Without waiving these objections, see Gobrogge dep. tr. at 292-297, Ex. 32; 298-313, Ex. 33; 340-341, Ex. 40; 346:13-21, Ex. 44.

2. Please produce all documentation reflecting payments to investigators for work described in Plaintiffs' Third Set of Interrogatories No. 6 and your answer to that Interrogatory.

RESPONSE: See response and objection to Interrogatory No. 6.

3. Please produce all documents reflecting any efforts by any Defendant to "vet chiropractors" as described in your answer to Plaintiffs' Second Set of Interrogatories No. 6.

RESPONSE: Objection. This request is unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and is disproportionate to the needs of the case, nor is it related to any issue bearing on class certification. Further, Defendant does not store documents in a manner conducive to identifying responsive documents, if any exist. Vetting of chiropractors is an ongoing process that is not "documented," and involves input from individuals including but not limited to KNR attorneys, staff, other medical care providers, and even clients who have treated with a particular chiropractor. KNR prefers to refer clients to medical care providers, including chiropractors who will provide quality service under a letter of protection if necessary, assist patients with transportation, are located in geographically convenient areas for clients, provide narrative reports for a reasonable fee, and negotiate bills in the event of a reduced recovery - all for the benefit of the client in exercising professional judgment.

4. Please produce all documents reflecting KNR's efforts to "encourage its attorneys to explain to clients the benefits of receiving proper medical care from appropriate Medical Service Providers" as described in your response to Plaintiffs' Second Set of Requests for Admission No. 22.

RESPONSE: Objection. This request is unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and is disproportionate to the needs of the case, nor is it related to any issue bearing on class certification. Further, Defendant does not store documents in a manner conducive to identifying responsive documents, if any exist. KNR's efforts to "encourage its attorneys to explain to clients the benefits of receiving proper medical care from appropriate Medical Service Providers" is an ongoing process that is not "documented," and involves individual conversations among attorneys, staff and clients.

5. Please produce all documents that refer in any way to Robert Roby.

RESPONSE: Objection. This request is not reasonably calculated to lead to the discovery of admissible evidence, nor is it related to any issue bearing on class certification, nor does the information sought "overlap" with any issue relayed to class certification. The request also seeks access to documents in the individual privileged

6. Please produce all documents consisting of or reflecting any criticism raised by any KNR attorney or employee about the firm's practice of referring its clients to Dr. Ghoubrial or any other Medical Service Provider, including concerns about insurance companies' views of the treatment provided by Dr. Ghoubrial or any other such Provider.

RESPONSE: Objection. This request is unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and is disproportionate to the needs of the case, nor is it related to any issue bearing on class certification. Further, Defendant does not store documents in a manner conducive to identifying responsive documents. Defendant is otherwise aware of the following documents:

GMP000012-000013, KNR 0420-0425 (privileged information redacted).

7. Please produce all documents discussing or relating to the reasons why KNR terminated the employment of Amanda Lantz and Kelly Phillips.

RESPONSE: Objection. This request is unduly burdensome, not reasonably calculated to lead to the discovery of admissible evidence, and is disproportionate to the needs of the case, nor is it related to any issue bearing on class certification or the underlying claims. Further, Defendant will not release documents regarding former employees' termination.

### Responses to Requests for Admission

1. Admit that the firm reviews the billing and medical records from every Medical Service Provider who provides treatment to KNR clients that is paid for from the clients' KNR settlement.

RESPONSE: Denied. "The firm" does not review the billing and medical records from every Medical Service Provider who provides treatment to KNR clients that is paid for from the clients' KNR settlement because "the firm" is not engaged in the practice of law. Billing and medical records from Medical Service Providers are reviewed by the individual attorney responsible for a particular case.

2. Admit that the firm retains the billing and medical records from every Medical Service Provider who provides treatment to KNR clients that is paid for from the clients' KNR settlement.

RESPONSE: Denied as stated. Defendant admits only that KNR maintains its documents in accordance with its ethical obligations of retaining hard copy files for at least seven years.

As to objections,

Respectfully submitted,

**EXTO** 

am/es M. Popson (0072773)

Sutter O'Connell

1301 East 9th Street

3600 Erieview Tower

Cleveland, OH 44114

(216) 928-2200 phone

(216) 928-4400 facsimile

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R. Eric Kennedy (0006174)

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Thomas P. Mannion (0062551)

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Cleveland, Ohio 44114

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Tom.mannion@lewisbrisbois.com

Counsel for Defendants

### CERTIFICATE OF SERVICE

A copy of the foregoing Defendants' Responses to Plaintiffs' Fifth Set of Interrogatories, Seventh Request for Production of Documents and Fifth Requests for Admissions were sent this 4th day of December, 2018 to the following via electronic and Regular U.S. Mail:

Peter Pattakos THE PATTAKOS LAW FIRM, LLC 101 Ghent Road Fairlawn, Ohio 44333 peter@patrakoslaw.com

Counsel for Plaintiff

Joshua R. Cohen COHEN ROSENTHAL & KRAMER LLP 3208 Clinton Avenue 1 Clinton Place Cleveland, Ohio 44113-2809 icohen@crklaw.com

Shaun H. Kedir KEDIR LAW OFFICES LLC 1400 Rockefeller Building 614 West Superior Avenue Cleveland, Ohio 44113 shaunkedir@kedirlaw.com

Counsel for Defendant Minas Floros, D.C.

Bradley J. Barmen LEWIS BRISBOIS BISGAARD & SMITH LLP 1375 E. 9th Street, Suite 2250 Cleveland, Ohio 44114 Brad.barmen@lewisbrisbois.com

Counsel for Defendant Dr. Sam Ghoubrial

# **Brandy R. Gobrogge**

From:

Rob Nestico

Sent:

Thursday, October 16, 2014 2:41 PM

To:

CV-2016-09-3928

Kelly Phillips

Cc:

Paul W. Steele; John Reagan; Brandy Brewer

Subject:

Re: Clearwater

No the e-mail was well received and like I said good to know what is being said but don't let them push you or your clients around with a bunch of BS. If you run into those problems this is why we have a litigation department. Sue them **EVERY TIME!!!!** 

Sent from Attorney Rob Nestico

On Oct 16, 2014, at 1:56 PM, Kelly Phillips < Kphillips@knrlegal.com > wrote:

Well clearly my e-mail was not received in the manner it was intended. You have my apologies for that. Was just trying to let you know what I was seeing. Lesson learned. Have a great afternoon!

Kelly Phillips

Kisling, Nestico & Redick

<image001.jpg>

Attorney

2550 Corporate Exchange Drive, Columbus, Ohio 43231

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Locations: Akron,

Canton, Cleveland, Cincinnati.

Columbus,

Dayton, Toledo &

Youngstown

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From: Rob Nestico

Sent: Thursday, October 16, 2014 1:48 PM

To: Kelly Phillips; Paul W. Steele Cc: John Reagan; Brandy Brewer

Subject: RE: Clearwater

Kelly:

I appreciate the concern but we have considered this issue. I am glad you are thinking about these issues however, that is all the defense perspective. Are we not considering our client's interest when they have signed an LOP and could get sued by Clearwater or Dryfuss, or any other dr the ins. Co. does not agree with their bill? Are we not negotiating with EVERY provider not just Clearwater to help the

client and us get paid. Clearwater is treated no differently than any other provider we deal with that has an LOP.

If It wasn't for MD's willing to do this work who would care for these victims? The Ins. Co. would just find some other excuse not to pay bills and increase their bottom line.

I have taken down Nationwide before and we will do it again if necessary

In fact, ask yourself why ALL of these companies have paid the Dr either directly his full bill when there is no lawyer or MP has paid us his bill and others in full, but yet on a 3rd party case they raise this BS.

You need to argue the necessity of the treatment and the Dr's credentials, the facts of your case. You were hired to be an ADVOCATE not a puppet for the insurance company. Any discussion of not considering a Dr's bill will result in litigation even if that means EVERY nationwide case. These are MY directives.

You can't fear them and anytime they want to bring litigation my way I will be happy to take that task

Ask yourself these questions and ask any of the litigators in your office when have these bills not been awarded by Jurors. If your case is good on facts i.e. impact, ER, Chiro and MD with a good witness then we litigate the case. PERIOD.

Rest assured you are not the first person to come from the Insurance Defense side, including myself and John Reagan to mention a few. As discussed in our interview you can either make the mental shift or you can't and that is left to be seen. I and plenty of others have made the shift and realize how poorly Insurance Companies as a whole treat people. Anything to increase their bottom line they will say. Speak to Carla Cornicelli in our office, former HEAD of ALLSTATE SIU or Jimmylee Hoover also from Allstate.

A bigger question you should ask your self is, are these people all lying? Are the ER Dr's lying, chiro's lying, Medical Dr's lying, and are we lying? If you answer an of these questions YES then you need to reconsider your choice of employment.

I hope this answers your questions and if not we can discuss this further.

Alberto R. Nestico

Kisling, Nestico & Redick

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**Attorney** 

3412 W. Market St., Akron, Ohio 44333

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Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo &

Youngstown

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<image008.jpg><image009.jpg> <image010.png>

# Brandy R. Gobrogge

From:

Kelly Phillips

Sent:

Tuesday, December 02, 2014 9:23 AM

To:

Rob Nestico; Paul W. Steele

Subject:

RE: Settlement Figures for Approval

Client does not have MP.

Here is the response from American Family regarding reductions:

Dear Attorney Phillips:

We have had a chance to review and evaluate the demand packet for your client li

with the

assistance of our Medical Services Department.

The frequency and length of care submitted by Town and Country Chiropractic is excessive for this type of soft tissue back injury. Per Procedural Utilization Facts 6th Edition, the typical length of chiropractic treatment for a lumber strain would be a maximum of 8 weeks and 15 visits. According to your submission, had 17 visits in the first 8 weeks of treatment, and we will therefore consider that as valid. We have deducted some procedures due to an unlisted modality and hot/cold packs beyond the first month as these are both not generally accepted. In addition, Dr. Ghoubrial's office charge for \$350.00 has been deducted since this is already included in the global procedure/surgery charge (injections). In addition, the charges for injections have been reduced for usual and customary.

The total accepted medical bills for eight weeks of care is \$2,005.00. We are offering to settle this claim for \$3,805.00. Please convey this offer to your client and contact me. Thank you.

Respectfully, Jane F Pedersen Casualty Claim Adjuster II American Standard Insurance Company of Ohio 1-800-MYAMFAM (1-800-692-6326) X 800-692-6326 x48115 jpederse@amfam.com



Kelly Phillips

Kisling, Nestico & Redick

Attorney

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Cincinnati, Columbus, Dayton, Toledo

& Youngstown











From: Rob Nestico

Sent: Tuesday, December 02, 2014 9:15 AM

To: Kelly Phillips; Paul W. Steele

Subject: RE: Settlement Figures for Approval

Get something In writing from them regarding Clearwater. Is there any MP?



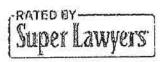
Alberto R. Nestico Kisling, Nestico & Redick Attorney

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Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown





From: Kelly Phillips

Sent: Tuesday, December 02, 2014 9:05 AM

To: Rob Nestico; Paul W. Steele

Subject: Settlement Figures for Approval

#### REFERRED BY T&C

\*\*\*American Family only crediting 300 of Clearwater bill citing duplication of billing, and usual & customary

4305

Costs 187.05 Clearwater 600 on 1380 T&C 1570.95 on 4128.84 KNR 947.00 Client 1000.00



Kelly Phillips

Kisling, Nestico & Redick

Attorney

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Locations: Akron, Canton, Cleveland,

Cincinnati, Columbus, Dayton, Toledo

& Youngstown













**EXTO** 

From: Kelly Phillips

Sent: Thursday, October 16, 2014 12:53 PM

To: Rob Nestico; Paul W. Steele

Subject: Clearwater

Gentlemen,

CV-2016-09-3928

Please know that I am not questioning what is going on here, nor am I trying to overstep my bounds. I fully understand my place in the organization. This e-mall is for informational purposes only.

I am now 5 for my last 5 with Nationwide cases where they are flat out refusing to consider anything related to Clearwater. At least when Progressive refuses, they offset with generosity in the general damages. Nationwide is not. Basically, I was told that if I am going to file on the case I was discussing then I better be prepared to file a whole lot of lawsuits. Clearly the Nationwide adjusters have received some form of a directive.

This brings about some concern. In some cases, it makes settlement a near financial impossibility. At the very least, it is taking money out of our client's pocket, and ours. I am a bit concerned with the ethical dilemma this creates. It is not difficult to make an argument that we are treating Clearwater's interests as equal to our clients. If we get a savvy client, we could find ourselves in some trouble. We are playing awful close to the fire. This is especially true when you factor in what Grange is trying to accomplish. Don't make the mistake of assuming that Nationwide and Grange are not in a coordinated effort, or at least having discussions regarding their individual approaches. On the insurance side, I was intimately involved in a coordinated effort to take down a large KY Chlropractic Operation and the firms that were heavily involved with said operation. FYI, Atty. Rob Roby played a bit of a role as well. His role was large enough that he was at least able to garner a blueprint as to how to attack such an operation. It is kind of like a "Raptor" approach....One works the head while the other works the body.

In my experience, when you are running an organization that continues to grow at unprecedented rates, you must regularly stop and take stock in what is happening around you. I am not suggesting that you are not. I am simply saying that given my experience, I am seeing some things that are bringing about concern.

Let me make myself clear, I am a member of your team. I am simply trying to protect you. That Is the only reason I am bringing this to your attention. I can only assume you hired me largely because of my Insurance/SIU experience. I am simply trying to convey some of my concerns based on that experience.

Please feel free to diregard this e-mail if you'd like, or call should you want to discuss further.

Respectfully,

Kelly Phillips

Kisling, Nestico & Redick

<image001.jpg> Attorney

2550 Corporate Exchange Drive, Columbus, Ohio 43231

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron,

</mage002.gif><image003.png></mage004.gif><image005.gif><image</pre> Canton,

Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown



# IN THE COURT OF COMMON PLEAS SUMMIT COUNTY, OHIO

MEMBER WILLIAMS, et al.,

Plaintiffs,

Case No. 2016-CV-09-3928

**EXTO** 

VS.

Judge James A. Brogan

KISLING, NESTICO & REDICK, LLC, et al.,

Defendants.

# DEFENDANTS' FIRST AMENDED RESPONSES TO PLAINTIFFS' SECOND SET OF INTERROGATORIES

Pursuant to Rule 33 of the Ohio Rules of Civil Procedure, Defendants Kisling, Nestico & Redick, LLC ("KNR"), Alberto R. Nestico, and Robert Nestico (collectively "Defendants") object and respond as follows to Plaintiffs' Second Set of Interrogatories ("Interrogatories"):

### GENERAL OBJECTIONS

1. Defendants object to Plaintiffs' Interrogatories to the extent that they seek information protected by the attorney-client privilege, work product doctrine, the joint defense and common interest privilege, and other applicable privileges and rules. Specifically, some requests of Plaintiffs' Interrogatories seek information and communications between Plaintiffs and KNR and between putative class members and KNR that are protected by the attorney-client privilege, work product doctrine, ethical and professional rules governing attorneys, or other applicable privileges. By filing this

lawsuit and attaching the Settlement Statement to the Class Action Complaint, Plaintiffs have waived the attorney-client privilege and all other applicable privileges, as those privileges apply to only them, and not to putative class members.

- 2. Defendants object to the "Instructions" and "Definitions" preceding Plaintiffs' Interrogatories on the grounds that they are vague, ambiguous, seek irrelevant information not reasonably calculated to lead to the discovery of admissible evidence, and seek to impose obligations on Defendants that are greater than, or inconsistent with, those obligations imposed by the Ohio Rules of Civil Procedure. Defendants will respond to these Interrogatories in accordance with its obligations under the Ohio Rules of Civil Procedure.
- 3. Defendants object as overly broad and unduly burdensome to the extent that an interrogatory seeks information and documents relating to Medical Service Providers or Chiropractors other than Akron Square Chiropractic ("ASC").
- 4. Defendants object as overly broad and unduly burdensome to the extent an interrogatory seeks information and documents relating to Litigation Finance Companies other than Liberty Capital Funding, LLC ("Liberty Capital").
- 5. Defendants object that there are no date limitations on these interrogatories, which makes them overly broad and unduly burdensome.
- 6. Defendants object to the extent that interrogatories are based on illegally obtained documents. Plaintiff should not be able to take advantage of the illegally obtained documents. See Raymond v. Spirit AeroSystems Holdings, Inc., Case No. 16-1282-JTM-GEB, 2017 U.S. Dist. LEXIS 101926 (D. Kan. June 30, 2017).

- 7. Defendants object that the terms "investigation fee," "investigative fee," and "investigatory fee" are vague, ambiguous, and undefined. Defendants will interpret these terms to mean the flat fee paid to investigators by KNR that are similar to the \$50 fee paid to MRS Investigations, Inc. in Plaintiff Williams' case. All of Defendants' answers to interrogatories involving these terms are based on Defendants' definition of those terms as outlined above.
- 8. Defendants object to the extent that the interrogatory seeks information relating to other clients it is unduly burdensome, overly broad, and premature.
- 9. Defendants reserve their right to amend their responses to these Interrogatories.
- 10. Defendants deny all allegations or statements in the Interrogatories, except as expressly admitted below.
- 11. These "General Objections" are applicable to and incorporated in each of Defendants' responses to the Interrogatories. Moreover, Defendants' responses are made subject to and without waiving these objections. Failing to state a specific objection to a particular Interrogatory should not be construed as a waiver of these General Objections.
- 12. Defendants' discovery responses are made without a waiver of, and with preservation of:
  - a. All questions as to competency, relevancy, materiality, privilege, and admissibility of the responses and the subject matter thereof as evidence for any purpose in any further proceedings in this action and in any other action;
  - b. The right to object to the use of any such responses or the subject matter thereof, on any ground in any further proceedings of this action and in any other action;

c. The right to object on any ground at any time to a demand or request for a further response to the requests or other discovery involving or relating to the subject matter of the Interrogatories herein responded to;

**EXTO** 

- d. The right at any time to revise, correct, add to, supplement, or clarify any of the responses contained herein and to provide information and produce evidence of any subsequently discovered facts;
- e. The right to assert additional privileges; and
- f. The right to assert the attorney-client privilege, attorney work product doctrine, or other such privilege as to the discovery produced or the information obtained therefrom, for any purpose in any further proceedings in this action and in any other action.

### ANSWERS TO MEMBER WILLIAMS' INTERROGATORIES

Identify all of the "documents" on which Chuck DeRemer sought to obtain 1: Member Williams' "required signatures" as described in Defendants' response to Interrogatory No. 2 in Plaintiff Williams' First Set of Interrogatories.

RESPONSE: Defendants identify the Contingency-Fee Agreement and the Patient Authorization Form, and proof of representation for Medicare if necessary.

Identify all of the "additional documents, and photographs" that Chuck DeRemer 2. sought to obtain from Member Williams as described in Defendants' response to Interrogatory No. 2 in Plaintiff Williams' First Set of Interrogatories.

RESPONSE: Defendants state that Mr. De Remer would have sought to take photographs of the damaged car and injuries to Ms. Williams, if any. In addition, Mr. DeRemer would have sought insurance information (e.g. medical insurance card, auto insurance card, other paperwork the client may have) and documents (e.g., Contingency-Fee Agreement, Proof of Representation (Medicare), and Patient Authorization Form).

Identify all of the "information" that Chuck DeRemer sought to obtain from 3. Member Williams as described in Defendants' response to Interrogatory No. 5 in Plaintiff Williams' First Set of Interrogatories.

RESPONSE: Defendants refer Plaintiffs to their response to Interrogatory No. 2, above. In addition, after reviewing the intake, Chuck DeRemer may have sought the Social Security number, date of birth, and date of loss, if missing from the intake.

Identify whether any of the "documents" and "information" that Chuck DeRemer 4 sought to obtain from Member Williams as described in Defendants' response to Interrogatories No. 2 and 5 in Plaintiff Williams' First Set of Interrogatories were otherwise obtained by KNR by other means, and identify the means by which such "documents" and "information" were obtained.

RESPONSE: Defendants state that they obtained the photographs of the damage to the car and Patient Authorization Form from Ms. Williams through Jill Gardner.

### Answers to Naomi Wright's Interrogatories

Identify any training, policy or procedure provided to KNR intake lawyers as to 5. how and when to refer new clients to Medical Service Providers.

RESPONSE: Defendants state that there are no specific training, policies, or procedures regarding how and when to refer new clients to a Medical Service Provider. Such decisions are made by the handling lawyer on a case-by-case basis after evaluating the client's injury. In all probability, most referrals are done verbally at or near the time of the initial contact.

Identify any training, policy or procedure provided to KNR intake lawyers 6. regarding how to decide what Medical Service Provider, if any, a new client should be referred to.

RESPONSE: Defendants state that there are no specific training policies, or procedures regarding how to decide what Medical Service Provider, if any, a new client should be referred to. Referrals to Chiropractors for soft tissue injuries are generally made based upon the proximity of the Chiropractor to the residence of the client. Referrals for other injuries are generally made by the client's primary care physician. KNR when possible vetted Chiropractors individually by questioning (including, but not limited to, do they negotiate rates, do they sue patients, do they accept letters of protection, will they testify at trial, will they author medical reports, the existence of other medical providers depending on the type and severity of the injury, client's desires, etc.) the Chiropractors in a face-to-face meeting. In addition, Defendants state that referrals are monitored for marketing purposes, business development, and to ensure compliance with ethical obligations prohibiting a guid pro quo relationship.

Identify the process, including any request for proposal ("RFP") process, by 7. which KNR has determined which Medical Service Providers best suit its clients' needs.

RESPONSE: Defendants state they are unaware of the existence of any "request for proposal" process as contemplated by this request. See also the answer to Interrogatory Nos. 5 and 6, above.

8. Identify every Medical Service Provider with whom any Defendant has a reciprocal referral agreement.

RESPONSE: Defendants state that they have no agreement, including a "reciprocal referral agreement" with any Medical Service Provider. Responding further and by way of explanation, Defendants state that referrals are monitored for marketing purposes, business development, and to ensure compliance with ethical obligations prohibiting a quid pro quo relationship.

9. Identify every Medical Service Provider with whom any Defendant has agreed that the Medical Service Provider may prepare a narrative report and/or charge a narrative fee without first obtaining authorization from the KNR attorney on the case.

**RESPONSE:** Defendants state that KNR paralegals or attorneys will automatically request narrative reports from ASC, with exceptions. Defendants further state that the decision <u>not</u> to obtain a narrative report from ASC depends on various factors, including without limitation, the nature of the injuries involved, the value of the case, whether the injury is to a minor under 12, local court rules, cost of report, and the specific needs and requirements of the adjuster handling the case.

10. Identify every Medical Service Provider to whom KNR guarantees payment for services rendered on any cases referred.

**RESPONSE:** Defendants state that KNR does not make such guarantees to any Medical Service Provider.

11. Identify any policy, procedure, training or other criteria provided to KNR attorneys to use in determining whether or not to solicit a narrative report from a chiropractor.

**RESPONSE** See answer to No. 9. Defendants further state that the decision <u>not</u> to obtain a narrative report from ASC depends on various factors, including without limitation, the nature of the injuries involved, the value of the case, whether the injury is to a minor under 12, local court rules, cost of report, and the specific needs and requirements of the adjuster handling the case.

12. Identify any client complaints regarding KNR's relationship with any Medical Service Provider including the nature of the complaint, the date of the complaint and the Medical Service Provider relationship to which the complaint related.

**RESPONSE:** Objection. Defendants object that the terms "complaints" and "relationship" are vague, ambiguous, and undefined. Defendants further object that this interrogatory is overly broad and unduly burdensome in that it seeks documents relating to Medical Service Providers other than ASC. Subject to and without waiving these objections, Defendants state that it is not aware of any complaints described above.

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Identify every Medical Service Provider to or for whom any Defendant has paid 13. any non-case-related expense including, but not limited to, travel, lodging, meals or entertainment.

Defendants object that the term "non-case-related RESPONSE: Objection. expense" is vague, ambiguous, and undefined. Defendants further object that this interrogatory is overly broad and unduly burdensome in that it seeks information and documents relating to Medical Service Providers other than ASC. Subject to and without waiving these objections, Defendants have on a few occasions paid for group meals and drink that involve ASC representatives. Any travel and lodging expenses paid by KNR were reimbursed by ASC.

Identify any payment - including the payee, the amount, the purpose and the date 14. of such payment - made to any Medical Service Provider for any non-case related expense.

Defendants object that the term "non-case-related RESPONSE: Objection. expense" is vague, ambiguous, and undefined. Defendants further object that this interrogatory is overly broad and unduly burdensome in that it seeks information and documents relating to Medical Service Providers other than ASC. Subject to and without waiving these objections, Defendants state that KNR never made such payments.

Identify all persons-including their true, full and correct names, employers, 15. positions, supervisors, and present addresses and phone numbers—who is now or at any time was responsible for developing or maintaining KNR's relationships with chiropractors

RESPONSE: Defendants state that Mr. Nestico, Holly Wilson, Brandy Gobroggi, and Alex Van Allen are, or have been, responsible for working with Chiropractors.

Identify all disclosures made to Naomi Wright regarding KNR's ongoing 16. business/referral relationship with Akron Square Chiropractic.

RESPONSE: Defendants state that conversations with clients regarding ASC vary greatly. Defendants further state that it is more likely than not that there was some discussions with Naomi Wright of a relationship between KNR and ASC.

Identify the date on which you became aware of the lawsuits by insurance 17. companies against Plambeck-owned chiropractic clinics discussed in Paragraph 36 of the Second Amended Complaint.

RESPONSE: Defendants likely found out about these cases in or around the beginning of 2012.

Identify the criteria by which KNR or Nestico selected the attendees of the trip to 18. Cancun discussed in Paragraph 43 of the Second Amended Complaint.

RESPONSE: Defendants state this was a firm trip for the benefit of the attorneys. Some medical providers were asked to attend, while other medical providers asked to attend. There was no criteria.

State, with as much particularity as possible, what percentage of KNR's client 19. representations ultimately result in all the client's medical bills related to the subject of the representation being repaid in full.

RESPONSE: Objection. Defendants object that the phrases "as much particularity as possible" and "repaid in full" are vague, ambiguous, and undefined. this interrogatory is overly broad and unduly Defendants object that burdensome in that it seeks information and documents relating to Medical Service Providers other than ASC. Defendants further object that this interrogatory is unduly burdensome and overly broad in asking for a calculation that goes back years and requires a review of thousands of files. Subject to and without waiving these objections. Defendants state that there are no means by which to reasonably calculate the requested percentage. In addition, KNR, with respect to all healthcare providers, generally negotiates a reduction in a client's medical bills whenever possible and feasible.

State, with this much particularity as possible, what percentage of KNR's client 20. representations that result from a referral from a Medical Service Provider ultimately result in the referring Medical Service Provider's bills being paid in full.

Defendants object that the phrases "this much RESPONSE: Objection. particularity as possible" and "paid in full" are vague, ambiguous, and undefined. Defendants also object that this interrogatory is overly broad and unduly burdensome in that it seeks information and documents relating to Medical Defendants further object that this Service Providers other than ASC. interrogatory is unduly burdensome and overly broad in asking for a calculation that goes back years and requires a review of thousands of files. Subject to and without waiving these objections, Defendants state that there are no means by which to reasonably calculate the requested percentage. In addition, KNR, with respect to all healthcare providers, generally negotiates a reduction in a client's medical bills whenever possible and feasible.

State, with as much particularity as possible, what percentage of medical 21. services provided to KNR clients by ACS for injuries related to the representation are ultimately paid in full.

RESPONSE: Objection. Defendants object that the phrases "as much particularity as possible" and "paid in full" are vague, ambiguous, and undefined. Defendants also object that this interrogatory is overly broad and unduly burdensome in that

it seeks information and documents relating to Medical Service Providers other than ASC. Defendants object that this interrogatory is unduly burdensome and overly broad in asking for a calculation that goes back years and requires the review of hundreds of files. Subject to and without waiving these objections, Defendants state that there are no means by which to reasonably calculate the requested percentage. In addition, KNR generally negotiates a reduction in a client's medical bills whenever possible and feasible.

Identify all Medical Service Providers with whom any Defendant has entered a 22. confidentiality agreement.

Defendants object that the term "confidentiality Objection. RESPONSE: agreement" is vague, ambiguous, and undefined. Defendants also object that this interrogatory is overly broad and unduly burdensome in that it seeks information and documents relating to Medical Service Providers other than ASC. Subject to and without waiving this objection, Defendants state that, other than the confidentiality agreement in the resolution of the Fonner lawsuit, that it has not entered into any confidentiality agreement with any Medical Service Providers, including ASC.

Identify all civil lawsuits to which any Defendant has been party against any 23. Medical Service Provider or other attorney or law firm, including attorneys who work or worked for KNR.

RESPONSE: Objection. Defendants object that this interrogatory seeks irrelevant information that is not likely to lead to the discovery of admissible evidence. Subject to and without waiving this objection, Defendants identify the following cases: (1) Kisling Nestico & Redick, LLC v. James E. Fonner, Franklin County Common Pleas Case No. 15-CV-003216 and KNR's lawsuit against Robert Horton in Summit County; (2) a KNR lawsuit against Jay Linnen in Summit County Court of Common Pleas, Case No. CV-2014-04-1937; (3) Eshelman Legal Group v. Kisling Legal Group, Case No. CV-2005-03-1717; and (4) the KNR lawsuit against Robert Horton.

Identify all persons-including their true, full and correct names, employers, 24. positions, supervisors, and present addresses and phone numbers-who were paid for or performed any "investigations" relating to Naomi Wright as described in Defendants' responses to Interrogatories No. 2-5 in Plaintiff Williams' First Set of Interrogatories.

RESPONSE: . Defendants state AMC Investigations, Inc. performed investigative services relating to Ms. Wright.

Identify every topic and objective of any such investigation relating to your 25. response to the immediately preceding Interrogatory, including all tasks performed by the investigator, every piece of information that was sought or discovered in the investigation, and every document for which any investigator

sought Ms. Williams' signature.

Objection. Defendants object that this interrogatory seeks RESPONSE: information relating to a putative class member about Class A (the Investigation Fee Class). Ms. Wright is not the class representative of Class A, but rather a putative class member and Defendants are not required to provide discovery regarding putative class members until there is a certified class.

Identify all facts, policies, procedures or determinations that led to KNR 26. terminating the employment of Gary Petti.

RESPONSE: Defendants state that Mr. Petti's performance did not meet the high standard of KNR. By way of example only, Mr. Petti did not return client calls, did not handle afterhours intake, was often absent without notification, and had a poor work attitude.

Identify all facts, policies, procedures or determinations that led to KNR 27. terminating the employment of Robert Horton.

RESPONSE: Defendants state that Mr. Horton stole documents and breached his confidentiality agreement. In addition, Mr. Horton tried to set up a competitive firm and recruit KNR attorneys.

Identify all payments of any kind made to "Attorney at Law Magazine," including 28. by payment amount and the service received for any payment, including advertising.

RESPONSE: Objection. Defendants object that this interrogatory seeks irrelevant information that is not likely to lead to the discovery of admissible evidence.

Identify all conversations that led to KNR having been featured as "Law Firm of 29. the Month" in Volume 3, Section 6 of "Attorney at Law Magazine," including by identifying who initiated the conversations, the dates of any such conversations, and who took part in them.

RESPONSE: Objection. Defendants object that this interrogatory seeks irrelevant information that is not likely to lead to the discovery of admissible evidence.

### Answers to Matthew Johnson's Interrogatories

Identify all disclosures made to Matthew Johnson regarding KNR's ongoing 30. business/referral relationship with Liberty Capital Funding.

Defendants state that in response to Mr. Johnson's request for contact information regarding a potential lender, KNR provided him with information regarding Preferred Capital Funding ("PCF"). Defendants are not aware that Mr. Johnson followed up on this information. Subsequently when Mr. Johnson inquired regarding a loan, he was provided Liberty Capital's contact

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Identify the process, including any request for proposal ("RFP") process, by 31. which KNR has determined which Litigation Finance Company's products best suit its clients' needs.

**RESPONSE:** Defendants state they are unaware of the existence of any "request for proposal" process as contemplated by this request. Defendants further state the Litigation Finance Companies have made presentations to KNR attorneys regarding their companies. In addition, KNR's decision to provide information on a Litigation Finance Company depended on the specific facts of the matter or case and was based on KNR's experience with the Litigation Finance Company.

32. Please identify the criteria considered in any RFP or similar process identified in response to the Interrogatory above.

RESPONSE: Defendants state they are unaware of the existence of any "request for proposal" process as contemplated by this request. Defendants further state that there is no set criteria. In addition, depending on the facts of the case, KNR attorneys consider the following factors, among others: (1) the amount of money at issue in the case; (2) amount of money sought for the loan; (3) ability to negotiate a reduction in the repayment of the loan; and (4) standards and underwriting criteria of the loan company.

33. Identify by name and business address every Litigation Finance Company Defendants have instructed their lawyers or other employees to recommend to clients at any point in time.

RESPONSE: Defendants identify the following companies: Oasis Financial (9525) W. Bryn Mawr Ave Suite 900, Rosemont, IL, 60018), Preferred Capital (200 Public Square Suite 160, Cleveland, OH 44114), Liberty Capital (address previously disclosed).

34. Identify any financial or business benefit to any Defendant—beyond the service provided to KNR's clients—of KNR's relationship with any Litigation Finance Company including the type of benefit, the amount of the benefit and from what Litigation Finance Company it was received.

**RESPONSE:** Defendants state that they have received no financial, business, or any other form of benefit from any Litigation Finance Company.

35. Identify any payments made to or from any Defendant by Liberty Capital Funding or Ciro Cerrato that were not directly associated with a specific client matter.

**RESPONSE:** Defendants state that there were no such payments.

Identify any payments made to or from any Defendant to any Litigation Finance 36. Company that were not directly associated with a specific client matter.

RESPONSE: Objection. Defendants object as overly broad and unduly burdensome in that this interrogatory seeks information and documents relating to Litigation Finance Companies other than Liberty Capital Funding. Defendants also object that this interrogatory assumes that defendants made payments to Litigation Finance Companies that were not directly associated with a specific client matter. Defendants deny such an assumption. In addition, Defendants object that "not directly associated with as specific client matter" is vague and ambiguous. Subject to and without waiving this objection, Defendants state that there were no such payments.

37. Identify all client complaints regarding Liberty Capital Funding.

**RESPONSE:** Objection. Defendants object that the term "complaints" is vague, ambiguous, and undefined. Subject to and without waiving these objections. Defendants state that they are unaware of any formal or specific client complaints regarding Liberty Capital Funding.

38. State, with as much particularity as possible, what percentage of KNR's client representations ultimately result in a settlement.

RESPONSE: Objection. Defendants object that the phrase "as much particularity as possible" is vague, ambiguous, and undefined. Defendants further object that this interrogatory seeks irrelevant information that is not likely to lead to the discovery of admissible evidence. Subject to and without waiving these objections, Defendants roughly estimate that around 80% of matters result in settlement. This is not an exact calculation.

39 State, with this much particularity as possible, what percentage of KNR's client representations ultimately result in all advances from Litigation Funding Companies being repaid in full.

RESPONSE: Objection. Defendants object that the phrases "this much particularity as possible" and "repaid in full" is vague, ambiguous, and undefined. Defendants also object as overly broad and unduly burdensome in that this interrogatory seeks information and documents relating to Litigation Finance Companies other than Liberty Capital Funding. Defendants further object that this interrogatory is unduly burdensome and overly broad in asking for a calculation that goes back years and requires the review of hundreds of files. Subject to and without waiving these objections, Defendants state that there are no means to reasonably calculate the requested percentage.

40. State, with this much particularity as possible, what percentage of litigation funding advances provided to KNR clients is ultimately repaid.

Objection. Defendants object that the term "litigation funding RESPONSE: advances" and the phrases "this much particularity as possible" and "ultimately repaid" are vague, ambiguous, and undefined. Defendants also object as overly broad and unduly burdensome in that this interrogatory seeks information and documents relating to Litigation Finance Companies other than Liberty Capital Funding. Defendants further object that this interrogatory is unduly burdensome and overly broad in asking for a calculation that goes back years and requires the review of hundreds of files. Subject to and without waiving these objections, Defendants state that there are no means to reasonably calculate the requested percentage.

State, with this much particularly as possible, what percentage of litigation 41. funding advances provided to KNR clients by Liberty Capital Funding was ultimately repaid.

Objection. Defendants object that the term "litigation funding RESPONSE: advances" and the phrases "this much particularity as possible" and "ultimately repaid" are vague, ambiguous, and undefined. Defendants further object that this interrogatory is unduly burdensome and overly broad in asking for a calculation that goes back years. Subject to and without waiving these objections. Defendants state that there are no means to reasonably calculate the requested percentage.

Identify all persons-including their true, full and correct names, employers, 42. positions, supervisors, and present addresses and phone numbers-with knowledge of the facts, claims, counterclaims, or defenses alleged in this case and identify the relevant subject matter of each person's relevant knowledge known to you.

RESPONSE: Defendants identify the following individuals: Rob Nestico, Ciro Cerrato, Mark Lindsey, Brandy Gobroggi, Holly Tusko, Kimberly Lubrani, Jill Gardner, Aaron Czetli, Michael Simpson, Johnson, Paul Steele, Robert Horton, Jenna Wiley Wright, Divin Oddo. In addition, attorneys and paralegals over the years would have knowledge of some of the facts and allegations in this case. These individuals are employees of KNR, who are represented by counsel. Please contact these individuals through KNR's counsel.

Identify every current or former KNR attorney or employee who raised questions 43. or made complaints about the practices that are the subject of the Second Amended Complaint, including those relating to payments to investigators, Medical Service Provider referrals, or Litigation Finance Company referrals, including but not limited to questions conveyed orally, documented within electronic or hard-copy correspondence, fee-disputes through bar associations, or civil lawsuits filed against any Defendant.

RESPONSE: Objection. Defendants object that the terms "raised questions" and "complaints," "Medical Service Provider referrals," and "Litigation Finance

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Identify every non-KNR attorney or employee, including any current or former 44. clients, or third parties, who raised questions or made complaints about the practices that are the subject of the Second Amended Complaint, including those relating to payments to investigators, Medical Service Provider referrals, or Litigation Finance Company referrals, including but not limited to questions conveyed orally, documented within electronic or hard-copy correspondence, fee-disputes through bar associations, or civil lawsuits filed against any Defendant.

RESPONSE: Objection. Defendants object that the terms "raised questions" and "complaints" "Medical Service Provider referrals," and "Litigation Finance Company referrals" are vague, ambiguous, and undefined. Subject to and without waiving these objections, Defendants state that they are unaware of any formal or specific complaint relating to investigators, Medical Service Provider referrals, or Litigation Finance Company referrals. The one exception would be Responding further, there may be informal and the Cunningham lawsuit. unspecified questions or complaints about the allegations in the Second Amended Complaint that were published on various online formats.

Identify all civil lawsuits to which any Defendant has been party against any 45. Litigation Finance Company or other attorney or law firm, including attorneys who work or worked for KNR.

RESPONSE: Objection. Defendants object that this interrogatory seeks irrelevant information that is not likely to lead to the discovery of admissible evidence. Defendants further object that this Interrogatory is compound. Subject to and without waiving this objection, Defendants refer Plaintiffs to Defendants' Response to Interrogatory No. 23.

Identify all persons - including their true, full and correct names, employers, 46. positions, supervisors, and present addresses and phone numbers—who were paid for or performed any "investigations" relating to Matthew Johnson as described in Defendants' responses to Interrogatories No. 2-5 in Plaintiff Williams' First Set of Interrogatories.

Defendants state MRS Investigations, Inc. performed investigative RESPONSE: services relating to Mr. Johnson.

Identify every topic and objective of any such investigation relating to your 47. response to the immediately preceding Interrogatory, including all tasks performed by the investigator, every piece of information that was sought or discovered in the investigation, and every document for which any investigator

sought Mr. Johnson's signature.

Defendants state that, among other things, the services and work performed by MRS Investigations, Inc. ("MRS") for Mr. Johnson included, without limitation, having a MRS representative meet with Mr. Johnson on February 19, 2012 to obtain required signatures on documents, including a fee agreement and medical authorizations. MRS additionally obtained medical records from Summa Health and obtained and reviewed the police report from the Summit County Sherriff's office. This list may not be exhaustive, as it is often the case that not all tasks performed by investigators are noted in the client file. Depending on the case or matter, MRS and other investigators provide other services, including, without limitation: pick up police reports, addendums and photos; take accident scene photos; take or obtain property damage photos at body shops; take or obtain photos of client injuries; obtain medical records and bills; obtain regular and/or certified copies from courts and agencies; locate witnesses and obtained statements; deliver and obtain execution of documents including but not limited to medical authorizations, IRS authorizations, powers of attorney, and settlement agreements and releases after the client's consultation with his attorney; pick up and drop off settlement checks; perform "door knocks" at the suspected residence of clients who have failed to respond to KNR's attempts to contact them by phone, email and/or mail; serve 180-day letters and subpoenas; file pleadings and briefs as needed; and perform other litigation-related investigations.

As to objections

Respectfully submitted,

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Counsel for Defendants

# CERTIFICATE OF SERVICE

A copy of the foregoing Defendants' First Amended Responses to Plaintiffs' Second Set of Interrogatories was sent this 31st day of August, 2018 to the following via electronic Mail:

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**EXTO** 

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Counsel for Defendant Minas Floros, D.C.



# IN THE COURT OF COMMON PLEAS SUMMIT COUNTY, OHIO

MEMBER WILLIAMS,

Plaintiff,

Case No. CV-2016-09-3928

VS.

CV-2016-09-3928

Judge Alison Breaux

KISLING, NESTICO & REDICK, LLC, et al.,

Defendants.

### AFFIDAVIT OF GARY PETTI

- I, Gary Petti, having been duly sworn, have personal knowledge of the following matters of fact, and testify as follows:
- In March of 2012, I became employed as a prelitigation attorney with the law firm of 1. Kisling, Nestico & Redick, LLC ("KNR") in Akron, Ohio. Before my employment with KNR, I had worked since 1997 as a personal-injury lawyer with the Akron-based law firm of Slater & Zurz, primarily on behalf of insurance companies on the defense side, and car-accident victims on the plaintiffs' side. I resigned from my position at Slater & Zurz to join KNR because my practice at Slater & Zurz required me to travel frequently to Columbus, Ohio, and the KNR position would allow me to remain closer to my home in Wadsworth, Ohio while my wife went back to school to obtain her degree as a nurse-anesthetist. My wife and I have three children, who, at the time, were ages 6, 10, and 13. When I lest Slater & Zurz to join KNR, I took

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approximately 200 cases with me, and continued to represent these clients through KNR.

- While I was working for Slater & Zurz, I first learned that KNR paid kickbacks to certain 2. chiropractors in the form of a "narrative fee." When I spoke with certain chiropractors from Plambeck-owned clinics who would occasionally refer me cases, they told me that KNR paid them a narrative-report fee every time the chiropractors referred a case to KNR, and asked if I would do the same. I told them that I would not. I did not understand at the time that this was KNR's firm-wide policy, as opposed to a practice followed by certain KNR attorneys, and when I went to work for KNR, I assumed that I would not be required to charge my clients for unnecessary narrative-fee expenses.
- When I began working at KNR, I primarily worked on the cases that I had brought to 3. the firm, and when I closed these cases, no narrative fee was charged to these clients because I never ordered narrative reports for them. It was always my understanding that the decision as to whether a narrative report is worthwhile in a case is the attorney's to make, upon consultation with the client. I always understood that narrative reports were only properly used to allow a medical professional to explain why the plaintiff's injuries were different or more challenging than they might appear from the contents of the medical records, and in doing so, provide information that was not included in the records.
- As I began to work on cases from KNR that had been taken in and previously worked on 4. by other KNR attorneys, I would see the narrative fee appear on the client's settlement statement. I assumed that these fees were for narrative reports that were ordered by the previous KNR attorney who worked on the case. I soon learned that these narrative reports ordered by KNR were very different from the narrative reports that I was accustomed to using, and were essentially worthless, containing no information that was not already apparent from the client's medical records. The narrative reports provided by Dr. Minas Floros of Akron Square

Chiropractic, a Plambeck-owned clinic in Akron, were especially bad, and the worst narrative reports I had ever seen. They appeared to follow a basic formula of a few sentences where Floros merely filled in the blanks with information that was readily apparent from the medical records. It was clear that virtually no time or effort could have been expended on his worthless narratives—certainly no effort remotely justifiable by the narrative fees being paid.

- 5. As I continued to work at KNR, and continued to close the cases that I brought to the firm, I began working on KNR cases that I had taken in while at the firm. On several occasions while I was working at KNR, I took calls from chiropractors from Plambeck-owned clinics who were present on the line with a patient that the chiropractors sought to refer to KNR.
- 6. In approximately mid-to-late November of 2012, my paralegal Megan Jennings began to collect a package of documentation on a case that was to be submitted to the defendant's insurance company, including police reports, and medical records. When she submitted this package to me for my approval, I noticed a charge for a narrative report in the documents. I immediately expressed my surprise and disapproval that the narrative fee would be included in this package, and asked Jennings why this was the case. I also told her that I am the lawyer, so I'm the one who gets to advise the client as to whether the narrative report is a justifiable expense. In response, Jennings informed me that narrative fees are paid on every case that comes in from Akron Square Chiropractic and other Plambeck-owned clinics, and that the check is made out to the chiropractor personally and sent directly to the chiropractor's house. I then told her that I would not approve of any such fees being charged to my clients without my express approval.
- 7. Within a few days, I was working with Jennings on another case that was affiliated with Akron Square Chiropractic. On November 28, 2012, I emailed Jennings about this case to instruct her that no narrative fee was to be paid on it. I wrote, "Remember, no reports from

doktor flooroes," deliberately misspelling his name in an effort to defuse tension with humor. I also wrote, as a follow-up to our previous conversation, "I've asked a number of adjusters about the importance of those reports and the most common response is nearly uncontrolled laughter." This comment, while hyperbolic, referred to the fact that on the occasions when I attempted to refer to Plambeck narrative-reports in negotiating settlements on behalf of KNR clients, the insurance adjusters paid absolutely no regard to these reports.

- 8. Within approximately two weeks of having sent this email to Jennings, KNR terminated my employment. I was told by KNR attorney John Regan that I was "not a good fit" there. I could not disagree and little else was said in the meeting. I understood that by stating that I was "not a good fit" at KNR, Regan was only referring to my unwillingness to participate in KNR's schemes to defraud their clients, like with the narrative fees, as there were no other issues of which I was made aware. At that point, I was glad to leave KNR and the practice of law, and have since been working in the construction business.
- 9. During my time working at KNR, I became aware of the firm's so-called investigators, including Aaron Czetli and Michael Simpson. I would often witness Czetli and Simpson performing odd jobs around KNR's Akron office, such as stuffing envelopes and putting up holiday lights. Although I had ample opportunity to observe their activities, comings, goings, and work-product, I never witnessed or became aware of these so-called investigators performing any actual investigations. To my knowledge, their only involvement with client matters was to meet potential clients and sign them to KNR fee agreements.
- 10. Within a few months before KNR terminated my employment, KNR Managing Partner Rob Nestico criticized me in front of other KNR attorneys for my unwillingness to be dishonest to potential KNR clients. This happened in a meeting where all KNR prelitigation attorneys were present, and Nestico played a recording of a phone call that I had over the firm's phone line

with a potential client. On this call, a car-accident victim told me that he was an independent contractor and sub-contractor, and was concerned about recovering lost wages for work missed due to his car-accident injuries. I advised this potential client that his status as a contractor would make it more complicated to recover damages because he would have to prove not only that he did not work as a result of the accident, but also that he would have otherwise worked on certain jobs, for a certain amount of money during the same time period. After Nestico played the recording of the phone call for everyone in the room, he asked what I had done wrong on the call. The answer, according to Nestico, was that I was too honest with the client in advising him of the complications in recovering damages due to his status as an independent contractor, and that I did not tell the potential client "what he wanted to hear."

- 11. On March 23, 2017, I received a phone call from a man who identified himself as Attorney Brian Roof with the law firm of Sutter O'Connell, and said that he represents KNR and Nestico in the above-captioned lawsuit. He asked me if I was familiar with the lawsuit and the recently filed proposed Second Amended Complaint. I told him that I was, and had read a press release about the Second Amended Complaint. He asked me about my time at KNR and what documents I took with me when I left, and he said that it was his clients' position that all such documents were confidential. I interpreted this as a threat, and told Mr. Roof that as far as I'm concerned, everything in the press release is true, and that I was terminated by KNR because of my refusal to participate in their kickback schemes.
- 12. Every document I have disclosed and all information I have provided to Plaintiffs' counsel in this litigation was and is, to the best of my knowledge and understanding, evidence of fraud and illegal activity by KNR. I do not believe that any of it is confidential or subject to any confidentiality agreement. I can't imagine that my own emails mocking the fraud would be confidential.

(Notary Public Seal)

I affirm the above to be true and accurate to the best of my knowledge under penalty of perjury.

Signature of Affiant

Signature of Affiant

Date

Sworn to and subscribed before me on 4-3-2817

at Sharon Center, Ohio.

Attorney Pelar G. Pattakos Resident Summit County Wotary Public, State of Ohio My Commission Has No Expiration Date Seo 147.03 RC

(Signature of Notary Public)

Peter Pattakos

(Printed Name of Notary Public)

Notary Public, State of Ohio

My commission expires on \_\_\_\_\_\_\_\_

7

REDACTED

KNR03352

PENGAD 800-631-6989

- Remember, no reports from doktor flooroes... Gary Petti Wednesday, November 28, 2012 10:05 AM Megan FW: From: Sent: To: Subject:

I've asked a number of adjusters about the importance of those reports and the most common response is nearly uncontrolled laughter. Description: Description: cid:image006.jpg@01CCECC7.1DE27850 <a href="http://www.knrlegal.com/">http://www.knrlegal.com/</a> Gary M. Petti

From:

Brandy Brewer

Sent:

Thursday, March 01, 2012 10:34 AM

To:

Alyssa Kirk; Jodi Miller: Jenna Sanzone; Amber Vince; Marti Dunlavy; Nicole Holland;

Katy Newton; Megan Jennings; Courtney Warner, Matt Stewart; Deidra Lopez

Cc:

Rob Nestico; Robert Redick

Subject:

Narrative Report Fees .

We are paying narrative fees to the following:

Dr. Floros

Akron Square



Brandy Brewer

Kisiling, Nestico & Redick
Executive Assistant to Attorney Nestico
3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown









REDACTED

KNR03769

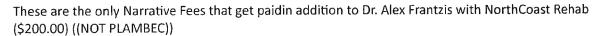
From: Brandy Lamtman brandy@knrlegal.com

Subject: Plambeck Clinics

Date: October 2, 2013 at 3.14 PM

To: Prelit Support PrelitSupport@knrlegal.com, Prelit Attorney PrelitAttorney@knrlegal.com, Litigation Support

LitigationSupport@knrlegal.com, Litigation Attorney LitigationAttorney@knrlegal.com



\*Akron Square Chiropractic: Dr. Minas Floros
\*Detroit Shoreway Chiropractic: Dr. Kyle Schneider

East Broad Chiropractic: Dr. Heather Kight
Old Town Chiropractic: Dr. Gregory Smith
Raider Chiropractic: Dr. Michael Buczynaki
Shaker Square Chiropractic: Dr. Drew Schwartz
\*Toledo Spine & Rehab: Dr. Patrice Lee-Seyon

Valley Spine & Rehab: Dr. Briggs

\*Vernon Place Chiropractic: Dr. Jason Maurer

\*Werkmore Chiropractic: Dr. Jason Maurer

Westgate Family Health: Dr. Michael Buczynaki

\*West Tusc Chiropractic: Dr. Tassi and Dr. Eric Cawley

\*Youngstown Chiropractic: Dr. Sirikul <sup>3</sup>Ruth<sup>2</sup> Thunijinda

\*\*\*Narrative Report Fees are paid to Dr. Patrice Lee-Seyon <u>via MedReports</u> (Toledo Spine) for \$200.00, Dr. Minas Floros (Akron Square) \$200.00, Dr. Philip Tassi for him and Dr. Eric Cawley (West Tusc) \$200.00, Dr. Sirikul Thunijinda (Youngstown Chiropractic) \$150.00 and Dr. Kyle Schneider (Detroit Shoreway) \$150.00 to the doctor personally (all doctors are in needles)

WD1s must be faxed to Rebecca at (855) 267-9337 and an email sent to the billing ladies

franklind@csgonline.net- Denise, she has TOLEDO, OLD TOWN

<u>Colbenson@csgonline.net</u> - Annette, she has SHAKER SQUARE, EAST BROAD, WEST BROAD, RAIDER, VALLEY SPINE and YOUNGSTOWN

delattek@csgonline.net Katie, she has AKRON, VERNON PLACE/WERKMORE

bordelonk@csgonline.net Karla, she has WEST TUSC



Brandy Lamtman
Kisling, Nestico & Redick
Director of Operations
3412 W. Market St., Akron, Ohio 44333

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Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown







PLAINTIFF'S EXHIBIT

WILLIAMS000570

Deposition of Alberto R. Nestico Redacted - Exhibit 50 - 1 page

From:

Brandy Brewer

Sent:

Monday, January 23, 2012 1:31 PM

To:

Staff; Rob Nestico

Subject:

Until Further Notice.....

NO narrative fee checks to any of the Plambeck chiros EXCEPT Floros & Patrice.



Brandy Brewer

Kisling, Nestico & Redick

Executive Assistant to Attorney Nestico 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007





**EXTO** 

From:

**Brandy Brewer** 

Sent:

CV-2016-09-3928

Monday, January 23, 2012 1:18 PM

To:

**Rob Nestico** 

Subject:

Re: Narrative reports

None to Shane, Maurer or any others?

Sent from my iPhone

On Jan 23, 2012, at 12:31 PM, "Rob Nestico" <nestico@knrlegal.com> wrote:

> No fees paid on these except Floros and patrice.

> Rob Nestico

- > Attorney at Law
- > Kisling, Nestico & Redick



From:

Robert Redick

Sent:

Monday, January 23, 2012 1:34 PM

To:

**Brandy Brewer** 

Subject:

RE: Until Further Notice....

Including Tassi.....interesting @



Robert W. Redick
Kisling, Nestico & Redick
Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown







From: Brandy Brewer

Sent: Monday, January 23, 2012 1:31 PM

To: Staff; Rob Nestico

Subject: Until Further Notice.....

Importance: High

NO narrative fee checks to any of the Plambeck chiros EXCEPT Floros & Patrice.



Brandy Brewer

Kisling, Nestico & Redick
Executive Assistant to Attorney Nestico
3412 W. Market St., Akron, Ohio 44333

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Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown











ratient Name: Thera Reid

Date of Injury: 4-20-16

Medical Provider: Akron Square Chiropractic

### Patient's Description of Pain:

Thera Reid presented to Akron Square Chiropractic following a motor vehicle accident with symptoms of moderate to severe spinal soft tissue injury.

She presented with most pain though her entire spine and right shoulder.

Her joint pain was relentless as a result of the motor vehicle accident. She had sleepless nights following the motor vehicle accident. She described the pain as being constant, dull, burning and sharp. Ranges of motion were restricted throughout her spine as a result of pain. muscle spasms, intersegmental swelling, and joint dysfunction. She was forced to modify her daily activities to accommodate her high pain levels.

### Diagnosis:

Cervical sprain, Lumbar sprain, Thoracic sprain/strain, Right shoulder sprain

#### Treatment:

Treatment for Thera Reld included light spinal manipulation, intersegmental mechanical traction, trigger point manipulative therapy, therapeutic exercises, electrical muscle stimulation, and the use of ice and heat.

Treatment goals included improving repair, reducing pain, limiting scar tissue formation, reducing the duration of pain, and attempting to return the patient to a productive home and occupational life.

#### Prognosis/Discussion:

Thera Reid continues to be symptomatic at multiple spinal and extremity levels when active.

Multiple risk factors were present in the case of Thera Reid. These risk factors will serve to significantly lower the threshold for injury and increase the probability for long term symptoms. These risk factors can be subcategorized into risk for acute injury and long term .,.nptoms as follows:

Risk Factors for Acute Injury: Female sex, poor head restraint geometry, moderate to heavy impact, body mass index/head neck index (especially for female patient), position at point of impact,

Risk Factors for Long-Term Symptoms: Female sex, body mass index in females only, type of motor vehicle collision Based on the risk assessment alone, one would have to conclude that the risk for injury would have been moderately high in this case as would the risk for any long term symptoms. Degenerative spine disease (spondylosis and facet arthrosis) may be accelerated at the injured spinal facet segments.

The time needed for injured soft tissue to heal is dependent on numerous factors including type of tissue damaged, stresses during repair, extent of damage, quality and type of scar tissue, and the age of the person. Clinical experience has shown that most patients will show a substantial decrease in stiffness and pain within six to eight weeks and further improvement for another two to four months. Between six months and one year the patient may continue to show slight improvement in symptoms. The Quebec Task Force published one of the largest critical analysis of literature relative to whiplash associated disorders, concluding that it is reasonable to estimate a healing period of four to six weeks for partial soft tissue tears and a period of one year for remodeling and maturation. During the process of remodeling and maturation it is very common for flare ups to occur especially in persons that have larger work loads in their day to day lives. A recent national survey performed by Evans consisting of 118 family physicians, 100 neurologists, 97 neurosurgeons, and 82 orthopaedists, found that most physicians believed that there was a three to six month recovery time for whiplash patients.

Several studies have made it quite clear that many whiplash injured patients have not fully recovered from their injuries at 3 and 6 months. Gargan, Bannister, Main, and Hollis in a study published in Journal of Bone and Joint Surgery (1997) found that 71% of whiplash injured patients had not recovered at 3 months. Radonov, Stefano found that 44% of whiplash patients had not recovered at 3 months, and that 31% had not recovered at 6 months. This was published in Medicine (1995).

Thera Reid sustained joint, disc and ligamentous injury due to the collision and experienced a great amount of pain. The cost to stabilize her condition over the next year is approximately \$5000.

In my opinion based upon reasonable chiropractic probability the injuries Thera Reid sustained were due to the motor vehicle accident, and "a treatments rendered thus far have been necessity as a result.

Dr. Minas Floros, DC

12/03/2013 9:19AM (GMT-05:00)

Patient Name: Monique Nomis Date of Injury: 7-29-13

### Patient's Description of Pain:

Monique Norris presented to Akron Square Chiropractic following a motor vehicle accident with symptoms of moderate left shoulder pain, mild intermittent neck pain and headaches. The use of her left shoulder was limited. She also complained of gradual low back pain. She described the pain as being dull and achy. She was evaluated at the hospital following the motor vehicle accident. She feels that she is getting progressively worse every day. Her pain is the result of the motor vehicle accident. She reports prior to impact that she reached out with her left arm to brace her child. She felt immediate pain in her cervical spine and left shoulder

# Diagnosis:

847.0 Cervical sprain/strain, 840.9 Shoulder sprain, 847.1 Thoracic sprain/strain, 784.0 Headaches, 728.85 Muscle spasm, 729.1 Myofascitis, 847.2 Lumbar sprain

#### Treatment:

Treatment for Monique Norris Included spinal manipulation, extremity mobilization, Intersegmental mechanical traction, trigger point manipulative therapy, therapeutic exercises, electrical muscle stimulation, and the use of ice and heat. Treatment goals included reduce pain, improve function, improve alignment, increase range of motion. The use of passive modelities plays a role in acute, inflammatory injury or acute injury with hematoma where you're trying to block pain, so you can start the rehabilitation program and start moving into functional activity as an adjunct, as a stepping stone to get you over a hump. Electric muscle stimulation may facilitate circulation by causing muscle contraction, strengthen muscle in conjunction with voluntary contraction, and increase range of motion in a joint where contracture limits motion. Therapeutic Heat can induce an analgesic effect, increase blood flow, and produce local and systemic hyperthermia. Therapeutic Cold can decrease blood flow, metabolic rate, and muscle tone. It also has an analgesic effect. Traction therapy is an important component in the healing process of an acute injury. The stress and trauma to the joints and muscles could be deblitating especially immediately following motor vehicle accident. When the spine's postural muscles (the muscles that hold you upright) are injured, fatigued, or stressed from a lost of circulation due to a motor vehicle accident, spasms occur. Intersegmental traction carefully elongates the postural muscles of the spine in a comfortable, even manner and allows for normal joint motion, circulation, and mobility to return to the spine and other injured soft tissues. Intersegmental mechanical traction is utilized in physical therapy, chiropractic, medical and orthopaedic clinics worldwide and is well documented and indicated as an effective modality for soft tissue and joint pathology associated with acute injuries.

### Prognosis:

Monique Norris's prognosis is good. She continues to experience mild symptoms in her left shoulder, neck and low back.

Any trauma to the spine or extremity can result in a lifetime of chronic conditions including pain, neurological problems and disorders, degenerative joint disease, degenerative disc disease, scar tissue formation, decreased muscle function, chronic headaches, depression etc. Unfortunately, the full extent of a spinal trauma, caused by a collision of multiple thousand pound vehicles, does not surface for months and many times years later.

In my opinion based upon reasonable chiropractic probability the injuries Monique Norris sustained were due to the motor vehicle accident, and the treatments rendered thus far have been necessity as a result.

Minas Floros, DO



8 .9 .9757 P. 5

Dec. 3. 2013 9:14AM

Deposition of Alberto R. Nestico Redacted - Exhibit 55 - 4 pages

From: Brandy Brewer brandy@knrlegal.com Subject: Insurance Issues on ASC Cases

Date: September 4, 2014 at 4 13 PM

To: Prelit Attorney PrelitAttorney@knrlegal.com, PrelitSupport@knrlegal.com

Cc: Rob Nestico nestico@knrlegal.com, Jenna Wiley jwiley@knrlegal.com

When there is an insurance issue or even a possibility of an insurance issues on ASC Cases, please send an email to akron2@csgonline.net and katie@managedservices4u.com with the information. This MUST be done.

Thank you.



# **Brandy Brewer Kisling, Nestico & Redick**

Director of Operations

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-

978-9007

Locations: Akron, Canton, Cleveland, Cincinnati,

Columbus, Dayton, Toledo & Youngstown











WILLIAMS000559

From: Rob Nestico nestico@knrlegal com

Subject: Re. New Allstate request Date: May 30, 2013 at 1 01 PM

To: Joshua Angelotta jangelotta@knrlegal.com

Cc: Ken Zerrusen zerrusen@knrlegal com, Rob Horton rhorton@knrlegal com, Attorneys Attorneys@knrlegal com

I agree we need to file all these Allstate files. Please send John and I a list of your Allstate Plambeck cases.

Sent from iPhone of Rob Nestico

On May 30, 2013, at 12:48 PM, "Joshua Angelotta" < jangelotta@kmlegal.com > wrote:

I think a lot of us made a deal with the devil by allowing them to have recorded statements because the result would usually be a workable offer. I<sup>1</sup>m inclined to stop doing this because now we<sup>1</sup>re wasting our time, along with the client<sup>1</sup>s time, and delaying the inevitable; which is filing suit on all of these claims.

### Joshua R. Angelotta

**Kisling, Nestico & Redick** 

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

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Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown

From: Ken Zerrusen

**Sent:** Thursday, May 30, 2013 12:44 PM **To:** Joshua Angelotta; Rob Horton; Attorneys

Subject: RE: New Allstate request...

Me too.they have tightened the screws even more. I just got a pair of \$1500 offers on ER/Plambeck claims both having approx. 7k in bills

From: Joshua Angelotta

Sent: Thursday, May 30, 2013 12:40 PM

To: Rob Horton; Attorneys

Subject: RE: New Allstate request...

I'm getting unusually low Allstate offers on Plambeck cases. Allstate has obviously always made lousy offers with MIST claims. These new offers are really bad even on moderate-heavy impact collisions.

### Joshua R. Angelotta

Kisling, Nestico & Redick

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, <a href="mage001.jpg"><image001.jpg</a><a href="mage003.jpg"><image003.jpg</a> <a href="mage003.jpg"><image003.jpg</a> <a href="mage004.jpg"><image004.jpg</a> <a href="mage004.jpg"><image003.jpg</a> <a href="mage004.jpg"><image004.jpg</a> <a href="mage004.jpg"><image004.jpg</a> <a href="mage004.jpg"><image004.jpg</a> <a href="mage004.jpg"></a> <a href="mage004.jpg"></a> <a href="mage004.jpg"><image004.jpg</a> <a href="mage004.jpg"><image004.jpg</a> <a href="mage004.jpg"></a> <a href="mage04.jpg"></a> <a href="mage04.jpg"></a> <a href="mage04.jpg"></a> <a href="mage04.jpg"><a href="mage

Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown

From: Rob Horton

Sent: Thursday, May 30, 2013 12:34 PM

To: Attorneys

Cubinete Ninus Alletate required



WILLIAMS000589

**EXTO** 

Subject. New Allstate requesting

David Stephas from Allstate just requested <sup>3</sup>consent for deposition of doctor, all xray films, and all paperwork signed by the client from the chiro<sup>2</sup> on a third party claim. Said it is their new prelit procedure

It is an Akron Square case

Regards,

<image005.jpg>

Robert P. Horton

**Kisling, Nestico & Redick** 

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, <image001.jpg><image002.jpg> <image003.jpg> <image004.jpg>

Canton, Cleveland,

Cincinnati,

Columbus, Dayton,

Toledo & Youngstown



**EXTO** 

PLAINTIFF'S EXHIBIT

From:

Michelle Forrest

Sent:

Wednesday, January 22, 2014 11:50 AM

To:

Rob Nestico

Cc

John Reagan; Michael Maillis

Subject

case

Attachments:

trial transcript bxt

Rob.

Transcript is attached.

I also sent to Chris to save on 1/10/2104, per your instruction.

Please let me know if you need anything else.

### Michelle R. Forrest

Kisling, Nestico & Redick Paralegal 4790 Market St., Boardman, Ohio 44512

Main: 330-729-1090 | Fax: 330-869-9008 | Outside Ohlo: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati,

Columbus, Dayton; Toledo & Youngstown







From: Rob Nestico

Sent: Wednesday, January 22, 2014 11:42 AM

To: Michelle Forrest

Cc: Robert Redick; John Reagan; Michael Maillis

Subject: Re: 1

case

Please send me the transcript by e mail to myself and John

Sènt from Rob Nestico

On Jan 22, 2014, at 10:04 AM, "Michelle Forrest" < inforrest@knrlegal.com > wrote:

Gentlemen.

We were given a verdict of \$950 in this case and I have finally received the check.

Below is the settlement memo (also attached).

Please let me know how you wish me to handle this disbursement. Additionally, the \$666.00 to Glynnis is for the trial transcript that Rob requested I order.

Thank you!

223338/

KNR03695

REDACTED

Deposition of Alberto R. Nestico Redacted - Exhibit 59 - 1 page

From:

Brandy Brewer <brandy@knrlegal.com> Thursday, November 20, 2014 11:58 AM

Sent: To:

Staff

Subject:

MD in CLE

importance:

High

Several months ago I met with Dr. Hochman. He is an MD and does PT in his office. He is located in Bedford. If you have someone that doesn't want chiropractic treatment, please send there. Keep in mind Ghoubtial is now working with Shaker Square though so that is always the first option.

Jenna will add to Needles.



Brandy Brewer

Kisiing, Nestico & Redick

**Director of Operations** 

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Locations: Akron, Canton, Cleveland,

Cincinnati, Columbus, Dayton, Toledo &

Youngstown













PLAINTIFF'S **EXHIBIT** 60



#### Brandy R. Gobrogge

From:

Rob Nestico

Sent:

Thursday, October 16, 2014 2:41 PM

To:

Kelly Phillips

Cc:

Paul W. Steele; John Reagan; Brandy Brewer

Subject:

Re: Clearwater

No the e-mail was well received and like I said good to know what Is being said but don't let them push you or your clients around with a bunch of BS. If you run into those problems this is why we have a litigation department. Sue them EVERY TIME[][]

Sent from Attorney Rob Nestico

On Oct 16, 2014, at 1:56 PM, Kelly Phillips < Kphillips@knrlegal.com > wrote:

Well clearly my e-mail was not received in the manner it was intended. You have my apologies for that. Was Just trying to let you know what I was seeing. Lesson learned. Have a great afternoon!

Kelly Phillips

Kisling, Nestico & Redick

<image001.jpg>

Attorney

2550 Corporate Exchange Drive, Columbus, Ohio 43231

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron,

Canton, Cleveland, Cincinnati, Columbus,

Dayton, Toledo &

Youngstown

<image002.glf><image003.png><lmage004.gif><image005.glf><lmage</pre>

From: Rob Nestlco

Sent: Thursday, October 16, 2014 1:48 PM

To: Kelly Phillips; Paul W. Steele Cc: John Reagan; Brandy Brewer

Subject: RE: Clearwater

Kelly:

I appreciate the concern but we have considered this issue. I am glad you are thinking about these issues however, that is all the defense perspective. Are we not considering our client's interest when they have signed an LOP and could get sued by Clearwater or Dryfuss, or any other dr the ins. Co. does not agree with their bill? Are we not negotiating with EVERY provider not just Clearwater to help the

CV-2016-09-3928

client and us get paid. Clearwater is treated no differently than any other provider we deal with that has an LOP.

If it wasn't for MD's willing to do this work who would care for these victims? The ins. Co. would just find some other excuse not to pay bills and increase their bottom line.

I have taken down Nationwide before and we will do it again if necessary.

In fact, ask yourself why ALL of these companies have paid the Dr either directly his full bill when there is no lawyer or MP has paid us his bill and others in full, but yet on a 3<sup>rd</sup> party case they raise this BS.

You need to argue the necessity of the treatment and the Dr's credentials, the facts of your case. You were hired to be an ADVOCATE not a puppet for the insurance company. Any discussion of not considering a Dr's bill will result in litigation even if that means EVERY nationwide case. These are MY directives.

You can't fear them and anytime they want to bring litigation my way I will be happy to take that task on.

Ask yourself these questions and ask any of the litigators in your office when have these bills not been awarded by Jurors. If your case is good on facts i.e. impact ,ER, Chiro and MD with a good witness then we litigate the case. PERIOD.

Rest assured you are not the first person to come from the Insurance Defense side, including myself and John Reagan to mention a few. As discussed in our interview you can either make the mental shift or you can't and that is left to be seen. I and plenty of others have made the shift and realize how poorly Insurance Companies as a whole treat people. Anything to increase their bottom line they will say. Speak to Carla Cornicelli in our office, former HEAD of ALISTATE SIU or Jimmylee Hoover also from Alistate.

A bigger question you should ask your self is, are these people all lying ? Are the ER Dr's lying, chiro's lying, Medical Dr's lying, and are we lying? If you answer an of these questions YES then you need to reconsider your choice of employment.

I hope this answers your questions and if not we can discuss this further.

Alberto R. Nestico Kisling, Nestico & Redick

<image001.jpg> Attorne

Attorney

3412 W. Market St., Akron, Ohlo 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo &

Youngstown

<image002.glf><lmage003.png><lmage004.glf>

<image008.jpg><image009.jpg> </mage010.png>

From: Kelly Phillips

Sent: Thursday, October 16, 2014 12:53 PM

To: Rob Nestico; Paul W. Steele

Subject: Clearwater

Gentlemen,

CV-2016-09-3928

Please know that I am not questioning what is going on here, nor am I trying to overstep my bounds. I fully understand my place in the organization. This e-mall is for informational purposes only.

I am now 5 for my last 5 with Nationwide cases where they are flat out refusing to consider anything related to Clearwater. At least when Progressive refuses, they offset with generosity in the general damages. Nationwide is not. Basically, I was told that if I am going to file on the case I was discussing then I better be prepared to file a whole lot of lawsults. Clearly the Nationwide adjusters have received some form of a directive.

This brings about some concern. In some cases, it makes settlement a near financial impossibility. At the very least, it is taking money out of our client's pocket, and ours. I am a bit concerned with the ethical dilemma this creates. It is not difficult to make an argument that we are treating Clearwater's interests as equal to our clients. If we get a savvy client, we could find ourselves in some trouble. We are playing awful close to the fire. This is especially true when you factor in what Grange is trying to accomplish. Don't make the mistake of assuming that Nationwide and Grange are not in a coordinated effort, or at least having discussions regarding their individual approaches. On the insurance side, I was intimately involved in a coordinated effort to take down a large KY Chiropractic Operation and the firms that were heavily involved with said operation. FYI, Atty. Rob Roby played a bit of a role as well. His role was large enough that he was at least able to garner a blueprint as to how to attack such an operation. It is kind of like a "Raptor" approach....One works the head while the other works the body.

In my experience, when you are running an organization that continues to grow at unprecedented rates, you must regularly stop and take stock in what is happening around you. I am not suggesting that you are not. I am simply saying that given my experience, I am seeing some things that are bringing about

Let me make myself clear, I am a member of your team. I am simply trying to protect you. That is the only reason I am bringing this to your attention. I can only assume you hired me largely because of my Insurance/SIU experience. I am simply trying to convey some of my concerns based on that experience,

Please feel free to diregard this e-mail if you'd like, or call should you want to discuss further.

Respectfully,

Kelly Phillips

Kisling, Nestico & Redick

<image001.jpg> Attorney

2550 Corporate Exchange Drive, Columbus, Ohio 43231

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron,

Canton,

</mage002.gif><image003.png><image004.gif><image005.gif><image</pre>

CV-2016-09-3928

Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown



#### Brandy R. Gobrogge

From:

Kelly Phillips

Sent:

Tuesday, December 02, 2014 9:23 AM

To:

Rob Nestico: Paul W. Steele

Subject:

RE: Settlement Figures for Approval

Client does not have MP.

Here is the response from American Family regarding reductions:

Dear Attorney Phillips:

We have had a chance to review and evaluate the demand packet for your client } assistance of our Medical Services Department.

The frequency and length of care submitted by Town and Country Chiropractic is excessive for this type of soft tissue back injury. Per Procedural Utilization Facts 6th Edition, the typical length of chiropractic treatment for a lumbar strain would be a maximum of 8 weeks and 15 visits. According to your aubmission, had 17 visits in the first 8 weeks of treatment, and we will therefore consider that as valid. We have deducted some procedures due to an unlisted modality and hol/cold packs beyond the first month as these are both not generally accepted. In addition, Dr. Ghoubrial's office charge for \$350.00 has been deducted since this is already included in the global procedure/surgery charge (injections). In addition, the charges for injections have been reduced for usual and customary.

The total accepted medical bills for eight weeks of care is \$2,005.00. We are offering to settle this claim for \$3,805.00. Please convey this offer to your client and contact me. Thank you.

Respectfully, Jane F Pedersen Casualty Claim Adjustor II American Standard Insurance Company of Ohio 1-800-MYAMFAM (1-800-692-6326) X 800-692-6326 x48115 ipederse@amfam.com



Kelly Phillips

Kisling, Nestico & Redick

Attorney

2550 Corporate Exchange Drive, Columbus, Ohio 43231

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland,

Cincinnati, Columbus, Dayton, Toledo

& Youngstown













From: Rob Nestico

Sent: Tuesday, December 02, 2014 9:15 AM

To: Kelly Phillips; Paul W. Steele

Subject: RE: Settlement Figures for Approval

Get something in writing from them regarding Clearwater. Is there any MP?



Alberto R. Nestico Kisling, Nestico & Redick Attomey

3412 W. Market St., Akron, Ohlo 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown





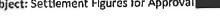


From: Kelly Phillips

Sent: Tuesday, December 02, 2014 9:05 AM

To: Rob Nestico; Paul W. Steele

Subject: Settlement Figures for Approval



#### REFERRED BY T&C

\*\*\* American Family only crediting 300 of Clearwater bill citing duplication of billing, and usual & customary

4305

Costs 187.05 Clearwater 600 on 1380 T&C 1570.95 on 4128.84 KNR 947.00 Client 1000.00



Kelly Phillips Kisling, Nestico & Redick

Attorney

2550 Corporate Exchange Drive, Columbus, Ohio 43231

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland,

Cincinnati, Columbus, Dayton, Toledo

& Youngstown













)oc ID -->

200503202998

DATE: 02/02/2005

DOCUMENT ID 200503202998

DESCRIPTION
ARTICLES OF ORGANIZATION/DOM.
LLC (LCA)

PENALTY .00

COPY

Receipt

This is not a bill. Please do not remit payment.

R. NESTICO 4490 LITCHFIELD COPLEY, OH 44321

## STATE OF OHIO

### CERTIFICATE

Ohio Secretary of State, J. Kenneth Blackwell

1516041

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

#### GIOVANT PROPERTIES LLC

and, that said business records show the filing and recording of:

Document(s)

ARTICLES OF ORGANIZATION/DOM. LLC

Document No(s):

200503202998



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 21st day of January, A.D. 2005.

Ohio Secretary of State





Joc ID -->

200503202998

MICHAEL, KATHRYN



Prescribed by J. Kenneth Blackwell
Ohio Secretary of State
Central Office: (614) 466-3910
Toll Free: 1-877-SOS-FILE (1877-194345)) 9: 52

Expedite this Form: (Seed One)	
O Yes	PO Box 1390
	Columbus, OH 43216
*** Requi	न्द बर्न्डांक्यों कि विशिष्ट •••
	PO Box 670
G, No	Columbus, OH 43216

www.state.oh.us/sos e-mail: busscrv@sos.state.oh.us

#### ORGANIZATION / REGISTRATION OF LIMITED LIABILITY COMPANY

(Domestic or Foreign)

	ESIRING TO FILE A:		· ·
CHECK ONLY ONE	(1) BOX)		
) [v] Articles of Org		(2) [ ] Articles for Registration of Foreign Limited Liability Compa (106-LFA) ORC 1705	у 
		(Units of Formation)	(Sinte)
omplete the general Infar	motion in this section for the box c	checked above.	<del></del>
Name GIOVA	ANT Properties LLC		
_			*
	additional provisions are attaci		
" If bea. (1) is checked, name r	ment include one of the following endury:	Hinted liability company, limited, Ltd, Ltd, LLC, LLC.	
Complete the Information	In this section if box (1) is checked.	4	
iffective Date (Optio		Dale specified can be no more than 90 days ofter date of filling. If the date must be a date on or after the date of filling. perpetual	a dute is specified,
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Joc ID --> 200503202998

MICHAEL, KATHRYN

Complete the Information in this section if box (1)	Is checked Cont.	
The undersigned authorized member, man	DRIGINAL APPOINTMENT OF AGENT ager or representative of	
GIOVANT Properties LLC		
	of limited liability company)	
	y agent upon whom any process, notice or demand required or permitted by ity company may be served. The name and address of the agent is:	160
Alberto R. Nestico		
(Name of Agent)		
4400 T in 15-14 Co-1-	- Obj. 44221	
4490 Litchfield, Coples	NOTE: P.O. Box Address are NOT acceptable.	
(31101633)		
Must be authenticated by an		
authorized representative	Authorized Representative Date  Caverio Nestico	XH
	Authorized Representative Date	
	ACCEPTANCE OF APPOINTMENT	
The undersigned, named herein as the state	utory agent for	28
GIOVANT Properties LLC		
	(name of limited liability company)	
hereby acknowledges and accepts the appo	pintment of seent for said-timited liability Company.	
	Agent's signature P. Mechico	

PLEASE SIGN PAGE (3) AND SUBMIT COMPLETED DOCUMENT

Page 2 of 5

Last Revised: May 2002

Doc ID -->, 200503202998

f this limited liability company	is	ct requests for copies of any operating agreement and any t	i <del>i</del>
ō	Name)		<del></del>
ā	Street)	NOTE: P.O. Box Addresses are NOT acc	cptable
(in the name under which the foreign	City) gn limited liability	(State) y company desires to transact business in Ohio is	(Zip Code)
95			
he limited liability company he ompany may be served in the si	ereby appoints the tate of Ohio. The	following as its agent upon whom process against the lim name and complete address of the agent is	ited liability
ē	Name)	artists and an artist and a second	*
ī	(Street)	NOTE: P.O. Box Addresses are NOT acc Ohio	eptable
Î	(City)	(State)	(Zip Code)
REQUIRED  What be authenticated (signed) by an authorized representative		Arthorized Representative	July 20 7 out
(See Instructions)		Saverio Nestico	
(See Instructions)		Print Name	
(See Instructions)			
(See Instructions)			Date
(See Instructions)		Print Name	Date
(See Instructions)		Print Name  Authorized Representative	Date
(See Instructions)		Print Name  Authorized Representative	Date
(See Instructions)		Print Name  Authorized Representative	Dale
(See Instructions)		Print Name  Authorized Representative	Date  Last Revised: May 2002
(See Instructions)		Print Name  Authorized Representative  Print Name	19

Detail by Entity Name

#### **Detail by Entity Name**

Florida Limited Liability-Company

PANATHA HOLDINGS LLC

Filing Information

**Document Number** 

L10000070628

FEI/EIN Number

N/A

**Date Filed** 

07/02/2010

State

FL

Status

INACTIVE

Last Event

ADMIN DISSOLUTION FOR

ANNUAL REPORT

Event Date Filed

09/28/2012

**Event Effective Date** 

NONE

Principal Address

3412 W. MARKET STREET

**AKRON, OH 44333** 

Changed: 04/29/2011

Mailing Address

3412 W. MARKET STREET

**AKRON, OH 44333** 

Changed: 04/29/2011

Registered Agent Name & Address

BKM FLORIDA AGENT CORP.

2866 E. OAKLAND PARK BLVD.

FT. LAUDERDALE, FL 33306

Authorized Person(s) Detail

Name & Address

Title MGR

GIOVANT PROPERTIES LLC

3412 W. MARKET STREET

**AKRON, OH 44333** 

Annual Reports

Report Year

Filed Date

2011

04/29/2011

Document Images

04/29/2011 - ANNUAL REPORT

View image in PDF format

07/02/2010 - Florida Limited Liability

View image in PDF format

CV-2016-09-3928

#### Electronic Articles of Organization For Florida Limited Liability Company

L10000070628 FILED 8:00 AM July 02, 2010 Sec. Of State gharvey

#### Article I

The name of the Limited Liability Company is: PANATHA HOLDINGS LLC

#### Article II

The street address of the principal office of the Limited Liability Company is:

7834 PEACHMONT AVE. NW C6 NORTH CANTON, OH. US 44720

The mailing address of the Limited Liability Company is:

7834 PEACHMONT AVE. NW C6 NORTH CANTON, OH. US 44720

#### Article III

The purpose for which this Limited Liability Company is organized is: ANY AND ALL LAWFUL BUSINESS.

#### Article IV

The name and Florida street address of the registered agent is:

BKM FLORIDA AGENT CORP. 2866 E. OAKLAND PARK BLVD. FT. LAUDERDALE, FL. 33306

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: R. CHAD BRENNER

#### Article V

The name and address of managing members/managers are:

Title: MGR MINAS FLOROS DR. 7834 PEACHMONT AVE. NW, APT. C6 NORTH CANTON, OH. 44720 US

Signature of member or an authorized Tepresentative of a member

Signature: R. CHAD BRENNER

10000070628 FILED 8:00 AM July 02, 2010 Sec. Of State gharvey

#### 2011 LIMITED LIABILITY COMPANY ANNUAL REPORT

OCUMENT# L10000070628

intity Name: PANATHA HOLDINGS LLC

Apr 29, 2011 Secretary of State

**EXTO** 

Surrent Principal Place of Business:

834 PEACHMONT AVE. NW

IORTH CANTON, OH 44720

**Surrent Mailing Address:** 

834 PEACHMONT AVE. NW

ORTH CANTON, OH 44720 US

El Number:

FEI Number Applied For ( )

US

FEI Number Not Applicable (X)

Certificate of Status Desired ( )

Name and Address of New Registered Agent:

New Principal Place of Business:

3412 W. MARKET STREET **AKRON, OH 44333** 

3412 W. MARKET STREET **AKRON, OH 44333** 

New Mailing Address:

ame and Address of Current Registered Agent:

KM FLORIDA AGENT CORP. 366 E. OAKLAND PARK BLVD. T. LAUDERDALE, FL 33306

ne above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, the State of Florida.

**GNATURE:** 

Electronic Signature of Registered Agent

Date

ANAGING MEMBERS/MANAGERS:

le: MGR

GIOVANT PROPERTIES LLC me: 3412 W. MARKET STREET dress:

AKRON, OH 44333 US y-SI-Zip:

reby certify that the information indicated on this report is true and accurate and that my electronic signature shall have same legal effect as if made under oath; that I am a managing member or manager of the limited liability company or the eiver or trustee empowered to execute this report as required by Chapter 608, Florida Statues.

INATURE: GIOVANT PROPERTIES LLC

04/29/2011

Electronic Signature of Signing Managing Member, Manager, or Authorized Representative / Date



DATE: 07/12/2011

DOCUMENT ID 201119200956

DESCRIPTION DOMESTIC ARTICLES/FOR PROFIT (ARF)

PENALTY

**EXTO** 

Receipt

This is not a bill. Please do not remit payment.

KISLIN, NESTICO & REDICK, LLC. 3412 W. MARKET ST. **AKRON, OH 44333** 

## STATE OF OHIO

### CERTIFICATE

Ohio Secretary of State, Jon Husted

2033543

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

EFFIN GOOD COMPANY

and, that said business records show the filing and recording of:

Document(s)

DOMESTIC ARTICLES/FOR PROFIT

Document No(s): 201119200956



United States of America · State of Ohio Office of the Secretary of State

Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 8th day of July, A.D.

Ohio Secretary of State





Prescribed by:

Ohio Secremy of State Central Ohio: (614) 466-3910 Toll Free 1-877-SOS-FILE (1-877-767-3453)

www.sos.state.oh.us e-mail: busserv@sos.state.oh.us

Expedite this Form: (444500) PO Box 1390 Columbus, OH 43216

Requires an additional fee of \$150\*\*

PO Box 670

Columbus, OH 43216

#### **INITIAL ARTICLES OF INCORPORATION**

(For Domostic Profit or Nonprofit)

ω.	Filing Fee S	125.00	90F - 8 X011
HE UNDERSIGNED HEREB	Y STATES THE FOLLOWING:		SECRETARY OF STA
CHECK ONLY ONE (1) BOX	g .	*0	
) Articles of Incorporation Profit		(3) Articles of Incorporat	ion Professional
(113-ASF) ORC 1781	(114-ARN) DRC 1702	Profession ORC 1785	
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RST: Name of Corpora	Effin Good Compa	iny	
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OURTH: The number of shommon or preferred and their	ares which the corporation is author par value if any) 1000	ized to have outstanding (Please Common	No Par Value
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532

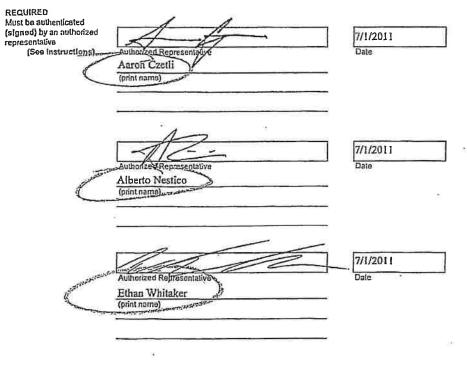
Page 1 of 3

Last Revised: May 2002

532

**EXTO** 

Aaron Czetli		0.50	
(Namo) 1679 23rd Street	5	X-1	
(Street)	NOTE: P.O. Box Addrossos pr	e HOT acceptable.	
Cuyahoga Falls	Ohio	44223	
(City)	(State)	(Zip Code)	
Alberto Nestico			
(Nemo) 3412 West Market St	reet		
(Street)	NOTE: P.O. Box Addresses or	o NOT accoptable.	
Fairlawn	Ohio	44333	
(City)	(State)	(Zip Code)	
Ethan Whitaker		341	
(Nama) 231 Roshon Drive			
(Street)	NOTE: P.O. Box Addresses at	e NOT screptable.	
Medina	Ohio	44256	
(City)	(State)	(Zip Coda)	

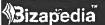


Lost Revised: May 2002

Poga 2 of 3

o undersigned, being at lea	st a majority of the incorporators of Effin to be statutory agent upon whom any process,	Good Company
tute to be served upon the	corporation may be served. The complete add	dress of the agent is
Alberto Nestico		
3412 West Mark	et Street	
(Street)	NOTE: P.O. Box Addrasses are HOT acceptable.	<del></del>
Fairlawn	,Ohlo 4433	33
(City)	1 -	(Zip Codo)
t be authenticated by an	H	7/1/2011
horized representative	Authorized Representative	Date
	Authorized Representative	Date
	Authorized Representativo	Date
	ACCEPTANCE OF APPOINT	SENT
100 2000 100 100	740	
e Undersigned,	Alberto Nestico	, named herein as the
itutory agent for,	Effin Good Company	

Page 3 of 3









#### 10505021 CANADA INC.

Canada Corporation · Updated 1/6/2018

Sponsored Links

⊳×

## Write Review





10505021 Canada Inc. is a Canada Corporation filed on November 21, 2017. The company's filing status is listed as Active and its File Number is 1050502-1. The company's principal address is Care Of: Alberto Nestico 22 Richgrove Drive, Toronto, ON M9R 2K9 CA.





# Court Records: 4 Sources Found

Sensitive public court records ahead. Authorized for release.

ReviewPublicRecords



#### Company Information

Company Name. 10505021 CANADA INC.

File Number

1050502-1

Filing Province

Ontario

Filing Status<sup>\*</sup>

Active

Filing Date

November 21, 2017

Company Age

1 Year 3 Months

Principal Address

**Q** 

Care Of Alberto Nestico 22 Richgrove Drive Toronto, ON M9R 2K9 CA Sponsored Links

DΧ

# Court Records: 4 Sources Found

Sensitive public court records ahead. Authorized for release.

ReviewPublicRecords

OPEN

#### **Company Contacts**

This company has not listed any contacts yet

Sponsored Links

RATES FROM \$109\*

\*Subject to availabilit



BOOK NOW

Reviews

Write Review

There are no reviews yet for this company.

Questions





There are no questions yet for this company

ADDITIONAL LINKS

Post Question For This Company

Contact Us Regarding Your Company Profile

Search All Canada Companies

Order Business Services For 10505021 Canada Inc.

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#### Tuesday, May 5, 2015 at 11:46:49 PM Eastern Daylight Time

Subject: Re: Liberty Capital Funding

Thursday, May 10, 2012 at 7:46:40 PM Eastern Daylight Time Date:

From: CC: **Attorneys** 

For any Plambeck patients only please use the below company for cash advances. Thx

**Rob Nestico** Attorney at Law Kisling, Nestico & Redick

On May 9, 2012, at 1:08 PM, "Ciro Cerrato" < <a href="mailto:lcfunding1@gmail.com">lcfunding1@gmail.com</a> wrote:

Thanks for giving Liberty Capital Funding the opportunity to offer your clients Pre Settlement Funding. Our settlement funding process is quick, and we can get your clients their pre settlement advance within 24 hours in most cases.

Attached is the LCF Client Data Sheet.

Please feel free to contact me if you have any questions or need anything else.

Best regards,

Ciro Cerrato

Liberty Capital Funding LLC

lcfunding1@gmail.com<mailto:lcfunding1@gmail.com>

PH 1.866.612.6000<tel:1.866.612.6000>

Fax: 561.372.7129<tel:561.372.7129>

<LCF Client Data Sheet.pdf>



WILLIAMS000295 1 of 1

CV-2016-09-3928

#### Tuesday, May 5, 2015 at 11:47:08 PM Eastern Daylight Time

Subject: FW: Liberty Capital Funding

Friday, May 11, 2012 at 9:34:42 AM Eastern Daylight Time

**Rob Nestico** From: To: Attorneys

Sorry applies to all cases not just plambeck



Alberto R. Nestico, Esq. **Kisling, Nestico & Redick** Attorneys at Law 3412 W. Market, Akron, Ohio 44333 Main Office: 330-869-9007 | Fax: 330-869-9008

Offices in Cleveland, Akron, Canton, Youngstown, Columbus & Toledo Hurt in a car?....Call KNR!!!!

From: Ciro Cerrato [mailto:lcfunding1@gmail.com]

**Sent:** Wednesday, May 09, 2012 1:08 PM

To: Rob Nestico

Subject: Liberty Capital Funding

Rob,

Thanks for giving Liberty Capital Funding the opportunity to offer your clients Pre Settlement Funding.

Our settlement funding process is quick, and we can get your clients their pre settlement advance within 24 hours in most cases.

Attached is the LCF Client Data Sheet.

Please feel free to contact me if you have any questions or need anything else.

Best regards,

Ciro Cerrato Liberty Capital Funding LLC lcfunding1@gmail.com PH 1.866.612.6000 Fax: 561.372.7129

MICHAEL, KATHRYN

08/07/2019 14:52:04 PM

**EXTO** 

<image012.jpg><image013.jpg> <image014.jpg> <image015.jpg>

Page 96 of 223

Re: Loans 11/20/2017

Re: Loans **Brandy Brewer** Sent:Monday, May 14, 2012 11:49 AM

To: Gary Kisling

Rob wants to try this new company

Sent from my iPhone

On May 14, 2012, at 11:43 AM, "Gary Kisling" <kisling@knrlegal.com> wrote:

Why are we using the new firm rather than Preferred Capital? Brian is excellent at getting reductions on his loans to get cases settled.

<image006.jpg>

Gary W. Kisling

Kisling, Nestico & Redick

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, <image007.ipg><image008.ipg> <image009.ipg> <image010.ipg>

Cleveland, Cincinnati, Columbus, Dayton, Toledo &

Youngstown

From: Brandy Brewer

Sent: Monday, May 14, 2012 10:42 AM

To: Staff Subject: Loans

For today or until further notice, please use Preferred Capital Instead of new company. We are Ironing out some glitches.

≤image011.ipg≥

Brandy Brewer

Kisling, Nestico & Redick

Executive Assistant to Attorney Nestico 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo &

Youngstown



From: Sarah Rucker

Sent: Tuesday, November 27, 2012 11:50 AM

To: Prelit Attorney

Cc: 'brandy@knrlegal.com'; Rob Nestico

Subject: Lunch with Ciro from Liberty Capital Funding

Tomorrow there will be a lunch with Ciro Cerrato from Liberty Capital Funding at 12. Rob would like each Pre-Lit Attorney to attend, if you are unable to attend please have your paralegal attend in your place.

Thanks!



## Sarah Rucker

Kisling, Nestico & Redick Assistant To Brandy Brewer 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown





KNR03433

PLAINTIFF'S
EXHIBIT

GYSAG

From:

Brandy Brewer

Sent:

Tuesday, January 07, 2014 4:19 PM

To:

Rob Nestico

Subject:

Re: Loan company

Ok.

Just need to make sure he returns calls and we don't get fired

Sent from my iPhone

On Jan 7, 2014, at 4:17 PM, "Rob Nestico" < nestico@knrlegal.com > wrote:

There is a reason and this will only be temporary

From: Brandy Brewer

Sent: Tuesday, January 07, 2014 4:13 PM

To: Rob Nestico

Subject: Re: Loan company

Need to have a talk with Ciro about customer service then. He only has one guy. And he doesn't get back to us right away.

Sent from my iPhone

On Jan 7, 2014, at 4:10 PM, "Rob Nestico" < nestico@knrlegal.com > wrote:

Everyone please use Liberty ONLY for loans any question come see me.

KNR03474

PLAINTIFF'S EXHIBIT 70

From:

Ciro Cerrato < lcfunding1@gmail.com>

Sent:

Thursday, May 03, 2012 12:19 PM

To:

Rob Nestico

Subject:

Liberty Capital Funding Contact Info

Attachments:

LCF Client Data Sheet.pdf

Rob,

Thanks for giving Liberty Capital Funding the opportunity to offer your clients Pre Settlement Funding.

Our settlement funding process is quick, and we can get your clients their pre settlement advance within 24 hours in most cases.

Attached is the LCF Client Data Sheet.

Please feel free to contact me if you have any questions or need anything else.

Best regards,

Ciro Cerrato
Liberty Capital Funding LLC
lcfunding1@gmail.com
PH 1.866.612.6000

Fax: 561.372.7129

PLAINTIFF'S
EXHIBIT
7/

From:

Ciro Cerrato < lcfunding1@gmail.com>

Sent:

Thursday, May 03, 2012 12:21 PM

To:

Rob Nestico

Subject:

follow up

Rob,

Was the email sufficient?

Can you send me a copy of the monthly reports they provide you guys?

Thanks!!

-Ciro

Cell 561.735.1571



From:

Ciro Cerrato < ciro.cerrato@gmail.com>

Sent:

Friday, May 11, 2012 9:14 AM

To:

Rob Nestico

Subject:

Re: Liberty Capital Funding

Ok. Thanks Rob.

On Thursday, May 10, 2012, Rob Nestico wrote:

Ciro:

You should be hearing from my lawyers soon.

Rob Nestico Attorney at Law Kisling, Nestico & Redick

On May 9, 2012, at 1:08 PM, "Ciro Cerrato" < lcfunding1@gmail.com > wrote:

- > Rob,
- > Thanks for giving Liberty Capital Funding the opportunity to offer your clients Pre Settlement Funding.
- > Our settlement funding process is quick, and we can get your clients their pre settlement advance within 24 hours in most cases.
- > Attached is the LCF Client Data Sheet.
- > Please feel free to contact me if you have any questions or need anything else.
- > Best regards,
- > Ciro Cerrato
- > Liberty Capital Funding LLC
- > lcfunding1@gmail.com<mailto:lcfunding1@gmail.com>
- > PH 1.866.612.6000<tcl:1.866.612.6000>
- > Fax: 561.372.7129<tel:561.372.7129>
- > <LCF Client Data Sheet.pdf>



From:

Rob Nestico

Sent:

Thursday, May 03, 2012 11:02 AM

To:

Subject:

Re: Lending co

Send to ciro

**Rob Nestico** Attorney at Law Kisling, Nestico & Redick

On May 3, 2012, at 10:57 AM,

wrote:

**EXTO** 

please tell me what you want from me with this email On May 3, 2012, at 8:55 AM, Rob Nestico wrote:

**Rob Nestico** Attorney at Law Kisling, Nestico & Redick

#### Begin forwarded message:

From: Jenna Sanzone < isanzone@knrlegal.com>

Date: May 3, 2012 8:07:29 AM EDT To: Rob Nestico < nestico@knrlegal.com>

Subject: RE: Lending co

This is what all PCF sends:

Can you please send info at your earliest convenience?

Thanks!

CLIENT: new application

- 1. Amount of meds
- 2. Name of insurance co.
- 3. Amount of available insurance coverage
- 4. Any settlement offers
- 5. Any other loans
- 6. Any child support liens
- 7. Copy of PR

Thanks!



From:

Ciro Cerrato < lcfunding 1@gmail.com>

Sent:

Friday, June 01, 2012 11:29 AM

To:

**Rob Nestico** 

Subject:

**Monthly Reports** 

Rob,

Can you send a copy of the monthly reports the lending companies send to KNR? I need to create one for you guys.

Thanks!

Ciro Cerrato Liberty Capital Funding L.L.C. lcfunding1@gmail.com PH 1.866.612.6000

Fax: 561.372.7129



RE: Liberty Capital

Page 1 of )

#### **RE: Liberty Capital**

Joshua Angelotta Sent: Tuesday, October 30, 2012 11:15 AM To: Rob Nestico

2 very recent cases:

We signed this one yesterday. He needed a loan for some bills so I gave him Lib Cap's #. He called me this morning saying that according to Lib Cap our office could not process the loan request because we had all left the office because of the storm.

- this is an objective we signed last week. The client called yesterday saying she didn't want us to rep her anymore because we told her we could get her a loan for her last insurance bill and car payment. She needed \$700 and was told by Brian at Lib Cap that we said that she should be approved for no more than \$500 (No one here spoke to Brian about the loan request).

#### Joshua R. Angelotta

**Kisling, Nestico & Redick** 

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati,

Columbus, Dayton, Toledo & Youngstown

From: Rob Nestico

Sent: Tuesday, October 30, 2012 11:08 AM

To: Prelit Attorney; Litigation Attorney; Litigation Support; Prelit Support

Cc: Brandy Brewer; Sarah Rucker

Subject: Liberty Capital

If anyone has been having problems with them please e-mail me what has happened and be as specific as possible.

Thank you



REDACTED

https://mail.knrlegal.com/owa/?ae=Item&t=IrM:Noie&id=AMB.RgAAAABfv%2fc6hoL... 11/16/2017

From:

Rob Nestico

Sent:

Wednesday, November 27, 2013 1:53 PM

To:

Paul W. Steele

Subject:

Re: Case with child support lien

No reduce chiro and us to cover loan original amount no interest tell ciro

Sent from Rob Nestico

On Nov 27, 2013, at 1:51 PM, "Paul W. Steele" < steele@knrlegal.com > wrote:

That is what I am trying to figure out

Should we just tell ciro he has to write it off as a loss? Child support down here in Franklin County is horrible to deal with.

From: Rob Nestico

Sent: Wednesday, November 27, 2013 1:45 PM

To: Paul W. Steele

Subject: Re: Case with child support lien

Who is paying cash advance

Sent from Rob Nestico

On Nov 27, 2013, at 1:33 PM, "Paul W. Steele" < steele@knrlegal.com > wrote:

Yes T&C in full From T&C

From: Rob Nestico

Sent: Wednesday, November 27, 2013 1:32 PM

To: Paul W. Steele Cc: Paul W. Steele

Subject: Re: Case with child support lien

Is t & c paid in full

Sent from Rob Nestico

On Nov 27, 2013, at 1:20 PM, "Paul W. Steele" < steele@knrlegal.com > wrote:

Convinced child support supervisor to let us pay the bills and our fee—at first they wanted the whole \$11k

Issue - client had cash advance - liberty capital for \$250 - owing \$398



CV-2016-09-3928

**EXTO** 

Client understands he is not getting any money - all going to his kid they will not allow him to receive any money

We are paying everyone in full on this - hospitals and all Settled \$11k T&C \$2138 Ghoub \$2060 KNR \$2750 25% \$2615.88 to Child support

I do not want to bring up to child support the cash advance and screw up the deal with us getting our fee and bills being paid

Should I tell ciro - tough luck - add child support liens to your questionnaire? Should I pay him the principal \$250 from our fee from business account since we are taking full fee? Could we cut Ghoub \$250 and pay ciro indirectly?

Not sure how to handle it.

From:

Robert Redick

Sent:

Tuesday, July 02, 2013 2:35 PM

To:

Hillary Kornas

Subject:

RE:

- Liberty Capital

I spoke to him about this.

These were MP cut ups and withdraw – he is lucky he got anything at all

Call him and refresh his memory.



Robert W. Redick
Kisling, Nestico & Redick

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown







From: Hillary Kornas

Sent: Tuesday, July 02, 2013 9:40 AM

To: Robert Redick

Subject: FW:

- Liberty Capital

There's a reduction to 800 shown in the value screen, but Ciro wants 950 (see below)



Hillary Kornas

**Kisling, Nestico & Redick** 

Paralegal

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown







From: Ciro Cerrato [mailto:lcfunding1@gmail.com]

Sent: Tuesday, July 02, 2013 9:36 AM

To: Hillary Kornas Subject: Re:

No. Amount due was \$1585. (see email trail)

His advance was over a year old.

Any way you guys can send \$150 to close the case?



REDACTED

On Tue, Jul 2, 2013 at 9:09 AM, Hillary Kornas < hkornas@knrlegal.com > wrote:

Okay. That was the right amount, correct?



Hillary Komas

**Kisling, Nestico & Redick** 

Paralegal

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown

From: Ciro Cerrato [mailto:lcfunding1@gmail.com]

Sent: Monday, July 01, 2013 5:32 PM

To: Hillary Kornas Subject: Re:

I received check for

from KNR \$800.00

On Fri, Jun 7, 2013 at 4:26 PM, Hillary Kornas < hkornas@knrlegal.com > wrote:

Okay I'll let Robert know. Thanks!

REDACTED

Robert Redick

Sent:

Thursday, June 20, 2013 11:01 AM

To:

Hillary Kornas

Subject:

RE:

Don't they ususally?



Robert W. Redick Kisling, Nestico & Redick Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown









From: Hillary Kornas

Sent: Thursday, June 20, 2013 11:00 AM

To: Robert Redick Subject: RE:

Should I tell Ciro about the funding from Oasis? He didn't ask.



Hillary Kornas Kisling, Nestico & Redick Paralegal

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown



From: Robert Redick

Sent: Thursday, June 20, 2013 10:58 AM

To: Hillary Kornas Subject: RE:

OK - send the stuff to Ciro but I need to call

and explain about pre-paying the interest but rolling into a new loan

company

Thanks



KNR03602

REDACTED



Robert W. Redick **Kisling, Nestico & Redick** Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown



**EXTO** 





From: Hillary Kornas

Sent: Thursday, June 20, 2013 10:58 AM

To: Robert Redick Subject: RE:

4/30



Hillary Kornas Kisling, Nestico & Redick Paralegal 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown







From: Robert Redick

Sent: Thursday, June 20, 2013 10:46 AM

To: Hillary Kornas Subject: RE:

When did he get the loan from Oasis?



Robert W. Redick Kisling, Nestico & Redick Attorney At Law 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown





From: Hillary Kornas

Sent: Thursday, June 20, 2013 10:39 AM

To: Robert Redick

Subject:

Oasis declined him because he's already received one advance and treatment is only ER/chiro. Not because we gave them the impression we didn't want them to give additional funding.

KNR03603

REDACTED

What should I do about application from Ciro?



Hillary Kornas Kisling, Nestico & Redick Paralegal 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnatl, Columbus, Dayton, Toledo & Youngstown







Brian Zaber

Sent:

Tuesday, February 11, 2014 4:14 PM

To: Cc:

Ciro Cerrato Rob Nestico

Subject:

Hi Ciro - Marti emailed you for a payoff on this case a few days ago. It was \$496. The top offer in this case is \$1087 b/c there is no damage to the vehicle and the insurance company doesn't believe our client sustained injured. I have given this case to Rob for review due to these circumstances. He has proposed that you take \$300. Both medical providers are taking significant reductions and we have almost cut our fee in half. Please advise so that I may proceed to attempt to resolve this matter. Thank you. Brian Zaber

PLAINTIFF'S

REDACTED

**EXHIBIT** 

**EXTO** 

From:

Rob Nestico

Sent:

Tuesday, February 11, 2014 2:10 PM

To:

Brian Zaber

Subject:

Re:

Yes send us both am e mail

Sent from Rob Nestico

On Feb 11, 2014, at 1:50 PM, "Brian Zaber" < bzaber@knrlegal.com > wrote:

On this one that you just reviewed you cut Ciro to 300 from 496. Can I just pay him and note the file that you approved? Or do I need to email him and cc you saying that is what you suggested due to the settlement. Thanks.

**REDACTED** 

Brian Zaber

Sent:

Monday, February 03, 2014 5:29 PM

To:

Rob Nestico

Subject:

Re:

Signed it - sorry to have to involve you.

Sent from my iPhone

On Feb 3, 2014, at 5:22 PM, "Rob Nestico" < nestico@knrlegal.com > wrote:

Sent from Rob Nestico

Begin forwarded message:

From: Ciro Cerrato < <a href="mailto:leftunding1@gmail.com">leftunding1@gmail.com</a>
Date: February 3, 2014 at 5:13:54 PM EST
To: Rob Nestico < nestico@knrlegal.com>

Subject: Re:

k. Thanks Rob

On Mon, Feb 3, 2014 at 4:42 PM, Rob Nestico <nestico@knrlegal.com> wrote:

Ciro:

Can we get this client an advance of 250.00 more? Please let me know. Don't want to lose this client.

Thank you



Alberto R. Nestico

Kisling, Nestico & Redick



REDACTED

Rob Nestico

Sent:

Monday, February 03, 2014 10:30 AM

To:

Brian 7ahar

Subject:

RE:

- Liberty Capital issues

Pay him same on each 568



Alberto R. Nestico
Kisling, Nestico & Redick
Attorney at Law/ Owner
3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown



From: Brian Zaber

Sent: Monday, February 03, 2014 10:21 AM

To: Rob Nestico

Subject: RE:

- Liberty Capital issues

500 each

From: Rob Nestico

Sent: Monday, February 03, 2014 10:15 AM

To: Brian Zaber

Subject: RE:.

- Liberty Capital issues

What was the amount borrowed



Alberto R. Nestico
Kisling, Nestico & Redick
Attorney at Law/ Owner
3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo &

Youngstown

DI AINTIEE'S

From: Brian Zaber

Sent: Monday, February 03, 2014 10:08 AM



**REDACTED** 

KNR03467

To: Rob Nestico

Subject: FW: - Liberty Capital issues

Rob,

Below is the email exchange between myself and Ciro relative to . . These clients are part of a four pack! Inherited from Antonio wherein there is only 25 k to go around for 5 injured claimants. The offers on . are 3k and 2k respectively. You and I discussed, case on Friday after which I called Ciro and told him of the situation and that I wanted him to take the amount of the loan (500) because there was no money in the settlement. He countered that with 560 (inclusive of his costs)

I requested an updated payoff this morning and learned that his debt had increased from 778 to With regard to. 978. Ciro has offered to take 800 on as he 'is taking a bath on all my deals".

Thanks in advance.

Brian

From: Ciro Cerrato [mailto:lcfunding1@gmail.com] Sent: Monday, February 03, 2014 9:35 AM

To: Brian Zaber Subject: Re:

\$968.77

Attached.

On Mon, Feb 3, 2014 at 9:29 AM, Brian Zaber <br/>
Szaber@knrlegal.com> wrote:

What is the payoff on ? We had it at 778-13. Thanks

From: Ciro Cerrato [mailto:lcfunding1@gmail.com]

Sent: Monday, February 03, 2014 9:22 AM

To: Brian Zaber Subject: Re:

I'm taking a bath on all of your deals.

\$800.

\$560.

On Mon, Feb 3, 2014 at 9:16 AM, Brian Zaber <br/>
bzaber@knrlegal.com> wrote:

Hi Ciro- I am still confirming on a On another note. is one of the four I told you about when I asked you about. Can you confirm his payoff and if you can shave anything off of it. Thanks.

KNR03468

REDACTED

Julie McAtee

Sent:

Wednesday, June 04, 2014 8:45 AM

To:

Rob Nestico

Subject:

RE

Sounds good. Thanksl

From: Rob Nestico

Sent: Wednesday, June 04, 2014 8:38 AM

To: Julie McAtee Subject: Re:

He asks again tell him he needs to discuss with me and I'm out of town until Monday.

Sent from Attorney Rob Nestico

On Jun 4, 2014, at 8:36 AM, "Julie McAtee" < imcatee@knrlegal.com> wrote:

That's what I figured. Thanks!

From: Rob Nestico

Sent: Tuesday, June 03, 2014 5:59 PM

To: Julie McAtee Subject: Re:

Don't send him anything

Sent from Attorney Rob Nestico

On Jun 3, 2014, at 11:59 AM, "Julie McAtee" <imcatee@knrlegal.com> wrote:

I sent Circo a copy of the cleared check for the client in question. I'm not sure about the "current client pay off list" and wanted to check with you prior to sending anything. Let me know if you want me to send him something.

Thanks Rob!

Julie

From: Ciro Cerrato [mailto:lcfunding1@gmail.com]

**Sent:** Tuesday, June 03, 2014 11:47 AM **To:** Julie McAtee; Joshua Angelotta

Subject: Fwd:

Julie,

Can you confirm KNR has paid off
I believe it is Check #19628 on 1/30/13.

Josh and I would like to confirm this payment has occurred.

KNR03446



Also, Please send the most current client pay off list in a separate email.

Thank you!

-Ciro

CV-2016-09-3928

----- Forwarded message -----

From: Joshua Angelotta < jangelotta@knrlegal.com>

Date: Tue, Jun 3, 2014 at 9:24 AM

Subject:

To: "Ciro Cerrato (lcfunding1@gmail.com)" < lcfunding1@gmail.com>

Please confirm that this balance has been paid in full.

# Joshua R. Angelotta

Kisling, Nestico & Redick

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, <image001.jpg><image002.jpg> <image003.jpg> <image003.jpg> </image003.jpg>

Cincinnati, Columbus, Dayton, Toledo

& Youngstown

Ciro Cerrato
Liberty Capital Funding L.L.C.
lcfunding1@gmail.com
PH 1.866.612.6000

Fax: 561.423.0931

**EXTO** 

From:

Rob Nestico

Sent:

Tuesday, June 03, 2014 7:02 PM

To:

Julie McAtee

Subject:

See me tomorrow.

Sent from Attorney Rob Nestico

On Jun 3, 2014, at 11:59 AM, "Julie McAtee" <imcatee@knrlegal.com> wrote:

I sent Circo a copy of the cleared check for the client in question. I'm not sure about the "current client pay off list" and wanted to check with you prior to sending anything. Let me know if you want me to send him something.

Thanks Rob!

Julie

From: Ciro Cerrato [mailto:lcfunding1@gmail.com]

Sent: Tuesday, June 03, 2014 11:47 AM To: Julie McAtee; Joshua Angelotta

Subject: Fwd:

Julie,

Can you confirm KNR has paid off I believe it is Check #19628 on 1/30/13. Josh and I would like to confirm this payment has occurred.

Also, Please send the most current client pay off list in a separate email.

Thank you!

-Ciro

----- Forwarded message -----

From: Joshua Angelotta < jangelotta@knrlegal.com>

Datc: Tue, Jun 3, 2014 at 9:24 AM

Subject:

To: "Ciro Cerrato (lefunding l@gmail.com)" < lefunding l@gmail.com>

Please confirm that this balance has been paid in full.

REDACTED

Re: Lending co

Page 1 of 1

# Re: Lending co

Brandy Lamtman
Sent: Friday, November 30, 2012 8:19 PM
To: Rob Nestico

Oh I know. Neither of them told us about it. Ciro was going to waive. I discussed this with Robert and we decided to make attorneys pay because at some point we will need a favor from Ciro and need him to waive. I told Ciro next time they call and ask him that he needs to let me know. We will also address this at meetings. It's not up to the attorneys. It's up to you and Robert.

Sent from my iPhone

On Nov 30, 2012, at 8:10 PM, "Rob Nestico" <nestico@knrlegal.com> wrote:

- > Really they better pay him.
- > Sent from iPhone of Rob Nestico
- > On Nov 30, 2012, at 6:30 PM, "Brandy Lamtman" <br/> brandy@knrlegal.com> wrote:
- >> I've been working with Ciro today. Trying to get everything up to date in our system. So far Gary P has closed 2 cases without paying and Ken 1 case.
- >> Sent from my iPhone

>>

- >> On Nov 30, 2012, at 6:20 PM, "Rob Nestico" <nestico@knrlegal.com> wrote:
- >> Please use liberty capital until further notice.
- >>> Sent from iPhone of Rob Nestico



11/20/2017

RE: Legal Funding Companies

## **RE: Legal Funding Companies**

**Brandy Brewer** Sent:Tuesday, February 03, 2015 1:40 PM To: Staff

Just to clarify, we are back to working with both lending companies. For new loans, please offer BOTH. If they already have a loan with one, then have them call that company just as you normally would.

On a side note, Preferred Capital charges lower ongoing interest on loans.

Additionally, please do not contact Brian Moonin.



Brandy Brewer Kisling, Nestico & Redick Director of Operations 3412 W. Market St., Akron, Ohio 44333 Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown













From: Brandy Brewer

Sent: Tuesday, February 03, 2015 1:10 PM

To: Staff

Subject: Legal Funding Companies

Importance: High

Please be sure to offer two different companies to your clients, only if they request a loan. We will be working with Oasis and Preferred Capital. Our new Oasis rep's name is Kelly and we will also be working with her assistant Orlando. Please use email as your primary communication and be sure to email both of them: kelly@oasislegal.com and oherrera@oasislegal.com.

PH: 847-521-4438 Orlando 847-521-4428 Kelly

Please remember this is a business relationship, not a friendship.



Brandy Brewer Kisling, Nestico & Redick Director of Operations 3412 W. Market St., Akron, Ohio 44333 Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown















Subject: FW; Gotta love our clients!!!

gpetti@knrlegal.com From:

pettigary@yahoo.com To:

Tuesday, November 27, 2012, 3:25:57 PM EST Date:

Main; 330-869-9007 | Fax; 330-869-9008 | Outside Ohio; 800-978-9007 3412 W. Market St., Akron, Ohio 44333 Kisling, Nestico & Redick Attorney At Law Gary M. Petti

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown

----Original Message----From: Rob Nestico

Sent: Tuesday, November 27, 2012 3:25 PM

To: Nomiki Tsarnas

Subject: Re: Gotta love our clients!!! Cc: Attorneys; Brandy Lamtman

They don't like macaroni grill? Next time get Popeyes chicken.

Sent from Phone of Rob Nestico

On Nov 27, 2012, at 3:19 PM, "Nomiki Tsarnas" < <u>Tsamas@knrlegal.com</u>> wrote:

> One of our clients sold our gift card to a pawn shop April's friend works at!!!! LMAO!!!!

> From: <u>3305064473@yzwpix.com</u> [mailto:<u>3305064473@yzwpix.com]</u> > Sent: Tuesday, November 27, 2012 3:17 PM

> To: Nomiki Tsarnas

> Subject:

> <IMG\_6568.jpg>

EXHIBIT PENGAD 800-631-69



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CODE SWITCH



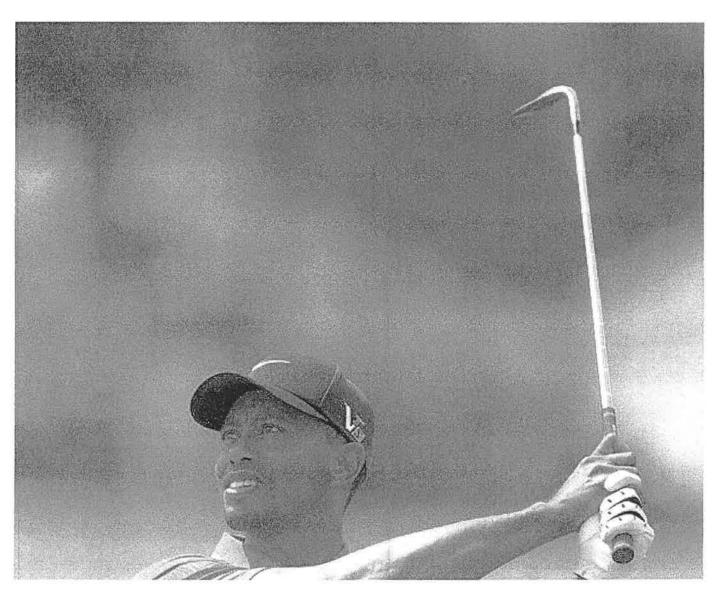


# Where Did That Fried Chicken Stereotype Come From?

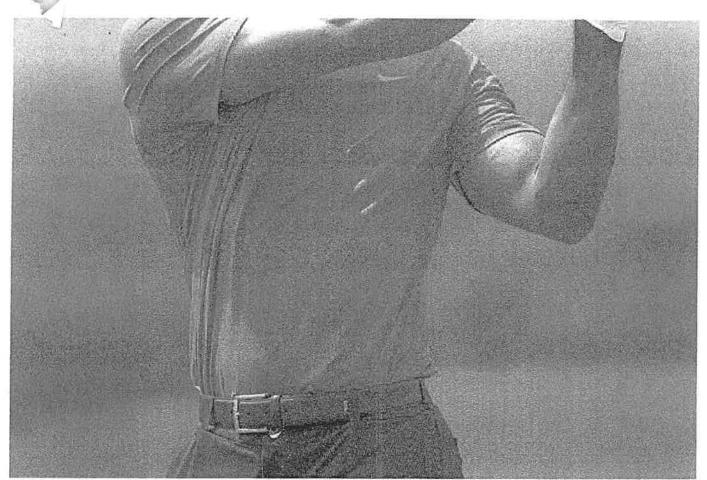
May 22, 2013 · 6:03 PM ET



GENE DEMBY



Sandra Kurt, Summit County Clerk of Courts



A rival of Tiger Woods made a joke that was construed by many as racist. John Raoux/AP

Sports-talk radio was abuzz Wednesday morning with some comments that Sergio Garcia, the professional golfer, made about his frequent foil. Tiger Woods.

"We'll have him 'round every night," Garcia said. "We will serve fried chicker."

The comment came after Garcia was asked if he would invite his rival, with whom he has a frosty relationship, to his house during next month's U.S. Open. Woods responded to Garcia's tweets on Twitter: "The comment that was made wasn't silly. It was wrong, hurtful and clearly inappropriate ... I'm confident that there is real regret that the remark was made." (Garcia offered a textbook nonapology apology.)

Wait. This again?

This black-people-and-fried-chicken thing is really old — it's not even the first time a

professional golfer made a joke about fried chicken and Tiger Woods.

What is it with this stereotype about black people loving fried chicken?

I asked Claire Schmidt for help. She's a professor at the University of Missouri who studies race and folklore. Schmidt said chickens had long been a part of Southern diets, but they had particular utility for slaves. They were cheap, easy to feed and a good source of meat.

## Article continues below

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See what news, politics and culture say about race and identity, sent weekly.

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But then, Schmidt says, came Birth of a Nation.

D.W. Griffith's seminal and supremely racist 1915 silent movie about the supposedly heroic founding of the Ku Klux Klan was a huge sensation when it debuted. One scene in the three-hor features a group of actors portraying shiftless black elected officials acting rowdy and crudely in a legislative hall. (The message to the audience: These are the dangers of letting blacks vote.) Some of the legislators are shown drinking. Others had their feet kicked up on their desks. And one of them was very ostentatiously eating fried chicken.

"That image really solidified the way white people thought of black people and fried chicken," Schmidt said.

Schmidt said that like watermelon, that other food that's been a mainstay in racist depictions of blacks, chicken was also a good vehicle for racism because of the way people eat it. (According to government stats, blacks are underrepresented among watermelon consumers.) "It's a food you eat with your hands, and therefore it's dirty," Schmidt said. "Table manners are a way of determining who is worthy of respect or not."

But why does this idea still hold traction, since fried chicken is clearly a staple of the American diet? Surely, KFC, Popeyes and Church's ain't national chains — and chicken and waffles aren't a brunch staple — because of the supposed culinary obsessions of black folks.

"It's still a way to express racial [contempt] without getting into serious trouble," Schmidt said. (Among the Code Switch team, we've started referring to these types of winking statements as "racist bank shots.")

"How it's possible to be both a taboo and a corporate mainstream thing just shows how complicated race in America is," Schmidt said.

It's also worth citing the great and very NSFW social theorist Dave Chappelle, who quipped that when it comes to race and food, people of color suffer from some real information asymmetry.

"The only reason these things are even an issue is because nobody knows what white people eat," Chappelle said.

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From: Brandy Lamtman brandy@knrlegal.com

Subject: Chiropractor Referrals Date: May 6, 2013 at 6 14 PM

To: Prelit Attorney PrelitAttorney@knrlegal.com Cc: Rob Nestico nestico@knrlegal.com

We MUST send an investigator to sign up clients!! We cannot refer to Chiro and have them sign forms there. This is why we have investigators. We are losing too many cases doing this!!!!!!!

If a client is already at the chiro's office then of course it is ok. Other than that send an investigator  ${\bf r}$ 

No faxing or emailing forms unless it is approved by Rob, Robert or I.

Sent from my iPhone





Brandy Brewer <bbrewer@knrlegal.com>

Sent

Monday, March 19, 2012 4:43 PM

To:

Attorneys

Subject:

Intakes....

Importance:

High

I know we<sup>1</sup>ve had a lot of intakes today, but we still need to make sure we are handling them properly. Please make sure you are getting DOB & SSN, otherwise records and bills cannot be requested when the case is opened, which will then create more work for your paralegal. Note as much information as possible, the more info we have the easier it is to get opened. If the client is super concerned about something, note that. This is very important. If the client wants a rental car ASAP or the property damage needs handleds...whatever it is, note it so that we can handle that portion immediately after the case gets opened. Signups MUST be on the calendar. I am positive that all of the signups for today aren't on the calendar. If you are having issues with this, please see me.

I've also noticed that signups aren't being scheduled for the same day as the intake. Obviously this isn't always possible, but always try your best to make that happen. This is a sure way to not get the case!!



Brandy Brewer

Kisling, Nestico & Redick

Executive Assistant to Attorney Nestico 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown









Brandy Brewer <br/>
<br/>
brewer@knrlegal.com> Tuesday, February 28, 2012 10:22 AM

Sent:

To: Cc:

Holly Tusko; Rob Nestico; Robert Redick

Subject:

RE: referred to signing there tomorrow

We need to send the investigator to sign her up today then. RememberŠ..ALL signups must be same day, unless approved. Thanks!



Brandy Brewer

Kisling, Nestico & Redick

Executive Assistant to Attorney Nestico 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

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From:

Sent: Tuesday, February 28, 2012 10:18 AM

To: Holly Tusko; Brandy Brewer; Rob Nestico; Robert Redick

Subject: RE:

igning there tomorrow

she did not realize that alled and rescheduled. said she could not get a I spoke with ride. I spoke with and she is all set with a ride for tomorrow afternoon. We're all good.



Kisling, Nestico & Redick

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

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From: Holly Tusko

Sent: Tuesday, February 28, 2012 9:58 AM

To: Cc:

Subject: RE:

referred to

signing there tomorrow

EXHIBIT

2/28 - Holly called chiro and she is not scheduled at their facility, I will email (9:55 AM)

1

WILLIAMS000043

Brandy Brewer <br/> <br/>brandy@knrlegal.com>

Sent:

Tuesday, June 3, 2014 11:07 AM

To: Subject: Prelit Attorney Investigators

Importance:

High



Brandy Brewer

Kisling, Nestico & Redick

Director of Operations

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-

9007

Locations: Akron, Canton, Cleveland, Cincinnati,

Columbus, Dayton, Toledo & Youngstown







From: Brandy Brewer

Sent: Tuesday, June 03, 2014 11:02 AM

To: Prelit Support Subject: Investigators Importance: High

We have two intakes today that were referred to ASC and they are signing forms there. This shouldn¹t be happening unless the client cannot meet with Mike/Aaron/Chuck and they can only sign at chiro.

The cases today are in Akron. There should be no reason why an investigator cannot sign.

If you have questions about this, please see me.

Thank you.



Brandy Brewer

Kisling, Nestico & Redick

Director of Operations

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-

9007

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown







From: Brandy Lamtman brandy@knrlegal.com

Subject: Intakes

Date: February 13, 2013 at 5.55 PM To: Attorneys Attorneys@knrlegal.com

Cc: Rob Nestico nestico@knrlegal com, Holly Tusko htusko@knrlegal com

Every time you do an intake you need to send an email to Rob, Robert, Holly, Sarah and I. EVERYONE needs to do this!! The email should list what the referral is, if you referred out for treatment and how it is getting signed

uр.

No exceptions!

Sent from my Phone





WILLIAMS000560

10/20/2017

Sign Ups

#### Sign Ups

Holly Tusko

To:

Tuesday, June 10, 2014 10:26 AM

Wes Steele; Paul Hillenbrand; Tom [tfish878@Insight.rr.com]; David French; Gary Monto; JUDANJUDO@aol.com; James Smith; Dennis Rees; Gary Krebs;
Genn Jones; Aaron Czetli; Mike Simpson; Chuck DeRemer
Prelit Attorney; Brandy Brewer; Rob Nestico

Cr

Importance: High

Good Morning KNR Investigators. In an effort to get everyone on the same page please and to ensure that we are servicing our citents to be best of our ability please see the below criteria for doing sign ups. Please note that if this criteria is not met you will not be paid. When doing a sign up the following steps need to be taken...

1.) The subject line of your email should always contain the client(s) name

- 2.) The contingency fee agreement, patient authorization and proof of representation forms needs to be signed and dated as well as a discharge letter, if applicable. Keep in mind that we do have 1/3 and ¼ fee agreements as well as 1/3 and ¼ Spanish fee agreements. Should you need any of these emailed to you please let me know. The attorney will always advise you if we need X fee agreements signed, otherwise it will always be 1/3
- 3.) Photo(s) of insurance cards
- 4.) Photo of client (from the chest up)
- 5.) Photo(s) of ANY visible injuries (cuts, red marks, bruises, scratches, stiches, braces, casts, etc)
- 6.) Photo(s) of the vehicle
- 7.) Photo of police report (we send out direct mallers so a lot of the time the client will have the police report there with them).

You can use the above numeric format to add to the body of your email when sending the forms. If for any reason these items are not available then just note it accordingly in the body of your email. Again, this must be done by all investigators for all sign ups.

Please contact me with any questions / concerns.

Best Regards,



Holly Tusko

Kisling, Nestico & Redick

Intake Manager

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

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PLAINTIFF EXHIBIT

PENGAD 800-631-698

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Page 1 of 1

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37 Auto (471 so far for October) ♦ 1 Dog

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31 Auto (503 so far for October)

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#### WILLIAMS000022

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37 Auto (599 so far for October) 🌢

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Holly Tusko

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## **MILLIAMS000023**

Page 1 of 1

11 Auto (610 so far for October)

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27 Auto (386 so far for October)

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Kising, Nesticn & Radick Trabek Monager 317 W. Market St., Akron, Ohio 44333 Mahi 330-869-9007 | Fox: 330-869-9008 | Outside Ohio: 800-976-9007

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comp to OBJ DM 05/26/2014 Stark Red Bag DM 05/26/2014 Akron Red Bag DM 05/19/2014 Alcron Red Bag DM 05/26/2014 Akron Red Bag Town & Country DM 05/26/2014 Franklin Red DM 04/14/2014 Toledo DM 05/26/2014 Cincy DM 05/26/2014 CIncy DM 05/26/2014 Cincy TV-Akron / Cleveland TV-Alaron / Cleveland TV-Aloron / Cleveland TV-Akron / Cleveland Friend - Unknown Detroit Shareway Warkmore Chiro Sycamore Spine Sycamore Spine Detroit Shoreway Town & Country Town & Country Town & Country DM 03/17/2014 Town & Country Town & Country Town & Country Akron Square TV-Columbus TV-Columbus Ytown Chira Canton Ini Care Chira Carrton Inj James Smith \$100 James Smith \$100 James Smith \$100 Dave French \$100 Wes Steele \$50 Jeff Allen \$75 MRS \$50 MRS \$50 AMC \$50 MRS \$50 MRS \$50 AMC \$50 AMC \$50 AMC \$50 MRS \$50 AMC \$50 MRS \$50 AMC \$50 MRS \$50 MRS \$50 AMC \$50 AMC \$50 AMC \$50 MRS \$50 MRS \$50 X Courtney / Jason Jimmy / Robert Jimmy / Robert Matt / Amanda Heather / Paul Jimmy / Robert Nicole / Devin Nicole / Devin Jimmy / Robert Heather / Paul Bobbie / Mark Jackie / Josh Lorene / Tom Lorene / Tom Jackie / Josh Heather / Paul Bobbie / Mark Jackie / Josh X Jackla / Josh Arry / Great Army / Grea Amy / Greg Amy / Greg Paige / Ken Amy / Grea Paige / Ken Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohlo: 800-978-9007 Amy / Grea Paige / Ken Palge / Ken X X Claveland, Cincinnati, 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 | 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 | 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 5/30/14 3412 W. Market St., Akron, Ohio 44333 Toledo & Youngstz 5/30/14 Akron, Canton, Kisling, Nestico & Redick Holly Tusko Locations: Abron, Columbus, Dayton, 35 Auto (687 so far for May) Description or continue of con

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46 Auto (590 so far for May)♦

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Holly Tusko

Kisling. Nestico & Redick
Ditake Manager
3412 W. Market St., Akron, Ohlo 44333
Malin: 330–869-9007 | Fax: 330–869-9008 | Outside Okto: 800-9789007
Locations: Airon, Cartan, Clevaland, Cinchnati,
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33 Auto (474 so far for April)♦ 1 Other

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Gary Krebs \$100	Gary Krebs \$100	Gary Monto \$100	AMC \$50	Jeff Allen \$50	Jeff Allen \$25	Jeff Allen \$25	MRS \$50	AMC \$50	MRS \$50	AMC \$50	AMC \$50	MRS \$50	AMC \$50	MRS \$50	Hillenbrand \$50	Hillenbrand \$50	Dave French \$100	Wes Steele \$50	AMC \$50	AMC \$50	AMC \$50	AMC \$50	Gary Monto \$100	Gary Monto \$50	Gary Monto \$50	MRS \$50	AMC \$50	Wes Steele \$50	MRS \$50	MRS \$50	N/A
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Intake Manager 3412 W. Market St., Alaron, Chio 44333
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Loarbous: Akran, Canton, Cleveland, Cincimati, Holly Tusko Kisling, Nestica & Radick

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Locations: Akron, Canton, Cleveland, Cincimati, Columbus, Dayton, Toledo & Youngstorm

27 Auto (47 so far for April)♦ 1 HIP

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Tom Fisher \$25

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Kūsling, Nestico & Redick
Irraice Manager
3412 W. Marivet St., Akran, Ohio 44333
Main: 330-869-9007 | Fac: 330-869-9008 | Outside Ohio: 800-9789007
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3412 W. Market St., Akron, Ohio 44333 Main: 330–869-9007 | Fax: 330–869-9008 | Outside Chip: 800-978-9007 Kisling. Nestico & Redick Intoke Manager Holly Tusko Description of the continues of the cont X

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**EXTO** 



# IN THE COURT OF COMMON PLEAS SUMMIT COUNTY, OHIO

MEMBER WILLIAMS, et al.,

Plaintiffs,

Case No. 2016-CV-09-3928

VS.

CV-2016-09-3928

Judge James A. Brogan

KISLING, NESTICO & REDICK, LLC, et al.,

Defendants.

DEFENDANTS' FIRST AMENDED OBJECTIONS AND ANSWERS TO PLAINTIFFS' FIRST REQUEST FOR INSPECTION, THIRD SET OF INTERROGATORIES, THIRD SET OF REQUESTS FOR ADMISSION, AND FIFTH SET OF REQUESTS FOR PRODUCTION OF DOCUMENTS

Pursuant to Rules 33, 34 and 36 of the Ohio Rules of Civil Procedure, Defendants Kisling, Nestico & Redick, LLC ("KNR"), Alberto R. Nestico, and Robert Redick (collectively "Defendants") object and respond as follows to Plaintiffs' First Request for Inspection, Third Set of Interrogatories, Third Set of Requests for Admission, and Fifth Set of Requests for Production of Documents ("Discovery Requests"):

### **GENERAL OBJECTIONS**

1. Defendants object to Plaintiffs' Discovery Requests to the extent that they seek information protected by the attorney-client privilege, work product doctrine, the joint defense and common interest privilege, and other applicable privileges and rules. Specifically, some requests of Plaintiffs' Discovery Requests seek information and

communications between Plaintiffs and KNR and between putative class members and KNR that are protected by the attorney-client privilege, work product doctrine, ethical and professional rules governing attorneys, or other applicable privileges. By filing this lawsuit, Plaintiffs have waived the attorney-client privilege and all other applicable privileges, as those privileges apply to only them, and not to putative class members.

- 2. Defendants object to the "Instructions" and "Definitions" preceding Plaintiffs' Discovery Requests on the grounds that they are vague, ambiguous, seek irrelevant information not reasonably calculated to lead to the discovery of admissible evidence, and seek to impose obligations on Defendants that are greater than, or inconsistent with, those obligations imposed by the Ohio Rules of Civil Procedure. Defendants will respond to these Discovery Requests in accordance with its obligations under the Ohio Rules of Civil Procedure.
- 3. Defendants object as overly broad and unduly burdensome to the extent that a discovery request seeks information relating to Medical Service Providers or Chiropractors other than Akron Square Chiropractic ("ASC").
- 4. Defendants object as overly broad and unduly burdensome to the extent a discovery request seeks information relating to Litigation Finance Companies other than Liberty Capital Funding, LLC ("Liberty Capital").
- 5. Defendants object as overly broad and unduly burdensome to the extent a discovery request seeks information relating to investigators other than Aaron Czetli and his company AMC Investigations and Michael Simpson and his company MRS Investigations.

**EXTO** 

- 7. Defendants object that the terms "investigation fee," "investigative fee," and "investigatory fee" are vague, ambiguous, and undefined. Defendants will interpret these terms to mean the flat fee paid to investigators by KNR that are similar to the \$50 fee paid to MRS Investigations, Inc. in Plaintiff Williams' case. All of Defendants' answers to requests involving these terms are based on Defendants' definition of those terms as outlined above.
- 8. Defendants state that they and the firm's IT vendor cannot conduct Boolean searches.
- 9. Defendants object that the Discovery Requests are overly broad and unduly burdensome in that there are no date limitations on the requests.
- 10. Defendants reserve their right to amend their responses to these Discovery Requests.
- Defendants deny all allegations or statements in the Discovery Requests, except as expressly admitted below.
- 12. These "General Objections" are applicable to and incorporated in each of Defendants' responses to the Discovery Requests. Moreover, Defendants' responses are made subject to and without waiving these objections. Failing to state a specific objection to a particular Discovery Request should not be construed as a waiver of these General Objections.

- Defendants' discovery responses are made without a waiver of, and with 13. preservation of:
  - a. All questions as to competency, relevancy, materiality, privilege, and admissibility of the responses and the subject matter thereof as evidence for any purpose in any further proceedings in this action and in any other action:
  - b. The right to object to the use of any such responses or the subject matter thereof, on any ground in any further proceedings of this action and in any other action:
  - c. The right to object on any ground at any time to a demand or request for a further response to the requests or other discovery involving or relating to the subject matter of the Discovery Requests herein responded to;
  - d. The right at any time to revise, correct, add to, supplement, or clarify any of the responses contained herein and to provide information and produce evidence of any subsequently discovered facts;
  - e. The right to assert additional privileges; and
  - f. The right to assert the attorney-client privilege, attorney work product doctrine, or other such privilege as to the discovery produced or the information obtained therefrom, for any purpose in any further proceedings in this action and in any other action.

### REQUEST FOR INSPECTION (KNR DEFENDANTS ONLY)

Under Civ.R. 34. Plaintiffs request to inspect and test all systems or databases in 1. Defendants' custody or control on which any and all of the KNR Defendants' emails are stored. This includes any internet-based or cloud-based system or database to which the KNR Defendants have access through a third-party vendor and any storage system or database to which emails have been moved for any reason, including for preservation or searching. The purposes of this inspection and test are as follows: 1) to determine the search functionality of the systems or databases on which the KNR Defendants' emails are stored; 2) to determine the veracity of the KNR Defendants' repeated claims—including at the November 2 meet and confer between counsel, and in Brian Roof's November 15, 2017 letter—that routine email searches including essential terms at issue in this lawsuit would somehow "crash the system" used by the KNR Defendants to store emails (see Nov. 15 Roof letter at 2); 3) to determine the veracity of the KNR Defendants' other representations relating to email searches it has performed in

response to Plaintiffs' requests; and 4) more broadly, to further documentary discovery in this case consistent with the Civil Rules. This inspection and test may take place at the KNR Defendants' offices, or any place of Defendants' choosing where such systems or databases may be accessed and searched. This inspection and test shall take place at the same time as the 30(b)(5) deposition that Plaintiffs noticed on September 7, 2017 and shall be recorded by a qualified Notary Public by video and stenographic means.

**EXTO** 

Defendants object to this request as unduly RESPONSE: Objection. burdensome, disproportionate to the needs of the case, and completely unnecessary. They further object that the request is only being asked to harass Defendants. Defendants also object that this request seeks proprietary and confidential information that even the protective order is not sufficient to protect. This is especially true since Plaintiffs' law firm is a newly formed law firm that competes directly with KNR and granting Plaintiffs' attorneys access to KNR's document system and database would be unfairly prejudicial and detrimental to its business. In addition, this request would allow for the review of information and documents protected by the attorney-client privilege and work product. The Rule 30(B)(5) deposition should be sufficient to answer all of Plaintiffs' questions outlined above (1-4) regarding KNR's document system and database.

### INTERROGATORIES (ALL DEFENDANTS)

Identify all bank accounts that you use or have used for any purpose whatsoever 1... since 2008, business or personal, whether or not the account is in your name, including by the name of the account holder, the type of account, the purpose of the account, the account number, and the bank name and address. This includes all accounts to which you have deposited or from which you have withdrawn funds, or to or from which anyone has done so on your behalf.

Defendants object that this interrogatory seeks RESPONSE: Objection. irrelevant information that is not reasonably calculated to lead to the discovery of admissible evidence, especially the request regarding the personal bank accounts. Defendants further object that this interrogatory is simply being posed to harass Defendants, especially the request regarding the personal bank accounts. In addition, Defendants object that this interrogatory is overly broad and unduly burdensome in that it requests information dating back to 2008 and requests the identity for bank accounts "used for any purpose whatsoever." The request is not even limited to the lawsuit. Defendants also object that this request seeks confidential and proprietary information that not even the protective order is sufficient to protect.

### INTERROGATORIES (KNR DEFENDANTS ONLY)

2. Identify all bank accounts from which you paid "investigators" (including Aaron Czetli or AMC Investigations, Michael Simpson or MRS Investigations, Chuck Deremer, and the "investigators" identified in your third amended response to Plaintiffs' Interrogatory No. 1-8), including the name of the account holder, the type of account, the purpose of the account, the account number, and the bank name and address.

RESPONSE: Objection. Defendants object that this interrogatory generally seeks irrelevant information that is not reasonably calculated to lead to the discovery of admissible evidence. Defendants also object that this interrogatory seeks information on investigators other than MRS and AMC. Defendants further object that this interrogatory is simply being posed to harass Defendants. In addition, Defendants object that this interrogatory is overly broad and unduly burdensome in that there is no date range. Defendants further object that this request seeks information relating to putative class members. As Defendants have previously stated. Plaintiffs are not entitled to discovery relating to putative class members until the case has been certified as a class action. Defendants also object that this request seeks confidential and proprietary information. Subject to and without waiving this objection, see document bates stamped KNR00021 for the check paid to MRS in Plaintiff Williams' case.

3. Identify all bank accounts (including the name of the account holder, the type of account, the purpose of the account, the account number, and the bank name and address) from which you paid "narrative fees" to any chiropractor or Medical Service Provider, including the narrative fees identified in your response to RFA No. 32, in Brian Roof's letter of November 15, 2017 at page 2, and in the KNR emails attached to Plaintiffs' motion for leave to file the Second Amended Complaint.

RESPONSE: Objection. Defendants object that this interrogatory generally seeks irrelevant information that is not reasonably calculated to lead to the discovery of admissible evidence. Defendants also object that this interrogatory seeks information on Medical Service Providers other than ASC. Defendants further object that this interrogatory is simply being posed to harass Defendants. In addition, Defendants object that this interrogatory is overly broad and unduly burdensome in that it has no date range. Defendants further object that this request seeks information relating to putative class members. As Defendants have previously stated, Plaintiffs are not entitled to discovery relating to putative class members until the case has been certified as a class action. Defendants also object that this request seeks confidential and proprietary information.

Identify all changes in KNR's policies, procedures, or practices relating to the 4. lawsuits by insurance companies against Plambeck-owned chiropractic clinics

discussed in Paragraph 38 of the Third Amended Complaint (See also Defendants' Response to Interrogatory 2-17).

**EXTO** 

**RESPONSE:** Objection. Defendants have already answered this interrogatory in its amended response to Plaintiffs' Fourth Set of Requests for Production No. 4. In addition, Defendants object that the terms "policies, procedures, or practices" are vague, ambiguous, and undefined. Subject to and without waiving these objections, Defendants, based on the information known to date, do not recall making any changes to its policies, procedures, or practices relating to the lawsuits by insurance companies against Plambeck-owned chiropractic clinics discussed in Paragraph 38 of the Third Amended Complaint.

Identify all steps taken to search for documents responsive to Plaintiffs' Request 5. for Production No. 4-2 and reach the determination—as stated in Defendants' amended response to the request and Brian Roof's Nov. 15, 2017 letter-that "there are no responsive documents" to this Request, including the names and positions of all persons who participated and their specific roles in conducting this search and reaching this determination.

RESPONSE: Objection. Defendants object that this request seeks information protected by the attorney-client privilege and work product doctrine. Plaintiffs can ask a factual question at the deposition of any of KNR's witnesses about whether he or she searched for such documents, but the interrogatory as phrased seeks privileged information.

Identify all work performed for Defendants by investigators (including Aaron 6. Czetli, Michael Simpson, Chuck Deremer, and those identified in your third amended response to Plaintiffs' Interrogatory No. 1-8) that did not relate to the pass-through "investigation" expense that was charged to KNR clients, and did not relate to any specific client file, such as stuffing promotional envelopes, decorating the office for the holidays, and running errands for Rob Nestico and other KNR personnel.

RESPONSE: Certain investigators, as independent contractors, have previously performed non-investigative work (such as stuffing envelopes, running errands, dropping off mailers, and picking up mail) for KNR that was unrelated to a specific client file. They performed this work when they were not acting as investigators on behalf of KNR's clients and were paid separately for these noninvestigative activities. Payments for such activities were not charged to any KNR client.

### REQUESTS FOR ADMISSION (KNR DEFENDANTS ONLY)

Admit that KNR did not make any changes to its policies, procedures, or 1. practices regarding chiropractic referrals relating to the lawsuits by insurance companies against Plambeck-owned chiropractic clinics discussed in Paragraph 38 of the Third Amended Complaint (See also Defendants' Response to Interrogatory 2-17).

**RESPONSE:** Defendants admit this request to the extent that they are unaware of changes to KNR policies, procedures, or practices regarding chiropractic referrals relating to any lawsuit by an insurance company against Plambeckowned chiropractic clinics discussed in Paragraph 38 of the Third Amended Complaint.

Admit that no Defendant is in possession of any documents reflecting, 2. discussing, or considering changes (or the consideration or discussion of such changes) to KNR policies, procedures, or practices regarding chiropractic referrals relating to the lawsuits by insurance companies against Plambeckowned chiropractic clinics discussed in Paragraph 38 of the Third Amended Complaint (See also Defendants' Response to Interrogatory 2-17).

RESPONSE: Based on currently available information, Defendants admit this request to the extent that they are unaware of possessing any documents reflecting, discussing, or considering changes to KNR policies, procedures, or practices regarding chiropractic referrals relating to the lawsuits by insurance companies against Plambeck-owned chiropractic clinics discussed in Paragraph 38 of the Third Amended Complaint See also Response to RFA No. 1, above.

Admit that Defendants' representation that "there are no responsive documents" 3. to Plaintiffs' Request for Production of Documents No. 4-2-including in Plaintiffs' Amended Response to that Request and in Brian Roof's November 15, 2017 letter-is false.

RESPONSE: Deny. Defendants do not recall any documents responsive to Request for Production of Documents No. 4-2. See Response RFA Nos. 1 and 2.

Admit that some of the investigators (including Aaron Czetli, Michael Simpson, 4 Chuck Deremer, and those identified in your third amended response to Plaintiffs' Interrogatory No. 1-8) regularly performed work for Defendants that did not relate to the pass-through "investigation" expense that was charged to KNR clients, and did not relate to any specific client file, such as stuffing promotional envelopes, decorating the office for the holidays, and running errands for Rob Nestico and other KNR personnel.

RESPONSE: Defendants admit this request to the extent that certain investigators, as independent contractors, have previously performed noninvestigative work (such as stuffing envelopes, and running errands, dropping off mailers, and picking up mail) for KNR that was unrelated to a specific client file, but deny the remainder of this request as phrased. See also response to Interrogatory No. 6, above.

**EXTO** 

### REQUESTS FOR PRODUCTION OF DOCUMENTS (ALL DEFENDANTS)

Please produce the following documents:

All insurance policies that do or could conceivably provide coverage for the 1. defense or payment of the claims at issue in this lawsuit, and documents sufficient to determine the full extent of any such coverage.

See documents produced herewith, bates nos. KNR03970-RESPONSE: KNR04000.

### REQUESTS FOR PRODUCTION OF DOCUMENTS (KNR DEFENDANTS ONLY)

Please produce the following documents:

- All documents relating to the lawsuits by insurance companies against 2. Plambeck-owned chiropractic clinics discussed in Paragraph 38 of the Third Amended Complaint (See also Defendants' Response to Interrogatory 2-17) including all documents in which these lawsuits are discussed or mentioned in any way.
  - RESPONSE: Objection. This request seeks irrelevant information that is not reasonably calculated to lead to the discovery of admissible evidence. addition, this request is overly broad and unduly burdensome as the Plambeck lawsuits go back to 2012. Subject to and without waiving any objections, see Response to RFA Nos. 1-3. In addition, Defendants are currently unaware of any responsive documents and that searching for any unlikely potential email is unduly burdensome and overly broad.
- All letters or documents by which KNR asserted liens on the proceeds of lawsuits 3. of clients whose representation with KNR had ended, with any privileged information redacted (the name and address of any person receiving the lien letter cannot in any case be privileged, nor can the amount of the lien).

**RESPONSE:** Objection. Defendants object that this request seeks information relating to putative class members. As Defendants have previously stated, Plaintiffs are not entitled to discovery relating to putative class members until the case has been certified as a class action. In addition, this request seeks information outside the scope of Class B (Naomi Wright's class), which is specifically limited to cases referred to or from ASC. Subject to and without waiving these objections, Defendants will produce the seven letters for the seven potential clients who fall within Class B. KNR did not send a lien letter on one of the potential Class B members.

4. All documents consisting of, referring to, or reflecting any instance where Defendants advised a client as to the purpose of the investigation fee in writing (not including engagement agreements or settlement statements).

RESPONSE: Objection. Defendants object that this request seeks information relating to putative class members. As Defendants have previously stated, Plaintiffs are not entitled to discovery relating to putative class members until the case has been certified as a class action. Defendants also object that this request is overly broad and unduly burdensome, and disproportionate to the needs of the case in that it would require a search of over 50,000 files. Subject to and without waiving these objections, Defendants are currently unaware of any responsive documents based on the information known to date.

As to objections

Respectfully submitted,

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Counsel for Defendants

### CERTIFICATE OF SERVICE

A copy of the foregoing Defendants' First Amended Answer to Plaintiffs' First Request for Inspection, Third Set of Interrogatories, Third Set of Requests for Admission, and Fifth Set of Requests for Production of Documents was sent this 17th day of September, 2018 to the following via electronic Mail:

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Counsel for Plaintiff

**EXTO** 

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Counsel for Defendant Minas Floros, D.C.



## Wesco Insurance Company

5800 Lombardo Center Suite 200 Cleveland, Ohio 44131

> P: 216.328.6100 F: 800.487.9654

WIC-JAC-01 (01/11)

	"READ YC	OUR POLICY CAREFULLY"
This policy is	a legal contract betwe	een the policy owner and Wesco Insurance Company.
	be valid unless signed	sed this Policy to be executed by its authorized officers, but on the Declarations page by a duly authorized
Mailing Address:	Wesco Insurance Co 5800 Lombard Cen Cleveland, Ohio 44	ter, Suite 200
	BW	Atylu Ugu-
Barry D Zyskind, P	resident	Stephen B. Ungar, Secretary
WIC-JAC-01 (01/11)		



Wesco Insurance Company 5800 Lombardo Center Suite 200 Cleveland, OH 44131

### LAWYERS PROFESSIONAL LIABILITY **POLICY DECLARATIONS**

### RENEWAL CERTIFICATE THIS IS A CLAIMS- MADE AND REPORTED POLICY. PLEASE READ THE POLICY CAREFULLY.

Renewal of Policy Number: WPP1096836 00 Policy Number: WPP1096836 01

1. Named Insured and Address

Kisling Legal Group, LLC

DBA: Kisling, Nestico & Redick

3412 W. Market St. Akron, OH 44333

2. Policy Period

Effective Date:

February 01, 2016

**Expiration Date:** 

February 01, 2017

12 01 A.M. Standard Time at the address of the Named Insured as stated herein.

3. Producer Name

Alta Professional Insurance Services 14141 Farmington Road Livonia, MI 48154

- Limit of Liability (Includes Claim Expenses) 4.
- \$ 1,000,000

Each Claim

\$ 2,000,000 Aggregate

- **Deductible** 5.
- \$ 50,000

Per Claim

- Premium
- \$ 32,624

Number of Lawyers:

26

NOTE: This renewal Policy will be effective only if the premium is paid in full and the application is received by the effective date shown in Item 2 above. The renewal will be subject to the provisions of the forms then current, which, if revised during the previous Policy term, will be substituted at the time of renewal.

Forms Attached at Issue Schedule of Forms Attached.

WIC-LPL-DEC-02 (05/0515)

Page 1 of 1

### SCHEDULE OF FORMS ATTACHED

NAMED INSURED	Kisling Legal Group, LLC		
This endorsement, effective 12:0	O1 February 01, 2016	forms a part of Policy No.	WPP1096836 01

Issued by Wesco Insurance Company

FORMS LISTED BELOW ARE INCLUDED IN THIS POLICY

WIC-LPL-DEC-02 RENEWAL CERTIFICATE LPL990009 ENTITY EXCLUSION ENDORSEMENT LPL990015 GENERAL PURPOSE ENDORSEMENT LPL990015 GENERAL PURPOSE ENDORSEMENT LPL990020 RETROACTIVE DATE LIMITATION ENDORSEMENT LPL990021 RETROACTIVE DATE LIMITATION ENDORSEMENT INDIVIDUAL LPL990021 RETROACTIVE DATE LIMITATION ENDORSEMENT INDIVIDUAL LPL990061 NETWORK AND PRIVACY BREACH ENDORSEMENT LPL990029OH OHIO AMENDATORY ENDORSEMENT LPL-POL-02 POLICY

### **ENTITY EXCLUSION ENDORSEMENT**

NAMED INSURED	Kisling Legal Group, LLC			
This endorsement, effective 12 A.M.	:01 February 01, 2016	forms a part of Policy No.	WPP1096836 01	

Issued by Wesco Insurance Company.

It is agreed this Policy does not apply to claims involving the rendering of or the failure to render legal services on behalf of, or claims made by or against:

KNR Consulting Corp.

Ed0111

### **GENERAL PURPOSE ENDORSEMENT**

NAMED INSURED	Kisling Legal Group, LLC			-
This endorsement, effective 12 A.M.	:01 February 01, 2016	forms a part of Policy No.	WPP1096836 01	
_				

Issued by Wesco Insurance Company.

### CLAIM EXPENSE OUTSIDE POLICY LIMITS ENDORSEMENT

In consideration of the additional premium paid, it is agreed that Section III. LIMITS OF LIABILITY AND DEDUCTIBLE, is amended to include:

Coverage Benefits

The following reduces the amount of claim expenses applicable to the Limits of Liability:

If the "per claim" Limits of Liability stated in the Declarations is \$2,000,000 or more, the first \$1,000,000 of claim expenses shall not reduce to the Limits of Liability.

All other terms and conditions remain unchanged

Ed0111

### **GENERAL PURPOSE ENDORSEMENT**

NAMED INSURED	Kisling	Legal Group, LLC		
This endorsement, effective 1 A.M.	2:01	February 01, 2016	forms a part of Policy No.	WPP1096836 0
Issued by Wesco Insurance C	company,			
IT IS AGREED that Part C its entirety and is replace		ment, of Section 1.	Insuring Agreements, i	s deleted in
C. Settlement				
The Company shall have claim as it deems approvided without the written conference to consent to a Company and acceptable under this Policy shall been compromised or sthe Company makes its expenses incurred with such refusal, which am Liability specified in Set The failure of the Named	opriate nsent o settler ole to th be redu settled, s recom n the co count sl ection I	but shall not confirment or comprone claimant, then it can be amounted to the amounted all claim expressed to the Contail not exceed to the call not exceed to the call. A.	mmit to settlement of ured. If the Named In hise recommended by the Company's Limit ant for which the claim (penses incurred up to fifty percent (50%) on pany subsequent to he remainder of the L	a claim sured the s of Liability n could have the time of the claim the date of imits of
compromise recommer consent to a settlemen	nded by	the Company sh	nall be deemed to be	refusal to

All other terms and conditions remain unchanged.

Ed0111

### RETROACTIVE DATE LIMITATION ENDORSEMENT

NAMED INSURED	Kislin	g Legal Group, LLC			
This endorsement, effective 1 A.M.	2:01	February 01, 2016	forms a part of Policy _No.	WPP1096836 01	
issued by Wesco Insurance C	ompany				

It is agreed that this Policy shall not apply to **claims** arising out of acts or omissions or **related acts or omissions** in the rendering of or the failure to render **legal services** by any **Insured** that occurred prior to the following Retroactive Date : February 01, 2005

LPL990020

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Ed 0515

### RETROACTIVE DATE LIMITATION ENDORSEMENT - INDIVIDUAL

NAMED INSURED	Kisling Legal G	iroup, LLC		4	-
This endorsement, effective 1. A.M.	2:01 February	/ 01, 2016	forms a part of Policy _No.	WPP1096836 01	

Issued by Wesco Insurance Company,

CV-2016-09-3928

It is agreed that this policy shall not apply to claims arising from acts or omissions or related acts or omissions in the rendering of or failure to render legal services that occurred prior to the Retroactive Date for the Insured(s) listed below. If "Full Prior Acts" is shown, then this policy shall apply to claims arising from acts or omissions or related acts or omissions in the rendering of or failure to render legal services by the Insured lawyer, even if such services were not performed for a fee that inured to the benefit of the Named Insured or predecessor firm.

Insured	Retroactive Date
Redick, Robert	February 01, 2005
Nestico, Alberto	February 01, 2005
Kisling, Gary	February 01, 2005
Zerrusen, Kenneth M.	June 26, 2006
Vasvari, Thomas M.	May 01, 2007
Steele, III, Paul W.	September 16, 2007
Tsarnas, Nomiki P.	November 08, 2007
Reagan, John J.	February 01, 2010
Malick, Keith G.	June 01, 2010
Lindsey, Mark C.	August 09, 2010
Angelotta, Joshua R	September 01, 2011
Horton, Robert P.	February 20, 2012
Lubrani, Kimberly L.	February 15, 2012
Oddo, Devin J.	February 15, 2012
Van Blargan, Christopher J.	February 27, 2012
Lewis, Kristen M.	July 05, 2012
Messenger, Walter W.	August 01, 2012
St. George, Jason M.	September 10, 2012
Corrigan, Christopher M.	January 14, 2013

### RETROACTIVE DATE LIMITATION ENDORSEMENT - INDIVIDUAL

NAMED INSURED	Kislin	g Legal Group, LLC			_
This endorsement, effective A.M.	12:01	February 01, 2016	forms a part of Policy No.	WPP1096836 01	_
	_				

Issued by Wesco Insurance Company.

CV-2016-09-3928

It is agreed that this policy shall not apply to claims arising from acts or omissions or related acts or omissions in the rendering of or failure to render legal services that occurred prior to the Retroactive Date for the **Insured(s)** listed below. If "Full Prior Acts" is shown, then this policy shall apply to **claims** arising from acts or omissions or related acts or omissions in the rendering of or failure to render legal services by the Insured lawyer, even if such services were not performed for a fee that inured to the benefit of the Named Insured or predecessor firm.

Insured	Retroactive Date
Mallis, Michael J.	January 14, 2013
Lantz, Amanda	November 19, 2013
Cable, Brian	September 08, 2014
Moore, Joel	August 11, 2014
Phillips,III, R.L.Kelly	July 28, 2014
Hall, Anthony	February 03, 2014
Polizzi, Anthony	October 13, 2014

### THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

### NETWORK AND PRIVACY BREACH ENDORSEMENT

NAMED INSURED	Kisling Le	gal Group, LLC				
This endorsement, effective 1 A.M.	2:01 Fet	oruary 01, 2016	forms a part of Policy _No.	WPP1096836 01		
Issued by Wesco Insurance Company. This endorsement modifies coverage provided under the following:						

LAWYERS PROFESSIONAL LIABILITY POLICY

Section II. Definitions, is amended to add the following:

"Client network damage claim" means a demand, including the service of suit or the institution of any alternative dispute resolution proceeding, received by the Insured for money or services alleging that a security breach or electronic infection caused network damage to a client's network in the rendering of legal services.

"Computer virus" means unauthorized computer code that is designed and intended to transmit, infect and propagate itself over one or more networks, and cause:

- 1. a computer code or programs to perform in an unintended manner;
- 2. the deletion or corruption of electronic data or software; or
- 3. the disruption or suspension of a **network**.

"Confidential Commercial Information" means information that has been provided to the Insured by another. or created by the Insured for another where such information is subject to the terms of a confidentiality agreement or equivalent obligating the Insured to protect such information on behalf of another.

"Denial of service attack" means an attack executed over one or more networks or the Internet that is specifically designed and intended to disrupt the operation of a network and render a network inaccessible to authorized users.

"Electronic infection" means the transmission of a computer virus to a network, including without limitation, such transmission to or from the Named Insured's network.

"Electronic information damage" means the destruction, deletion or alteration of any information residing on the network of any third party.

"Internet" means the worldwide public network of computers as it currently exists or may be manifested in the future, but Internet does not include the Named Insured's network.

"Network" means a party's local or wide area network owned or operated by or on behalf of or for the benefit of that party; provided, however, network shall not include the Internet, telephone company networks, or other public infrastructure network.

### "Network Damage" means:

- 1. the unscheduled and unplanned inability of an authorized user to gain access to a **network**;
- 2. electronic information damage; or
- 3. the suspension or interruption of any network;

"Non-public personal information" means personal information not available to the general public from which an individual may be identified, including without limitation, an individual's name, address, telephone number, social security number, account relationships, account numbers, account balances, and account histories.

"Privacy claim" means a demand, including the service of suit or the institution of any alternative dispute resolution proceeding, received by the Insured for money or services and alleging privacy injury and identity theft that occurred in the rendering of legal services.

"Privacy injury and identity theft" means:

- 1. any unauthorized disclosure of, inability to access, or inaccuracy with respect to, non-public personal information in violation of:
  - a. the Named Insured's privacy policy; or
  - b. any federal, state, foreign or other law, statute or regulation governing the confidentiality, integrity or accessibility of non-public personal information, including but not limited, to the Health Insurance Portability and Accountability Act of 1996, Gramm-Leach-Bliley Act, Children's Online Privacy Protection Act, or the EU Data Protection Act.

**EXTO** 

2. the Insured's failure to prevent unauthorized access to confidential commercial information;

"Privacy policy" means the Named Insured's policies in written or electronic form that:

- 1. govern the collection, dissemination, confidentiality, integrity, accuracy or availability of non-public personal information; and
- 2. the Insured provides to its clients, customers, employees or others who provide the Insured with nonpublic personal information.

"Security breach" means the failure of the Named Insured's network hardware, software, firmware, the function or purpose of which is to:

- 1. identify and authenticate parties prior to accessing the Named Insured's network;
- 2. control access to the Named Insured's network and monitor and audit such access;
- 3. protect against computer viruses:
- 4. defend against denial of service attacks upon the Insured or unauthorized use of the Insured's network to perpetrate a denial of service attack; or,
- 5. ensure confidentiality, integrity and authenticity of information on the **Insured's network**.

"Privacy breach notice law" means any statute or regulation that requires an entity who is the custodian of nonpublic personal information to provide notice to individuals of any actual or potential privacy breach with respect to such non-public personal information. Privacy breach notice laws include Sections 1798.29 and 1798.82- 1798.84 of the California Civil Code (formerly S.B. 1386) and other similar laws in any jurisdiction.

"Unauthorized access" means any accessing of information in the Insured's care, custody or control by unauthorized persons or by authorized persons accessing or using such information in an unauthorized manner. Unauthorized access also includes:

- 1. theft from the **Insured** of any information storage device used by the **Insured** to:
  - a. store and retrieve information on the Insured's network; or
  - b. transport information between the Insured and authorized recipients;
- 2. any unauthorized use by the Insured of information in the Insured's clients' care, custody or control if accessed by the Insured in the course of rendering legal services.

### Section III. Limits of Liability and Deductible, is amended to include:

H. Privacy Breach Investigation

If, during the policy period, a state licensing board, self regulatory body, public oversight board or a governmental agency with the authority to regulate the Insured's legal services or any entity acting on behalf of such entities initiates an investigation of the Insured arising from an actual or alleged violation of a privacy breach notice law or any law referenced under the definition of privacy injury and identity theft that occurred in the rendering of legal services and which the Insured reports to the Company in accordance with Section V.A. of this Policy, the Company agrees to pay attorney fees, attorney costs and court costs (excluding such attorney fees and costs incurred as a result of services performed by the Insured) incurred in responding to the investigation. The maximum amount the Company will pay for such attorney fees and costs is \$20,000 regardless of the number of investigations or the number of Insureds who are subject to such investigations. There will be no deductible for payments made under this provision and any such payments are in addition to the Limits of Liability.

I. Network and Privacy Breach

The Company will provide for the defense of privacy claims and client network damage claims brought against an Insured during the policy period arising out of the performance of legal services. The Company's obligation under this provision is subject to a maximum amount of \$25,000 per policy period for all attorney fees and other reasonable costs, expenses or fees incurred by lawyers appointed by the Company. There will be no deductible for payments made under this provision, and any such payments are in addition to the Limits of Liability.

**EXTO** 

### OHIO AMENDATORY ENDORSEMENT

NAMED INSURED	Kisling Legal Group, LLC	4		
This endorsement, effective 12 A.M.	2:01 February 01, 2016	forms a part of Policy No.	WPP1096836 01	

Issued by Wesco Insurance Company.

In consideration of the payment of the premium, in reliance upon the statements made to the Company in the application and subject to the Limits of Liability and all other terms, conditions, exclusions and limitations contained herein, Section V, Conditions, Item K, Cancellation, is deleted in its entirety and replaced with the following:

### K. Cancellation

CV-2016-09-3928

This Policy may be canceled by the Named Insured by surrender thereof to the Company or any of its authorized representatives or by mailing to the Company written notice stating when thereafter the cancellation shall be effective.

This Policy may be canceled by the Company by mailing to the Named Insured at the address stated in the Declarations written notice stating when, not less than thirty (30) days thereafter or ten (10) days in the case of nonpayment of premium, such cancellation shall be effective.

If this Policy has been in effect ninety (90) days or less, this Policy may be canceled by the Company for any reason.

If this Policy has been in effect more than ninety (90) days, this Policy may only be canceled by the Company for one or more of the following reasons:

- 1. nonpayment of premium;
- 2. the discovery of fraud or misrepresentation committed in securing or making a claim under this Policy;
- the discovery of a moral hazard that increases any hazard insured against under this Policy;
- 4. a change in the individual risk insured against under this Policy that substantially increases the hazard insured against under this Policy, but only if the Company did not, nor should have, foreseen such change;
- 5. the Company's loss of any or all of any reinsurance related to this Policy;
- 6. failure of the Insured to correct violations of safety code or reasonable loss control recommendations; or
- 7. a determination by the Director of the Ohio Department of Insurance that continuation of this Policy would be hazardous to policyholders or the public.

The mailing of notice shall be sufficient proof of notice and the time of the surrender or the effective date and hour of cancellation stated in the notice shall become the end of the policy period. Delivery of such written notice either by the Named Insured or by the Company shall be equivalent to such mailing.

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If either the Named Insured or the Company cancels, earned premium shall be the pro rated amount of the annual premium. Premium adjustment may be made at the time cancellation is effected or as soon as practicable after cancellation becomes effective. The Company's check or the check of its representative mailed as aforesaid shall be sufficient tender of any refund or premium due to the Named Insured provided that if, at the time of cancellation, the applicable Limits of Liability for the Policy Period have been exhausted, the earned premium shall be calculated using the customary short rate.

**EXTO** 

- IV. Section V. Conditions, Item L. Nonrenewal, is deleted in its entirety and is replaced with the following:
  - Nonrenewal

CV-2016-09-3928

The Company may nonrenew this Policy by mailing or delivering to the Named Insured at the address stated in the Declarations written notice at least thirty (30) days before the expiration date of this Policy. The offer of renewal policy terms, conditions, or premium amount different than those in effect prior to renewal does not constitute nonrenewal.

# **Lawyers Professional Liability Policy**

NOTICE: THIS LAWYERS PROFESSIONAL LIABILITY POLICY PROVIDES COVERAGE ON A CLAIMS MADE AND REPORTED BASIS AND IS LIMITED TO ONLY THOSE **CLAIMS** WHICH ARE FIRST MADE AGAINST THE **INSURED** AND REPORTED TO THE **COMPANY** DURING THE **POLICY PERIOD** OR ANY APPLICABLE EXTENDED REPORTING PERIOD.

PLEASE REVIEW THIS POLICY CAREFULLY. THIS POLICY CONTAINS IMPORTANT EXCLUSIONS AND CONDITIONS. WORDS AND PHRASES THAT APPEAR IN BOLD ARE DEFINED IN THE DEFINITIONS SECTION OF THE POLICY.

In consideration of the payment of the premium, in reliance upon the statements made to the **Company** in the application and subject to the Limits of Liability and all other terms, conditions, exclusions and limitations contained herein, the **Company** agrees as follows:

#### I. INSURING AGREEMENT

#### A. Coverage

CV-2016-09-3928

The **Company** will pay on behalf of the **Insured** sums in excess of the deductible that the **Insured** shall become legally obligated to pay as **damages** because of a **claim** that is first made against the **Insured** and reported to the **Company** during the **policy period** or any Extended Reporting Period arising out of an act or omission in the performance of **legal services** by the **Insured** or by any person for whom the **Insured** is legally liable, provided that:

- 1. prior to the inception date of the **policy period**, the **Insured** did not give notice under any other insurance policy of such **claim** or **related claim** or such act or omission or **related act or omission**; and
- 2. prior to the inception date of this Policy, or if coverage has been continuously renewed, prior to the inception date of the first policy issued by the **Company**, no **Insured** knew or could reasonably have foreseen that any such act or omission, or **related act or omission**, might be expected to be the basis of a **claim**.

The **Company** shall also pay **claim expenses** in connection with such **claim**.

#### B. Defense

The **Company** shall have the right and duty to defend, subject to and as part of the Limits of Liability, any **claim** against the **Insured** seeking **damages** which are payable under the terms of this Policy even if any of the allegations of the **claim** are groundless, false or fraudulent. The **Company** shall have the right to appoint counsel and to make such investigation and defense of a **claim** as it deems appropriate. If a **claim** shall be subject to arbitration or mediation, the **Company** shall be entitled to exercise all of the **Insured**'s rights in the choice of arbiters or mediators and in the conduct of an arbitration or mediation proceeding.

#### C. Settlement

The **Company** shall have the right to negotiate a settlement or compromise of a **claim** as it deems appropriate but shall not commit to settlement of a **claim** without the written consent of the **Named Insured**. If the **Named Insured** refuses to consent to a settlement or compromise recommended by the **Company** and acceptable to the claimant,

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then the Company's Limits of Liability under this Policy shall be reduced to the amount for which the claim could have been compromised or settled, plus all claim expenses incurred up to the time the Company makes its recommendation, plus fifty percent (50%) of the claim expenses incurred subsequent to the date of such refusal, which amount shall not exceed the remainder of the Limits of Liability specified in Section III. A

**EXTO** 

If any claim covered under this Policyis resolved through the use of formal mediation within six months from the date it is first reported to the Company or within 90 days after suit is filed, the Deductible amount the Named Insured is obligated to pay will be reduced by fifty percent (50%), or by \$12,500, whichever is less.

The failure of the Named Insured to expressly consent to a settlement or compromise recommended by the Company shall be deemed to be refusal to consent to a settlement or compromise.

#### D. Exhaustion of Limits

The Company is not obligated to investigate, defend, pay or settle, or continue to investigate, defend, pay, or settle a claim after the applicable Limits of Liability have been exhausted by payment of damages and/or claim expenses, or any combination thereof, or after the Company has deposited the remaining Limits of Liability into a court of competent jurisdiction in satisfaction of a judgment. In such case, the Company shall have the right to withdraw from further investigation, defense, payment or settlement of such claim by tendering control of said investigation, defense or settlement of the claim to the Insured. The Company will initiate and cooperate in the transfer of control to the Named Insured of any claims which were reported to the Company prior to the exhaustion of such limit and the Named Insured must cooperate in the transfer of control of such claims. The Company agrees to take the necessary steps, as it deems appropriate, to avoid a default in such claims until the transfer has been completed, provided the Named Insured is cooperating in such transfer. The Named Insured must reimburse the Company for expenses it incurs in taking those steps it deems appropriate to avoid a default during the transfer of control.

#### II. DEFINITIONS

#### Wherever used in this Policy:

- A. "Bodily Injury" means injury to the body, sickness or disease sustained by any person, including death resulting from such injuries; or mental injury, mental anguish, mental tension, emotional distress, pain or suffering or shock sustained by any person whether or not resulting from injury to the body, sickness, disease or death of any person.
- B. "Claim" means a written or verbal demand received by the Insured for money or services arising out of an act or omission, including personal injury, in rendering or failing to render legal services. A demand shall include the service of suit or the institution of an arbitration proceeding against the Insured.
- C. "Claim expenses" mean:
  - 1. fees charged in connection with a claim by attorneys designated by the Company or by the Insured with the written consent of the Company; and
  - 2. all other reasonable and necessary fees, costs and expenses resulting from the investigation, adjustment, defense and appeal of a claim if incurred by the Company, or by the Insured with the written consent of the Company, including, but not limited to, premiums for any appeal bond, attachment bond or similar bond but without any obligation of the Company to apply for or furnish any such bond.

Claim expenses shall not include fees, costs or expenses of employees or officers of the Company. Nor shall claim expenses include salaries, loss of earnings or other remuneration by or to any Insured.

D. "Company" means the insurance Company named in the Declarations.

Sandra Kurt, Summit County Clerk of Courts

- E. "Damages" means judgments, awards and settlements if negotiated with the assistance and approval of the Company. Damages do not include:
  - 1. Legal fees, costs and expenses paid to or incurred or charged by the Insured, whether or not claimed as restitution of specific funds, forfeiture, financial loss, set-off or otherwise, and injuries that are a consequence of any of the foregoing;

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- 2. Any conversion, misappropriation, improper comingling or negligent supervision by any person of client or trust account funds or property or funds of any other person held or controlled by an Insured in any capacity or under any authority, including any loss or reduction in value of such funds or property;
- 3. civil or criminal fines, sanctions, penalties or forfeitures, whether pursuant to federal, state or local law, statute, regulation or court rule and injuries that are a consequence of any of the foregoing;
- 4. punitive or exemplary amounts and any multiplied portion of multiplied awards;
- 5. any form of non-monetary relief;
- 6. amounts for which the Insured is not financially liable or that are without legal recourse to the Insured.
- 7. matters deemed uninsurable by operation of law.
- F. "Disciplinary Proceeding" means any proceeding before a state or federal licensing board or a peer review committee to investigate charges alleging professional misconduct.
- G. "Insured" means the Named Insured, predecessor firm and the persons or entities described below:
  - 1. Any lawyer, partnership, professional corporation, professional association, limited liability corporation or limited liability partnership who is or becomes a partner, officer, director, stockholder- employee, associate, manager, member or salaried employee of the Named Insured during the policy period shown in the Declarations;
  - 2. Any lawyer previously affiliated with the Named Insured or a predecessor firm as a partner, officer, director, stockholder-employee, associate, manager, member or salaried employee but only for legal services performed on behalf of the Named Insured or a predecessor firm at the time of such affiliation;
  - 3. Any lawyer, law firm, partnership, professional corporation, professional association, limited liability corporation or limited liability partnership who acts as Of Counsel to the Named Insured or any non-employee independent contractor attorney or per diem attorney to the Named Insured but only for legal services performed on behalf of the Named Insured;
  - 4. Any former or current employee who is a non-lawyer of the Named Insured or any predecessor firm, but solely for services performed within the course and scope of their employment by the Named Insured or any predecessor firm;
  - 5. The estate, heirs, executors, administrators, assigns and legal representatives of an Insured in the event of such Insured's death, incapacity, insolvency or bankruptcy, but only to the extent that such Insured would have been provided coverage under this Policy.

#### H. "Legal services" mean:

1. those services performed by an Insured for others as a lawyer, arbiter, mediator, expert witness, title agent, a notary public, governmental affairs advisor or lobbyist, or member of a bar association, ethics, peer review or similar professional board or committee but only if such services are performed for a fee that inures to the benefit of the Named Insured except that no fee need inure to the Named Insured where eleemosynary (pro bono) services are performed and approved by the Named Insured. Any title agency or company, on whose behalf the Insured acts as title agent or designated issuing attorney, is not an Insured under this Policy;

- 2. those services performed by an Insured as an administrator, conservator, receiver, executor, guardian, trustee or in a fiduciary capacity excluding acts of a "fiduciary" as defined under the Employee Retirement Income Security Act of 1974 and its amendments or any regulation or order issued pursuant thereto or any other similar state or local law. Services performed by an Insured as an administrator, executor or trustee must be services ordinarily rendered by a lawyer and with the approval of the **Named Insured** at the time of retention.
- 3. those services as an author or publisher of legal research papers or legal materials or the presenter of legal seminars or materials, but only where such services are performed without compensation or compensation attributable per publication, presentation or seminar is less than \$25,000.
- I. "Named Insured" means the persons and entities designated in the Declarations.
- J. "Personal Injury" means libel, slander, or other defamatory or disparaging material or publication; utterance in violation of an individual's right of privacy; false arrest, humiliation, detention, or imprisonment; wrongful entry, eviction, or other invasion of the right of private occupancy; or malicious prosecution or abuse of process.
- K. "Policy Period" means the period of time between the inception date and time shown in the Declarations and the date and time of termination, expiration or cancellation of this Policy.
- L. "Predecessor firm" means any entity which has undergone dissolution and the financial assets and liabilities the Named **Insured** is the majority successor in interest.
- M. "Related act or omission" means all acts or omissions in the rendering of legal services that are temporally, logically or causally connected by any common fact, circumstance, situation, transaction, event, advice or decision.
- N. "Related claim" means all claims arising out of a single act or omission or arising out of related acts or omissions in the rendering of legal services.
- O. "Totally and permanently disabled" means that an Insured is so disabled as to be wholly prevented from rendering legal services provided that such disability:
  - 1. has existed continuously for not less than six (6) months; and
  - 2. is reasonably expected to be continuous and permanent.

#### LIMITS OF LIABILITY AND DEDUCTIBLE III.

#### A. Limits of Liability - each claim

Subject to paragraph B. below, the Limits of Liability of the Company for each claim shall not exceed the amount stated in the Declarations for each claim.

B. Limits of Liability - in the aggregate

The Limits of Liability of the Company for all claims shall not exceed the amount stated in the Declarations as the aggregate.

#### C. Deductible

The deductible amount stated in the Declarations is the total amount of the Insured's liability for each and every claim and applies to the payment of damages and claim expenses. The deductible shall be paid by the Named Insured or, upon the Named Insured's failure to pay, jointly and severally by all Insureds. The Limits of Liability set forth in the Declarations are in addition to and in excess of the deductible.

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#### D. Multiple Insureds, claims and claimants

The Limits of Liability shown in the Declarations are subject to the provisions of this Policy and are the amount the Company will pay regardless of the number of Insureds, claims or persons or entities making claims. If related claims are subsequently made against the Insured and reported to the Company during the policy period or any subsequent renewal or Extended Reporting Period, all such related claims, whenever made, shall be considered a single claim first made and reported to the Company during the policy period in which the earliest of the related claims was first made and reported to the Company. The Limits of Liability for any such related claims shall be part of, and not in addition to, any remaining Limits of Liability as stated in the Declarations of the Policy.

#### E. Disciplinary Proceedings

CV-2016-09-3928

The Company will provide for the defense of a Disciplinary Proceeding brought against an Insured during the policy period arising out of the performance of legal services, provided that prior to the inception date of the policy period, or if this Policy has ben continuously renewed, prior to the inception date of the first policy issued by the Company, no Insured received notice, or know about any bar complaint, grievance or investigation that might be expected to be the basis of a Disciplinary Proceeding. The Company's obligation under this provision is subject to a maximum amount of \$100,000 per policy period for all attorney fees and other reasonable costs, expenses or fees incurred by lawyers appointed by the Company. There will be no deductible for payments made under this provision, and any such payments are in addition to the Limits of Liability.

#### F. Loss of Earnings

The Company will reimburse the Insured for actual loss of earnings and reasonable expenses incurred at the Company's request for attendance at a trial or court- ordered hearing, arbitration or mediation as follows:

- 1. \$500 per day for each Insured up to a maximum of \$10,000 per claim, regardless of the number of Insureds or days in attendance, or the number of trials.
- 2. \$50,000 in the aggregate during the policy period for all claims and Insureds.

There will be no deductible for payments made under this provision and any such payments are in addition to the Limits of Liability.

#### G. Subpoena Assistance

In the event the Insured receives a subpoena for documents or testimony during the policy period arising out of legal services rendered and the Insured requests the Company's assistance in responding to the subpoena, the Insured must provide the Company with a copy of the subpoena and the Company will appoint an attorney to provide advice regarding the production of documents, to prepare the Insured for sworn testimony, and to represent the Insured at the deposition(s), provided that:

- 1. the subpoena arises out of a lawsuit to which the Insured is not a party; and
- 2. the Insured has not been engaged to provide advice or testimony in connection with the lawsuit, nor has the **Insured** provided such advice or testimony in the past.

The Company's obligation under this provision is subject to a maximum amount of \$25,000 per policy period for all attorney's fees and other reasonable costs, expenses, or fees incurred by lawyers appointed by the Company, regardless of the number of Insureds involved or the number of subpoenas received. There will be no deductible for payments made under this provision and any such payments are in addition to the Limits of Liability.

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#### IV. EXCLUSIONS

This Policy does not apply:

CV-2016-09-3928

- A. to any claim based on or arising out of any dishonest, fraudulent, criminal or malicious act or omission by an **Insured**, however, the **Company** shall provide the **Insured** with a defense of any claim based on or arising out of any dishonest, fraudulent or malicious act or omission by an **Insured** until the dishonest, fraudulent or malicious act or omission has been determined by adjudication, including regulatory ruling against or admission by such **Insured**; but providing such a defense will not waive any of the **Company**'s rights under this Policy;
- B. to any claim against an Insured as a beneficiary or distributee of any trust or estate;
- C. to any claim by or on behalf of an Insured under this Policy against any other Insured hereunder unless an attorney/client relationship exists;
- D. to any claim based on or arising out of an Insured's capacity as:
  - 1. a former, existing or prospective officer, director, shareholder, partner or manager of a business enterprise or charitable organization unless such enterprise or organization is named in the Declarations; or
  - 2. a former, existing or prospective officer, director, shareholder, partner, manager, or trustee of a fund or trust which is a pension, welfare, profit-sharing, mutual or investment fund or trust; or
  - 3. a fiduciary under the Employee Retirement Income Security Act of 1974 and its amendments or any regulation or order issued pursuant thereto or any other similar state or local law;
- E. to any claim based on or arising out of an Insured's capacity as a public official or an employee or representative of a governmental body, subdivision or agency unless the Insured is deemed as a matter of law to be a public official or employee or representative of such entity solely by virtue of rendering legal services to such governmental body, subdivision or agency;
- F. to any claim based on or arising out of legal services performed for any existing or prospective partnership, organization, corporation, company or other business enterprise, including any claim made by or on behalf of such partnership, organization, corporation, company or other business enterprise, if at the time of the act or omission giving rise to such claim:
  - 1. any Insured controlled, operated or managed or intended to control, operate or manage such enterprise; or
  - 2. any Insured:
    - a. was a partner or employee of such enterprise; or
    - b. directly or indirectly owned more than 10% of such enterprise; or
  - 3. Insureds cumulatively owned more than 35% of such enterprise.

As used in this exclusion, the word "partner" shall be deemed to include members of limited liability companies or limited liability partnerships.

G. to any claim for bodily injury, or injury to, or destruction of, any tangible property, including loss of use resulting therefrom except that this exclusion of bodily injury does not apply to mental injury, mental anguish, mental stress, humiliation or emotional distress caused by personal injury.

Ed0515

#### A. Notice of claims and potential claims

- 1. The **Insured**, as a condition precedent to the obligations of the **Company** under this Policy, shall give written notice to the **Company** during the **policy period**:
  - a. of any claim made against the Insured during the policy period;
  - b. of the Insured's receipt of any notice, advice or threat, whether written or verbal, that any person or organization intends to make a claim against the Insured responsible for any alleged breach of duty.

**EXTO** 

- c. any act or omission that may reasonably be expected to be the basis of a claim against the Insured.
- 2. If during the **policy period** the **Insured** shall become aware of any act or omission that might reasonably be expected to be the basis of a **claim** against the **Insured** and gives written notice to the **Company** during the **policy period** of such act or omission and the reasons for anticipating a **claim**, with full particulars, including but not limited to:
  - a. the specific act or omission;
  - b. the date(s) and person(s) involved;
  - c. the identity of anticipated or possible claimants;
  - d. the circumstances by which the Insured first became aware of the possible claim;

then any such claim that is subsequently made against the **Insured** arising out of such act or omission and reported to the **Company** shall be deemed to have been made at the time such written notice was received by the **Company**.

3. Any notice required to be given to the Company in this section will be provided in writing to:

c/o AmTrust North American 135 South LaSalle Street, Suite 1925 Chicago, IL 60603 Attn: AUI Claim Department

Anaclaimsreporting@amtrustgroup.com

Fax: (877) 207-3961

#### B. Innocent Insured

Whenever coverage under this Policy would be excluded, suspended or lost because of the exclusion relating to dishonest, fraudulent, criminal or malicious act or omission by any person insured hereunder, the **Company** agrees that such insurance, as would otherwise be afforded under this Policy, shall be applicable with respect to an **Insured** who did not personally participate in such act or omission and otherwise complies with all terms and conditions of the Policy .

The **Company**'s obligation to pay **damages** hereunder will be excess of the full extent of the assets of any **Insured** involved in such dishonest, fraudulent, criminal or malicious act or omission.

# C. Territory

This Policy applies to an act or omission taking place anywhere in the world, provided that the **claim** is made and suit is brought against the **Insured** within the United States of America, including its territories, possessions, Puerto Rico or Canada. The **Company** may elect at any time but shall not be obligated to investigate, settle or defend such **claims** or suits that are brought anywhere other than the United States of America, its territories, possessions, Puerto Rico, or Canada.

# D. Alternative Dispute Resolution

In the event a claim made against an Insured can, by agreement between the Company and the claimant, be contested by arbitration or mediation, then the Company will have the right to have the claim so contested. The Company will give the Insured written notice of the intention to refer such claim to arbitration or mediation, and the Company will be entitled to exercise any rights of the Insured with respect to arbitration or mediation including, without limitation, choice of arbiter(s) or mediator(s) and choice of venue.

#### E. Other Insurance

If there is other insurance that applies to the **claim**, this insurance shall be excess over such other valid and collectible insurance whether such insurance is stated to be primary, contributory, excess, contingent or otherwise. This does not apply to insurance that is purchased by the **Named Insured** specifically to apply in excess of this Policy.

#### F. Assistance and cooperation of the Insured

- 1. The Insured shall cooperate with the Company and, upon the Company's request, shall attend hearings and trials and shall assist in effecting settlements, the securing and giving of evidence, obtaining the attendance of witnesses, and the conduct of suits and proceedings in connection with a claim;
- 2. The **Insured** shall assist in the enforcement of any right of contribution or indemnity against any person who or organization which may be liable to any **Insured** in connection with a **claim**;
- 3. The **Insured** shall not, except at its own cost, voluntarily make any payment, assume or admit any liability or incur any expense without the consent of the **Company**.

#### G. Action against the Company

No action shall lie against the **Company** unless, as a condition precedent thereto, there has been full compliance with all the terms of this Policy, nor until the amount of the **Company**'s obligation to pay shall have been fully and finally determined.

In the event any person or entity has secured a judgment covered under this Policy and the **Company** does not pay the judgment within thirty (30) days from the service of notice of the judgment upon the **Insured** or its attorney and the **Company**, then an action may be brought against the **Company** for the amount of the judgment not exceeding the amount of the applicable Limits of Liability under this Policy, except during a stay or limited stay of execution against the **Company** on such judgment.

No person or organization shall have any right under this Policy to join the **Company** as a party to any action against an **Insured**, nor shall the **Company** be impleaded by the **Insured** or its legal representative. Bankruptcy or insolvency of the **Insured** or of the **Insured**'s estate shall not relieve the **Company** of any of it obligations hereunder.

#### H. Subrogation

In the event of any payment under this Policy, the Company shall be subrogated to all the Insured's rights of recovery thereof against any person or organization, including any rights such Insured may have against any other Insured involved in dishonest, fraudulent, criminal, malicious or intentional act or omission. The Insured shall execute and deliver instruments and papers and do whatever else is necessary to secure and collect upon such rights and the Insured shall do nothing to prejudice such rights.

#### I. Changes

None of the provisions of this Policy will be waived, changed or modified except by written endorsement, signed by the Company, issued to form a part of this Policy.

#### J. Assignment

No assignment of interest of the Insured under this Policy shall be valid, unless the written consent of the Company is endorsed hereon.

#### K. Cancellation

This Policy may be canceled by the Named Insured by surrender thereof to the Company or any of its authorized representatives or by mailing to the Company written notice stating when thereafter the cancellation shall be effective.

This Policy may be canceled by the Company by mailing to the Named Insured at the address stated in the Declarations written notice stating when, not less than sixty (60) days thereafter or ten (10) days in the case of nonpayment of premium, such cancellation shall be effective.

The mailing of notice shall be sufficient proof of notice and the time of the surrender or the effective date and hour of cancellation stated in the notice shall become the end of the Policy Period. Delivery of such written notice either by the Named Insured or by the Company shall be equivalent to such mailing.

If either the Named Insured or the Company cancels, earned premium shall be the pro rated amount of the annual premium. Premium adjustment may be made at the time cancellation is effected or as soon as practicable after cancellation becomes effective. The Company's check or the check of its representative mailed as aforesaid shall be sufficient tender of any refund or premium due to the Named Insured provided that if, at the time of cancellation, the applicable Limits of Liability for the Policy Period have been exhausted, the entire premium shall be considered earned.

#### L. Nonrenewal

The Company may non renew this Policy by mailing or delivering to the Named Insured at the address stated in the Declarations written notice at least sixty (60) days before the expiration date of this Policy. The offer of renewal policy terms, conditions, or premium amount different than those in effect prior to renewal does not constitute nonrenewal.

#### M. Entire Contract

By acceptance of this Policy the Insured agrees that:

- 1. the information and statements provided to the Company by the Insured are true, accurate and complete and shall be deemed to constitute material representations made by all of the Insureds;
- 2. this Policy is issued in reliance upon the Insured's representations;
- 3. this Policy, endorsements thereto, together with the completed and signed application and any and all supplementary information and statements provided by the Insured to the Company (all of which are deemed to be incorporated herein) embody all of the agreements existing between the Insured and the Company and shall constitute the entire contract between the Insured and the Company; and
- 4. the misrepresentation of any material matter by the Insured or the Insured's authorized

agent/broker, which if known by the Company would have led to the refusal by the Company to make this contract or provide coverage for a claim hereunder, will render this Policy null and void and relieve the Company from all liability herein.

#### N. Named Insured sole agent

The Named Insured shall be the sole agent of all Insureds hereunder for the purpose of effecting or accepting any notices hereunder, any amendments to or cancellation of this Policy, for the completing of any applications and the making of any statements, representations and warranties, for the payment of any premium and the receipt of any return premium that may become due under this Policy, and the exercising or declining to exercise any right under this Policy.

#### O. Liberalization

If the Company adopts any revision that would broaden coverage under this Policy without additional premium at any time during the policy period, the broadened coverage will immediately apply to this Policy except that it will not apply to claims that were first made against the Insured prior to the effective date of such revision.

#### P. Notices

Any notices (other than notice of claims or potential claims) required to be given by an Insured shall be submitted in writing to the Company at the address below. If mailed, the date of mailing of such notice shall be deemed to be the date such notice was given and proof of mailing shall be sufficient proof of notice.

800 Superior Avenue E. 21st Floor Cleveland, OH 44114

#### **EXTENDED REPORTING PERIODS** VI.

As used herein, "Extended Reporting Period" means the period of time after the end of the policy period for reporting claims first made and reported during the Extended Reporting Period by reason of an act or omission that occurred prior

LPL-POL-02

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to the end of the policy period and is otherwise covered by this Policy. The Limits of Liability for any Extended Reporting Period shall be part of, and not in addition to, the Limits of Liability - in the Aggregate stated in the Declarations under the last Policy issued to the Named Insured.

# A. Automatic Extended Reporting Period:

In the event of cancellation or non-renewal of this Policy by either the Named Insured or the Company, an automatic thirty (30) day Extended Reporting Period will be provided to the Named Insured at no additional cost if the Named Insured has not obtained another lawyers professional liability policy within thirty (30) days of the cancellation or termination of this Policy.

# B. Optional Extended Reporting Period:

In the event of cancellation or non-renewal of this Policy by either the Named Insured or the Company, then the Named Insured upon payment of an additional premium as set forth below shall have the right to an Extended Reporting Period for the specific period of time set forth in an endorsement to be issued by the Company. This right shall terminate, however, unless written notice of this election together with the additional premium is received by the Company or its authorized agent/broker from the Named Insured within thirty (30) days after the effective date of cancellation or nonrenewal. The Optional Extended Reporting Period shall commence at the effective date of the cancellation or nonrenewal.

- 1. Only one such Extended Reporting Period coverage endorsement shall be issued and the Extended Reporting Period for such coverage shall be one year, three years, six years or unlimited. This period includes the automatic thirty (30) day period specified in Item A. above.
- 2. The additional premium for the Optional Extended Reporting Period shall be based upon the annualized rates for such coverage in effect on the date this Policy expires and shall be for one year at 100% of such premium, three years at 150% of such premium, six years at 200% of such premium, or for an unlimited period at 225% of such premium.

#### C. Non-Practicing Extended Reporting Period:

If an Insured dies or becomes totally and permanently disabled during the policy period, then upon the latter of the expiration of: the policy period; any renewal or successive renewal of this Policy; or any Automatic or Optional Extended Reporting Period, the Insured shall be provided with a Non-Practicing Extended Reporting Period as provided below:

- 1. In the event of death, the estate, heirs, executors or administrators of such Insured must provide the Company with written proof of the date of death. This Non-practicing Extended Reporting Period is provided to the estate, heirs, executors and administrators of such Insured until the executor or administrator of the estate of such Insured is discharged.
- 2. If an Insured becomes totally and permanently disabled, such Insured or such Insured's legal guardian must provide the Company with written proof that such Insured is totally and permanently disabled, including the date the disability commenced and certified by the Insured's physician. The Company retains the right to contest the certification made by the Insured's physician and it is a condition precedent to this coverage that such Insured agree to submit to a medical examination by any physician designated by the Company.

This Non-Practicing Extended Reporting Period is provided until such **Insured** shall no longer be **totally and permanently disabled** or until such **Insured**'s -death in which case subparagraph 1. hereof shall apply.

No additional premium will be charged for any Non Practicing Extended Reporting Period.

#### D. Retirement Extended Reporting Period:

If an **Insured**, except those attorneys under Definitions G.3, retires or otherwise voluntarily ceases, permanently and totally the private practice of law during the **policy period** and has been continuously **Insured** by the **Company** for at least three consecutive years, then such **Insured** shall be provided with a Retirement Extended Reporting Period commencing upon the latter of the expiration of: the **policy period**; any renewal or successive renewal of this Policy; or any Automatic or Optiona Extended Reporting Period.

This Retirement Extended Reporting Period is provided until such **Insured**'s death in which case subparagraph C.1. above shall apply or until such **Insured** shall resume the practice of law.

No additional premium will be charged for any Non-Practicing Extended Reporting Period.

#### E. Elimination of Right to Any Extended Reporting Periods

There is no right to Extended Reporting Periods if the Company shall cancel or refuse to renew this Policy due to:

- 1. non-payment of any amount due under this Policy; or
- 2. non-compliance by an **Insured** with any of the terms and conditions of this Policy; or
- 3. any misrepresentation or omission in the application for this Policy, or if at the time this right could be exercised by an **Insured**, such **Insured**'s license to act as a legal professional has been revoked, suspended or surrendered at the request of any regulatory authority.

	ALTA P	RO	RENEWAL APPLICATION FOR LAWYERS PROFESSIONAL LIABILI (Claims Made and Reported Policy	ry   )	Ph	Insurar 141 Far Livoni one: (8	minister nce Ser mingto (a, MI 4 366)532 734)786	vices n Rd. 48154 -2582
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	Address:	34	2 W. Macket Stre	et	on Date:	1	[1]	16
			ny "Yes" responses to the following qu					
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AP APP LPL-16 (06/15)

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**EXTO** 

#### NOTICE TO INDIANA APPLICANTS

A person who knowingly and with intent to defraud an insurer files a statement of claim containing any false, incomplete, or misleading information commits a felony.

# NOTICE TO KENTUCKY APPLICANTS

Any person who knowingly and with intent to defraud any insurance company or other person files a statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

#### NOTICE TO MINNESOTA AND OHIO APPLICANTS

Any person who, with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application, or files a claim containing a false or deceptive statement, is guilty of insurance fraud.

# NOTICE TO TENNESSEE APPLICANTS

It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

#### APPLICANT'S AUTHORIZATION AND CERTIFICATION

The undersigned is an authorized representative of the prospective Named Insured, and acknowledges that the information provided with the application, including all supplements, attachments and replies to underwriter inquiries, and applications from other insurance companies which have been submitted to the Company and made a part of this application:

- 1. Will
- 2. be relied upon by the Company in determining the acceptability of the Applicant and the premium amount to be charged:
- 3. Are true, accurate and complete; and
- 4. Will be incorporated into the policy, if issued.

The applicant firm and all members of the firm understand that this is an application for insurance, and shall not bind the Company to the issuance of insurance, nor shall it bind the firm to the acceptance of a policy.

THE UNDERSIGNED ON BEHALF OF THE APPLICANT FIRM AND ALL MEMBERS OF THE FIRM CERTIFIES THAT THE ABOVE APPLICATION HAS BEEN READ AND THAT ALL STATEMENTS MADE IN THIS APPLICATION ARE TRUE, MATERIAL AND COMPLETE. THE UNDERSIGNED UNDERSTANDS THAT: (1) IF THE POLICY IS ISSUED, THIS IS DONE BY THE COMPANY IN RELIANCE UPON THESE REPRESENTATIONS; AND (2) ANY COVERAGE OBTAINED BY FRAUD, MATERIAL MISREPRESENTATION OR OMISSION IS VOID.

AZ	owner	1-7-15
Signature of Officer or Partner of Firm  Print Name	Title	Date .
Agency:	Pho	one:
Address:	Fax	c:

AP APP LPL-16 (06/15)

Page 2 of 2

# KISLING, NESTICO & REDICK

ATTORNEYS AT LAW

January 13, 2016

Alta Professional Insurance Services 14141 Farmington Road Livonia, MI 48154

To Whom It May Concern:

Below are explanations for questions that were answered yes on our renewal application.

Question 2: Brandon Heuerman - statute of limitations - reported 12/17/15.

Question 6(b): Alberto Rob Nestico is employed by KNR Consulting Corp. Mr. Nestico is 100% owner of both Kisling Legal Group and KNR Consulting Corp.

Question 7(a): We share cases with our referring law firms.

Question 7(c): We refer cases to other law firms and retain fees upon settlement. Settlement memorandums are signed.

If you have any questions, please contact me at 330-869-9007 extension 237.

Sincerely,

Julie C. McAtee

Accountant

**KISLING, NESTICO & REDICK** 

AKRON CANTON CINCINNATI CLEVELAND 1-800-HURT-NOW COLUMBUS DAYION TOLEDO YOUNGSTOWN
Outside Ohio: 800-978-9007

KNR03999

**EXTO** 



# ProShield<sup>tm</sup> Lawyers Professional Liability Insurance Binder

Alta Professional Insurance Services Agency, LLC (AltaPro) has bound the following described insurance for a period of 30 days from the Effective Date shown below, or until a Lawyers Professional Liability Insurance policy is issued.

Named Insured:	Kisling Legal Group, LLC DBA: Kisling, Nestico & Redick 3412 W. Market St. Akron, OH 44333			
Description of Coverage:	Lawyers Professional Liability			
Insurance Company:	Wesco Insurance Company			
Policy Number:	WPP1096836-00			
Effective Date:	2/1/2015			
Limit of Liability:	\$2,000,000			
Deductible:	\$25,000			
Retroactive Date:	2/1/2005			
Annual Premium:	\$44,451.00			

This insurance is subject to the terms, conditions and limitations of the policy(ies) in current use by the Company.

This binder may be cancelled by the Insured by surrender of this binder or by written notice to the Company or AltaPro, its authorized representative, stating when cancellation will be effective. This binder may be cancelled by the Company by notice to the Insured in accordance with the policy conditions. This binder is cancelled when replaced by a policy. If this binder is not replaced by a policy, the Company is entitled to charge a premium for the binder according to the Rules and Rates in use by the Company.

Signed:

la lallans

For Alta Professional Insurance Services Agency, LLC Authorized Representative

Date: January 27, 2015

Alta Professional Insurance Services Agency, LLC 14141 Farmington Rd., Livonia, MI 48154 Phone: (866)532-2582 (734)432-2075 Fax: (734)786-0067 www.altaproinsurance.com

11/12/2017

Re: Suggested EMail to the statf

# Re: Suggested EMail to the statf

**Brandy Lamtman** Sent: Friday, December 07, 2012 3:54 PM To: Robert Redick Cc: Rob Nestico; Robert Redick

Agree

Sent from my iPhone

On Dec 7, 2012, at 3:33 PM, "Robert Redick" < redick@knrlegal.com > wrote:

Please be advised that if the attorney on the case requests any investigator - WHO IS NOT MIKE OR AARON - to do something for a case that has already been opened.

I.E. - Pick up records - knock on the door to verify address - they CAN be paid on a case by case basis depending on the task performed.

However, no checks for anything other than the SU fee should ever be requested without getting in-writing approval from the handling attorney, myself and/or Brandy.

Under no circumstances should any additional checks to MRS or AMC be requested other than at the time the case is set-up.

Please see me if you have any questions

I think we should send this to the staff today. There were only 5 for Aaron and 2 for Mike and they have been corrected but we need to make sure this does not happen Any more going forward.

≤image001.ipg≥ Robert W. Redick

**Kisling, Nestico & Redick** 

Attorney At Law

3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohlo: 800-978-9007

Locations:

<image002.jpg><image003.jpg> <image004.jpg> <image005.jpg>

Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown



**EXTO** 

11/12/2017

Fees for investigators

## **Fees for Investigators**

Robert Redick

Friday, December 07, 2012 4:16 PM Sent:

Staff [Staff@knrlegal.com] To:

Rob Nestico

Cc: Attachments:image001.jpg (5 KB); Image002.jpg (979 B); Image003.jpg (990 B); Image004.jpg (1006 B); Image005.jpg (1 KB)

Please be advised that if the attorney on the case requests any investigator – WHO IS NOT MIKE OR AARON – to do something for a case that has already been opened.

I.E. - Pick up records - knock on the door to verify address - they CAN be paid on a case by case basis depending on the task performed.

However, no checks for anything other than the SU fee should ever be requested without getting in-writing approval from the handling attorney, myself and/or Brandy.

Under no circumstances should any additional checks to MRS or AMC be requested other than at the time the case is set-

Please see me if you have any questions



Robert W. Redick Kisling, Nestico & Redick Attorney At Law 3412 W. Market St., Akron, Ohio 44333

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohlo: 800-978-9007

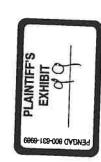
Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown







Deposition of Alberto R. Nestico Redacted - Exhibit 98 – 2 pages



# RE: Member Williams PR---

**Krystal Hoisington** 

Sent: Tuesday, September 17, 2013 8:01 AM
To: Jill Gardners, Rob Horton, Holly Tusko
Attachments:Image001, jpg (5 KB); Image002, jpg (979 B); Image003, jpg (1006 B); Image005, jpg (1 KB); Image005, jpg (5 KB); Image005,

Welcome!!! Megan Jennings sent the request for me...So they will email her ©



Krystal Hoísíngton

Data Eutry Supervisor

Kisling, Nestlco & Redick

Main; 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007 Locations: Akron, Canton, Cleveland, Cincinnatl, 3412 W. Market St., Akron, Ohio 44333

Columbus, Dayton, Toledo & Youngstown

fas

Thanks, you're the best!! Will they email to you or how does this work?

Fo: Krystal Holsington; Rob Horton; Holly Tusko

Subject: RE: Member Williams PR-

Sent: Tuesday, September 17, 2013 9:01 AM

From: Jill Gardner



Jill Gardner

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007 3412 W. Market St., Akron, Ohio 44333 Paralegal to Attorney John J. Reagan Kisling, Nestico & Redick

Locations: Akron, Canton, Cleveland, Cincinnati,

Columbus, Dayton, Toledo & Youngstown

, iii

**EXTO** 

From: Krystal Holsington

Sent: Tuesday, September 17, 2013 8:52 AM To: Rob Horton; Jill Gardner; Holly Tusko

Subject: RE: Member Williams PR-

Called Stow PD and they found the PR--- Sent an email to Intake to request.

Thanksl

Data Entry Supervisor Krystal Hoisington

KNR00701

**EXTO** 



1

Kisling, Nestico & Redick

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007 3412 W. Market St., Akron, Ohio 44333

Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown

到

From: Rob Horton

Sent: Tuesday, September 17, 2013 8:35 AM

To: Krystal Holsington; Jill Gardner; Holly Tusko Subject: RE: Member Willams PR---

She told me it was stow pd. Falls came and left

Sent from my Verizon Wireless 4G LTE smartphone

----- Original message

Fo: Jill Gardner <<u>igardner@knrlegal.com</u>>,Holly Tusko <<u>htusko@knrlegal.com</u>>

Cc: Rob Horton < rhorton@knrlegal.com>
Subject: RE: Member Williams PR---

The intake said stow PD



Data Entry Supervisor Krystal Hoisington

3412 W. Market St., Akron, Ohio 44333 Kisling, Nestico & Redick

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohlo: 800-978-9007 Locations: Akron, Canton, Cleveland, Cincinnati,

Columbus, Dayton, Toledo & Youngstown

Sent: Tuesday, September 17, 2013 8:32 AM From: Jill Gardner

To: Holly Tusko; Krystal Holsington Cc: Rob Horton

Subject: RE: Member Willams PR--

Stow? This happened up by Chapel Hill.

Kisling, Nestico & Redick Iill Gardner

3412 W. Market St., Akron, Ohio 44333 Paralegal to Attorney John J. Reagan

Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron, Canton, Cleveland, Cincinnati,

Columbus, Dayton, Toledo & Youngstown

From: Holly Tusko

Sent: Monday, September 16, 2013 9:09 PM

Cc: Rob Horton; Jill Gardner fo: Krystal Holsington

Subject: Re: Member Williams PR-

Please do call Stow PD in the AM. Thanks Krystall ;-)

Sent from my iPhone

On Sep 16, 2013, at 7:08 PM, "Krystal Holsington" < KHolsington@knrlegal.com> wrote:

website. We did not send a direct either. I can call Stow PD first thing in the morning and see if they I have searched Ohlo Crash and cannot find this PR, Stow PD does not have their PR's on their have this PR.

Thanksl

Krystal Hoisington <image001.ipg>

Kisling, Nestico & Redick

Paralegal Assistant

<lmage002.lpg><image003.lpg> <image004.jpg> <image005.lpg> 3412 W. Market St., Akron, Ohio 44333 Main: 330-869-9007 | Fax: 330-869-9008 | Outside Ohio: 800-978-9007

Locations: Akron,

Canton, Cleveland,

Cincinnati,

Columbus, Dayton,

Toledo & Youngstown

KNR00703

MICHAEL, KATHRYN

08/07/2019 14:52:04 PM

**EXTO** 

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CV-2016-09-3928

GALLAGHER, PAUL

09/14/2018 17:54:34 PM

NSIS

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# IN THE COURT OF COMMON PLEAS SUMMIT COUNTY, OHIO

MEMBER WILLIAMS, et al.,

Plaintiffs,

vs.

KISLING, NESTICO & REDICK, LLC, et al.,

Defendants.

Case No. 2016-CV-09-3928

Judge James A. Brogan

Plaintiffs' Notice of Service of Subpoena on Michael R. Simpson and MRS Investigations LLC

Plaintiffs hereby give notice that they served, under Civ.R.45, the attached subpoena on Michael R. Simpson and MRS Investigations LLC by personal service (proof of service also attached).

Respectfully submitted,

/s/Peter Pattakos

Peter Pattakos (0082884) Dean Williams (0079785) THE PATTAKOS LAW FIRM LLC 101 Ghent Road Fairlawn, OH 44333 330.836.8533 Phone 330.836.8536 Fax

dwilliams@pattakoslaw.com

peter@pattakoslaw.com

Joshua R. Cohen (0032368) COHEN ROSENTHAL & KRAMER LLP 3208 Clinton Avenue 1 Clinton Place Cleveland, Ohio 44113 216.815.9500 Phone

216.815.9500 Fax jcohen@crklaw.com

Attorneys for Plaintiffs



MICHAEL, KATHRYN GALLAGHER, PAUL 08/07/2019 14:52:04 PM 09/14/2018 17:54:34 PM EXTO NSIS Page 204 of 223 Page 2 of 10

# **CERTIFICATE OF SERVICE**

I certify that on September 14, 2018 a copy of the above Notice was filed with the Court's electronic filing system and service will be made on all necessary parties through that system:

<u>/s/ Peter Pattakos</u>
Attorney for Plaintiffs

# SUBPOENA SUMMIT COUNTY COMMON PLEAS COURT

MEMBER WILLIAMS,

CASE NO: 2016-CV-09-3928

Plaintiff.

SUBPOENA IN A CIVIL CASE

vs.

CV-2016-09-3928

CV-2016-09-3928

ATTORNEY: Peter Pattakos

KISLING, NESTICO & REDICK, LLC, et ADDRESS: The Pattakos Law Firm

al..

101 Ghent Road Fairlawn, OH 44333

Defendants.

peter@pattakoslaw.com

**SUPREME CT. NO. 0082884** 

TO:

MICHAEL R. SIMPSON AND MRS INVESTIGATIONS LLC 999 BRIGANTINE AVE UNIONTOWN, OH 44685

PURSUANT TO CIVIL RULE 45 YOU ARE HEREBY COMMANDED TO:

XX. PRODUCE THE DOCUMENTS AND ELECTRONICALLY STORED INFORMATION IDENTIFIED IN THE ATTACHED EXHIBIT 1 IN ACCORDANCE WITH THE INSTRUCTIONS THEREIN ON OR BEFORE September 17, 2018 AND

XX. ATTEND AND GIVE TESTIMONY AT A DEPOSITION ON October 19, 2018 @ 9:00 AM, or on another mutually convenient date, at 9:00 AM

AT THE OFFICES OF:

COHEN, ROSENTHAL, & KRAMER 3208 CLINTON AVE ONE CLINTON PLACE CLEVELAND, OH 44113

HEREOF FAIL NOT UNDER PENALTY OF THE LAW

WITNESS MY SIGNATURE AND SEAL OF SAID COURT, THIS 2nd DAY OF NOVEMBER. 2017

Attorney Peter Pattakos

DETUDNIOF OFDUIOF

GALLAGHER. PAUL 09/14/2018 17:54:34 PM

KETUKN OF	SERVICE				
Received thi	s Subpoena on the _	day of	, 20	at	and on
the	_day of	, 20, at, I serve by deliver	ed the same uping to	pon	
	r Residential a true c	copy of this subpoena.	eriff-Attorney-P	Process S	Server-
Notary					
Mileage:	miles@	: TOTAL \$	<u>-</u>		
PROTECTION OF	PERSONS SUBJECT TO SUI	BPOENAS:			

- 1. A party or an attorney responsible for the issuance and service of a subpoena shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subpoena.
- 2. (a) A person commanded to produce under divisions (A)(1)(b)(ii), (iii), (iv) or (v) of this rule need not appear in person at the place of production or inspection unless commanded to attend and give testimony at a deposition, hearing or trial.
- (b) Subject to division (D)(2) of this rule, a person commanded to produce under divisions (A)(1)(b)(ii),(iii),(iv), or (v) of this rule may, within fourteen days after service of the subpoena or before the time specified for compliance if such time is less than fourteen days after service, serve upon the party or attorney designated in the subpoena written objections to production. If objection is made, the party serving the subpoena shall not be entitled to production except pursuant to an order of the court by which the subpoena was issued. If objection has been made, the party serving the subpoena, upon notice to the person commanded to produce may move at any time for an order to compel the production. An order to compel production shall protect any person who is not a party or an officer of a party from significant expense resulting from the production commanded.
- 3.On timely motion, the court from which the subpoena was issued shall quash or modify the subpoena, or order appearance or production only under specified conditions, if the subpoena does any of the following - Fails to allow reasonable time to comply; requires disclosure of privileged or otherwise protected matter and no exception or waiver applies; requires disclosure of a fact known or opinion held by an expert not retained or specially employed by any party in anticipation of litigation or preparation for trial as described by CIV R. 26(B)(4), if the fact or opinion does not describe specific events or occurrences in dispute and results from study by the expert that was not made at request of any party; subjects a person to undue burden.
- 4. Before filing a motion pursuant to division (C) (3) (d) of this rule, a person resisting discovery under this rule shall attempt to resolve any claim of undue burden through discussions with the issuing attorney. A motion filed pursuant to division (C) (3)(d) of this rule shall be supported by an affidavit of the suppoenaed person or a certificate of that person's attorney of the efforts made to resolve any claim of undue burden.
- 5. If a motion is made under division(C)(3)(c) or (C)(3)(d) of this rule, the court shall quash or modify the subpoena unless the party in whose behalf the subpoena is issued shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship and assures that the person to whom the subpoena is addressed will be reasonably compensated.

#### DUTIES IN RESPONDING TO SUBPOENAS:

- 1. A person responding to a subpoena to produce documents shall, at the person's option, produce them as they are kept in the usual course of business or organized and labeled to correspond with the categories in the subpoena. A person producing documents or electronically stored information pursuant to a subpoena for them shall permit their inspection and copying by all parties present at the time and place set in the subpoena for inspection and copying.
- If a request does not specify the form or forms for producing electronically stored information, a person responding to a subpoena may produce the information in a form or forms in which the information responding is ordinarily maintained if that form is reasonable useable, or in any form that is reasonably useable. Unless ordered by the court or agreed to by the person subpoenaed, a person responding to a subpoena need not produce the same electronically stored information in more than one form
- A person need not provide discovery of electronically stored information when the production imposes undue burden or expense. On motion to compel discovery or for a protective order, the person from whom electronically stored information is sought must show that the information is not reasonably accessible because of undue burden or expense. If a showing of undue burden or expense is made, the court may nonetheless order production of electronically stored information if the requesting party shows good cause. The court shall consider the factors in Civ. R. 26(B)(4) when determining if good cause exists. In ordering production of electronically stored information, the court may specify the format, extent, timing, allocation of expenses and other conditions for discovery of the electronically stored information.

- When information subject to a subpoena is withheld on a claim that it is privileged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim.
- 5. If information is produced in response to a subpoena that is subject to a claim of privilege or of protection as trial-preparation material, the person making the claim may notify any party that received the information of the claim and the basis for it. After being notified, a receiving party must promptly return, sequester, or destroy the specified information and any copies within the party's possession, custody or control. A party may not use or disclose the information until the claim is resolved. A receiving party may promptly present the information to the court under seal for determination of the claim of privilege or of protection as trial-preparation material. If the receiving party disclosed the information before being notified, it must take reasonable steps to retrieve it. The person who produced the information must preserve the information until the claim is resolved.

#### SANCTIONS.

1. Failure by any person without adequate excuse to obey a subpoena served upon that person may be deemed contempt of the court from which the subpoena issued. A subpoenaed person or that person's attorney who frivolously resists discovery under this rule may be required by the court to pay the reasonable expenses, including reasonable attorney's fees of the party seeking discovery. The court from which a subpoena was issued may impose upon a party or attorney in breach of the duty imposed by division (C)(1) of this rule an appropriate sanction, which may include, but is not limited to, lost earnings and reasonable attorney's fees.

CV-2016-09-3928

**EXHIBIT 1** 

## INSTRUCTIONS

- A. Definitions. In answering each request, use the following definitions:
  - 1. The word "person" means any natural person, firm, partnership, association, corporation, whether public or private, governmental agency or entity, joint venture, or any other form of business entity.
  - 2. "You," "Your" and "MRS" refer to the recipient of this subpoena, MRS Investigations LLC and its principal, Michael Simpson, both individually and collectively.
  - 3. "KNR" refers to Defendant, Kisling, Nestico & Redick, LLC.
  - 4. The term "Complaint" refers to the operative complaint filed in the above-captioned matter.
  - 5. The terms "Defendant" or "Defendants" refers to the Defendants in the above-captioned matter.
  - 6. The term "document" or "documents" means the original and a copy, regardless of origin or location, of any writing or records of any type or description, whether official or unofficial, including, but not limited to, the original and any copy of any book, pamphlet, periodical, letter, memorandum, telegram, report, record, study, inter- or intra-office communication, handwritten or other note, working paper, publication, permit, ledger and/or journal, whether general or special, chart, paper, graph, survey, index tape, disk, data sheet or data-processing card, or any other written, recorded, transcribed, filed, or graphic matter, however produced or reproduced, to which Defendant had access or now has access. "Document" or "documents" also includes any magnetically, mechanically, and/or electronically stored, maintained, and/or recorded data, whether the data consists of words, symbols, numbers, graphs, or other matters, including but not limited to email and text messages.
  - 7. "Identify" means, with respect to any individual person, that the answer shall state, to the extent known, the person's name, sex, approximate age, present home address, present home telephone number, present business address, present business telephone number, present employer, present title, present job description, salary grade, roll group, and relationship to Defendant, if any. If Defendant does not know the person's present home address, he shall so state and list the person's last-known home address. If Defendant does not know the person's name, he shall so state and provide a physical description of the person, including describing the clothing the person was wearing at the time of the events charged in the Complaint. "Identify" means, with respect to a communication, the place of the communication, the date and time of the

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GALLAGHER, PAUL

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communication, the participants in the communication, and the substance of the communication.

- "And" and "or" shall be construed either disjunctively or conjunctively as necessary to bring within the scope of the Interrogatory all responses that might otherwise be construed to be outside its scope.
- The term "current" means as of the date of service of these requests for production and "concerning" or "regarding" and their cognates mean "in whole or in part."
- "Any" includes the word "all," and "all" includes the word "any." 10.
- "Relate to" and "relating to" mean regarding, concerning, containing, 11. consisting of, referring to, reflecting, supporting, demonstrating, showing, identifying, mentioning, contradicting, prepared in connection with, used in preparation for, pertaining to, having any relationship to, evidencing, constituting evidence of, or being in any way legally, logically, or factually connected with the matter discussed.
- These requests shall be deemed continuing in nature and are to be В. supplemented as additional information or documents pertinent to any interrogatory is obtained or created, including, but not limited to, additional information that adds to a previous answer, corrects a previous answer, and/or clarifies a previous answer.
- C. Privileges
  - For each request you refuse to answer on grounds of privilege, state: 1.
    - The specific privilege asserted;
    - The basis for the privilege; and b.
    - The identity of the documents and/or information claimed to be C. privileged.
- Information requested is any and all information within your knowledge or that of D. your agents, employees, attorneys, representatives, and/or assigns.

#### **REQUESTS**

Provide the following documents in accordance with the instructions above.

- Any list of current or past MRS customers.
- 2. Documentation sufficient to show what portion of Your revenue comes from Defendants and to identify all other sources of revenue for MRS and Michael Simpson apart from their work for Defendants.
- 3. All correspondence with KNR regarding billing, payment, invoices or services provided.
- 4. Any documents reflecting any non-cash compensation received by Michael Simpson or MRS Investigations from KNR (insurance benefits, retirement benefits, in-kind services, technology provided, vehicle allowance,

CV-2016-09-3928

- 5. Any documentation as to what was done to earn the investigation fee You charged KNR with respect to the named plaintiffs identified in the Complaint.
- 6. All documents reflecting any Defendants' process or policies for selecting MRS or Michael Simpson to perform services for any of Defendants' clients.
- 7. All documents reflecting Simpson's or MRS's efforts to solicit or obtain business from or through any of the Defendants.
- 8. All documents reflecting any Defendants' efforts to solicit or obtain services from Simpson or MRS.
- 9. All documents reflecting efforts by any Defendant to ensure that Simpson and MRS were providing the most competitive terms and most reliable service.
- 10. Any written agreements between Michael Simpson or MRS and any Defendant and all documents relating to the negotiation or maintenance of any such agreements whether written or otherwise.
- 11. Any documents showing that Simpson or MRS performed services for any Defendant apart from investigative services.
- 12. Any documents containing a description of the work performed by Simpson or MRS for any Defendant.
- 13. All communications by Michael Simpson or MRS Investigations directly with Robert Nestico or Robert Redick, including all communications about the above captioned lawsuit.
- 14. All communications with any Defendant not directly related to a client matter, including all communications about the above captioned lawsuit.
- 15. All documents reflecting the expertise of Your staff in conducting investigations, including any accreditations or relevant training.
- 16. All 1099s, W-2s, W-9s, K-1s, or any other tax forms You received from any Defendant.
- 17. Documents reflecting any payments made to MRS or Simpson by any Defendant that were not reflected on a tax form.
- 18. All documents reflecting the total amount of fees, revenues, or payments MRS or Simpson collected from any Defendant on a monthly or yearly basis.
- 19. Any documents reflecting overhead expenses associated with the operation of MRS.
- 20. Tax returns for Simpson and MRS since 2011, including all relevant forms, attachments, and schedules.
- 21. Any documents reflecting payments made by KNR to Michael Simpson (in his personal capacity) rather than to MRS.
- 22. Any documents reflecting the rates MRS charges other customers for services similar or identical to those services they provide KNR.

CV-2016-09-3928

MICHAEL, KATHRYN

GALLAGHER, PAUL

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- 23. Any documents in which it is claimed or asserted that Michael Simpson is or is not an employee of KNR or any Defendant.
- 24. Any documents in which it is claimed or asserted that MRS is or is not controlled by KNR or any Defendant.

**EXTO** 

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GALLAGHER, PAUL

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RETURN OF SERVICE SUMMIT COUNTY COMMON PLEAS COURT SUBPOENA

TO: MICHAEL R. SIMPSON AND MRS INVESTIGATIONS LLC 999 Brigantine Avenue, Unliantown, OH 44685

RETURN OF SERVICE
Received this Subpoena on the <u>4th</u> day of <u>September</u> , 20 <u>18</u> at <u>5:00 PM</u>
and on the 4th day of September, 2018 at 9:15 PM I served the same upon
MICHAEL R. SIMPSON AND MRS INVESTIGATIONS LLC by delivering to
Michael R. Simpson, Personally and as agent for MRS Investigations LLC.
Service effected at the residence of Michael Simpson, 999 Brigantine Avenue, Uniontown, OH 44685
Personally served a true copy of this subpoena.
Kn lotah I liner
Lynda Purser, Private Process Server/Ohio
PRIVATE PROCESS SERVER

PROTECTION OF PERSONS SUBJECT TO SUBPOENAS:

Mileage:

A party or an attorney responsible for the issuance and service of a subpoena shall take reasonable steps to avoid imposing
undue burden or expense on a person subject to that subpoena.

\_\_miles@ \_\_\_state & DALOS ALL COUNTIES

- 2. (a) A person commanded to produce under divisions (A)(1)(b)(ii), (iii), (iv) or (v) of this rule need not appear in person at the place of production or inspection unless commanded to attend and give testimony at a deposition, hearing or trial.
- (b) Subject to division (D)(2) of this rule, a person commanded to produce under divisions (A)(1)(b)(ii),(iii),(iv), or (v) of this rule may, within fourteen days after service of the subpoena or before the time specified for compliance if such time is less than fourteen days after service, serve upon the party or attorney designated in the subpoena written objections to production. If objection is made, the party serving the subpoena shall not be entitled to production except pursuant to an order of the court by which the subpoena was issued. If objection has been made, the party serving the subpoena, upon notice to the person commanded to produce may move at any time for an order to compet the production. An order to compet production shall protect any person who is not a party or an officer of a party from significant expense resulting from the production commanded.
- 3.On timely motion, the court from which the subpoena was issued shall quash or modify the subpoena, or order appearance or production only under specified conditions, if the subpoena does any of the following Falls to allow reasonable time to comply; requires disclosure of privileged or otherwise protected matter and no exception or waiver applies; requires disclosure of a fact known or opinion held by an expert not reteined or specially employed by any party in anticipation of litigation or preparation for trial as described by CIV R. 26(B)(4), if the fact or opinion does not describe specific events or occurrences in dispute and results from study by the expert that was not made at request of any party; subjects a person to undue burden.
- as described by City R. 20(b)(a), if the fact or opinion does not describe specific events of occurrences in dispute and results from study by the expert that was not made at request of any party; subjects a person to undue burden, 4.Before filling a motion pursuent to division (C) (3) (d) of this rule, a person resisting discovery under this rule shall attempt to resolve any claim of undue burden through discussions with the issuing attorney. A motion filed pursuant to division (C) (3)(d) of this rule shall be supported by an affidavit of the subpoenaed person or a certificate of that person's attorney of the efforts made to resolve any claim of undue burden.
- 5. If a motion is made under division(C)(3)(c) or (C)(3)(d) of this rule, the court shall quash or modify the subpoena unless the party in whose behalf the subpoena is issued shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship and assures that the person to whom the subpoena is addressed will be reasonably compensated.

#### **DUTIES IN RESPONDING TO SUBPOENAS:**

- A person responding to a subpoena to produce documents shall, at the person's option, produce them as they are kept in
  the usual course of business or organized and labeled to correspond with the categories in the subpoena. A person
  producing documents or electronically stored information pursuant to a subpoena for them shall permit their inspection
  and copying by all parties present at the time and place set in the subpoena for inspection and copying
- and copying by all parties present at the time and place set in the subpoena for inspection and copying.

  If a request does not specify the form or forms for producing electronically stored information, a person responding to a subpoena may produce the information in a form or forms in which the information responding is ordinarily maintained if that form is reasonable useable, or in any form that is reasonably useable. Unless ordered by the court or agreed to by the person subpoenaed, a person responding to a subpoena need not produce the same electronically stored information in more than one form.
- 3. A person need not provide discovery of electronically stored information when the production imposes undue burden or expense. On motion to compel discovery or for a protective order, the person from whom electronically stored information is sought must show that the information is not reasonably accessible because of undue burden or expense. If a showing of undue burden or expense is made, the court may nonetheless order production of electronically stored information if the requesting party shows good cause. The court shall consider the factors in Civ. R. 26(B)(4) when determining if good cause exists. In ordering production of electronically stored information, the court may specify the format, extent, timing, allocation of expenses and other conditions for discovery of the electronically stored information.

MICHAEL, KATHRYN

**SUBP** 

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BREAUX, ALISON

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# IN THE COURT OF COMMON PLEAS SUMMIT COUNTY, OHIO

MEMBER WILLIAMS, et al.,

Plaintiffs,

Case No. CV-2016-09-3928

vs.

Judge Alison Breaux

KISLING, NESTICO & REDICK, LLC, et al.,

Defendants.

PLAINTIFFS' NOTICE OF SERVICE OF SUBPOENA ON AARON CZETLI AND AMC INVESTIGATIONS LLC

Plaintiffs hereby give notice that they served, under Civ.R.45 the attached subpoena on

Aaron Czetli and AMC Investigations LLC by U.S. certified mail, return-receipt requested.

Dated: November 13, 2017

Respectfully submitted,

/s/ Peter Pattakos

Peter Pattakos (0082884) Daniel Frech (0082737)

THE PATTAKOS LAW FIRM LLC

101 Ghent Road Fairlawn, Ohio 44333 Phone: 330.836.8533 Fax: 330.836.8536

peter@pattakoslaw.com dfrech@pattakoslaw.com

Attorneys for Plaintiffs

PLAINTIFF'S
EXHIBIT

/ O /

CV-2016-09-3928 MICHAEL, KATHRYN CV-2016-09-3928 SUBP

08/07/2019 14:52:04 PM 11/13/2017 12:55:13 PM BREAUX, ALISON

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# CERTIFICATE OF SERVICE

The foregoing document was served on all necessary parties by operation of the Court's e-filing system on November 13, 2017.

<u>|s| Peter Pattakos</u>
Attorney for Plaintiffs

MICHAEL, KATHRYN

08/07/2019 14:52:04 PM

**EXTO** 

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BREAUX, ALISON

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# SUBPOENA SUMMIT COUNTY COMMON PLEAS COURT

MEMBER WILLIAMS,

CASE NO: 2016-CV-09-3928

Plaintiff,

SUBPOENA IN A CIVIL CASE

VS.

ATTORNEY: Peter Pattakos

KISLING, NESTICO & REDICK, LLC, et ADDRESS: The Pattakos Law Firm

101 Ghent Road

Fairlawn, OH 44333

Defendants.

peter@pattakoslaw.com

**SUPREME CT. NO. 0082884** 

TO: AARON CZETLI AND AMC INVESTIGATIONS LLC 1679 23RD ST CUYAHOGA FALLS, OH 44223

PURSUANT TO CIVIL RULE 45 YOU ARE HEREBY COMMANDED TO:

XX. PRODUCE THE DOCUMENTS AND ELECTRONICALLY STORED INFORMATION IDENTIFIED IN THE ATTACHED EXHIBIT 1 IN ACCORDANCE WITH THE INSTRUCTIONS THEREIN ON OR BEFORE November 21, 2017 AND

XX. ATTEND AND GIVE TESTIMONY AT A DEPOSITION ON February 22, 2017, or on another mutually convenient date, at 9:00 AM

AT THE OFFICES OF:

COHEN, ROSENTHAL, & KRAMER 700 W. SAINT CLAIR AVE., #400 CLEVELAND, OH 44113

HEREOF FAIL NOT UNDER PENALTY OF THE LAW

WITNESS MY SIGNATURE AND SEAL OF SAID COURT, THIS 2nd DAY OF NOVEMBER, 2017

Attorney Peter Pattakos

officer of a party from significant expense resulting from the production commanded.

CV-2016-09-3928 SUBP

RETURN OF SERVICE

11/13/2017 12:55:13 PM

BREAUX, ALISON

Page 4 of 10

on theday of, 20 atM. and by delivering to
Personally or Residential a true copy of this subpoena.  Sheriff-Attorney-Process Server-
Notary
Mileage:miles@: TOTAL \$
PROTECTION OF PERSONS SUBJECT TO SUBPOENAS:
1. A party or an attorney responsible for the issuance and service of a subpoena shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subpoena.
2. (a) A person commanded to produce under divisions (A)(1)(b)(ii), (iii), (iv) or (v) of this rule need not appear in person at the place of production or inspection unless commanded to attend and give testimony at a deposition, hearing or trial.
(b) Subject to division (D)(2) of this rule, a person commanded to produce under divisions (A)(1)(b)(ii),(iii),(iv), or (v) of this rule may, within fourteen days after service of the subpoena or before the time specified for compliance if such time is less than fourteen days after service, serve upon the party or attorney designated in the subpoena written objections to production. If objection is made, the party serving the subpoena shall not be entitled to production except pursuant to an order of the court by which the subpoena was issued. If objection has been made, the party serving the subpoena, upon notice to the person commanded to produce may move at any time for an order to compel the production. An order to compel production shall protect any person who is not a party or an

production only under specified conditions, if the subpoena does any of the following – Fails to allow reasonable time to comply; requires disclosure of privileged or otherwise protected matter and no exception or waiver applies; requires disclosure of a fact known or opinion held by an expert not retained or specially employed by any party in anticipation of litigation or preparation for trial as described by CIV R. 26(B)(4), if the fact or opinion does not describe specific events or occurrences in dispute and results from study by the expert that was not made at request of any party; subjects a person to undue burden. 4.Before filing a motion pursuant to division (C) (3) (d) of this rule, a person resisting discovery under this rule shall attempt to

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- 5. If a motion is made under division(C)(3)(c) or (C)(3)(d) of this rule, the court shall quash or modify the subpoena unless the party in whose behalf the subpoena is issued shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship and assures that the person to whom the subpoena is addressed will be reasonably compensated.

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- A person need not provide discovery of electronically stored information when the production imposes undue burden or expense. On motion to compel discovery or for a protective order, the person from whom electronically stored information is sought must show that the information is not reasonably accessible because of undue burden or expense. If a showing of undue burden or expense is made, the court may nonetheless order production of electronically stored information if the requesting party shows good cause. The court shall consider the factors in Civ. R. 26(B)(4) when determining if good cause exists. In ordering production of electronically stored information, the court may specify the format, extent, timing, allocation of expenses and other conditions for discovery of the electronically stored information.

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11/13/2017 12:55:13 PM

BREAUX, ALISON

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- 4. When information subject to a subpoena is withheld on a claim that it is privileged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim
- 5. If information is produced in response to a subpoena that is subject to a claim of privilege or of protection as trial-preparation material, the person making the claim may notify any party that received the information of the claim and the basis for it. After being notified, a receiving party must promptly return, sequester, or destroy the specified information and any copies within the party's possession, custody or control. A party may not use or disclose the information until the claim is resolved. A receiving party may promptly present the information to the court under seal for determination of the claim of privilege or of protection as trial-preparation material. If the receiving party disclosed the information before being notified, it must take reasonable steps to retrieve it. The person who produced the information must preserve the information until the claim is resolved.

#### SANCTIONS

1. Failure by any person without adequate excuse to obey a subpoena served upon that person may be deemed contempt of the court from which the subpoena issued. A subpoenaed person or that person's attorney who frivolously resists discovery under this rule may be required by the court to pay the reasonable expenses, including reasonable attorney's fees of the party seeking discovery. The court from which a subpoena was issued may impose upon a party or attorney in breach of the duty imposed by division (C)(1) of this rule an appropriate sanction, which may include, but is not limited to, lost earnings and reasonable attorney's fees.

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# EXHIBIT 1

# Instructions

- A. Definitions. In answering each request, use the following definitions:
  - 1. The word "person" means any natural person, firm, partnership, association, corporation, whether public or private, governmental agency or entity, joint venture, or any other form of business entity.
  - 2. "You," "Your" and "AMC" refer to the recipient of this subpoena, AMC Investigations LLC and its principal, Aaron Czetli, when acting on the behalf of AMC.
  - 3. "KNR" refers to Defendant, Kisling, Nestico & Redick, LLC.
  - 4. The term "Complaint" refers to the operative complaint filed in the above-captioned matter.
  - 5. The terms "Defendant" or "Defendants" refers to the Defendants in the above-captioned matter.
  - 6. The term "document" or "documents" means the original and a copy, regardless of origin or location, of any writing or records of any type or description, whether official or unofficial, including, but not limited to, the original and any copy of any book, pamphlet, periodical, letter, memorandum, telegram, report, record, study, inter- or intra-office communication, handwritten or other note, working paper, publication, permit, ledger and/or journal, whether general or special, chart, paper, graph, survey, index tape, disk, data sheet or data-processing card, or any other written, recorded, transcribed, filed, or graphic matter, however produced or reproduced, to which Defendant had access or now has access. "Document" or "documents" also includes any magnetically, mechanically, and/or electronically stored, maintained, and/or recorded data, whether the data consists of words, symbols, numbers, graphs, or other matters, including but not limited to email and text messages.
  - 7. "Identify" means, with respect to any individual person, that the answer shall state, to the extent known, the person's name, sex, approximate age, present home address, present home telephone number, present business address, present business telephone number, present employer, present title, present job description, salary grade, roll group, and relationship to Defendant, if any. If Defendant does not know the person's present home address, he shall so state and list the person's last-known home address. If Defendant does not know the person's name, he shall so state and provide a physical description of the person, including describing the clothing the person was wearing at the time of the events charged in the Complaint. "Identify" means, with respect to a communication, the place of the communication, the date and time of the

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communication, the participants in the communication, and the substance of the communication.

- 8. "And" and "or" shall be construed either disjunctively or conjunctively as necessary to bring within the scope of the Interrogatory all responses that might otherwise be construed to be outside its scope.
- 9. The term "current" means as of the date of service of these requests for production and "concerning" or "regarding" and their cognates mean "in whole or in part."
- 10. "Any" includes the word "all," and "all" includes the word "any."
- 11. "Relate to" and "relating to" mean regarding, concerning, containing, consisting of, referring to, reflecting, supporting, demonstrating, showing, identifying, mentioning, contradicting, prepared in connection with, used in preparation for, pertaining to, having any relationship to, evidencing, constituting evidence of, or being in any way legally, logically, or factually connected with the matter discussed.
- B. These requests shall be deemed continuing in nature and are to be supplemented as additional information or documents pertinent to any interrogatory is obtained or created, including, but not limited to, additional information that adds to a previous answer, corrects a previous answer, and/or clarifies a previous answer.
- C. Privileges
  - 1. For each request you refuse to answer on grounds of privilege, state:
    - a. The specific privilege asserted;
    - b. The basis for the privilege; and
    - c. The identity of the documents and/or information claimed to be privileged.
- D. Information requested is any and all information within your knowledge or that of your agents, employees, attorneys, representatives, and/or assigns.

#### **REQUESTS**

Provide the following documents in accordance with the instructions above.

- 1. Any list of current or past AMC customers.
- Documentation sufficient to show what portion of Your revenue comes from Defendants and to identify all other sources of revenue for AMC and Aaron Czetli apart from their work for Defendants.
- 3. All correspondence with KNR regarding billing, payment, invoices or services provided.
- 4. Any documents reflecting any non-cash compensation received by Aaron Czetli or AMC Investigations from KNR (insurance benefits, retirement benefits, in-kind services, technology provided, vehicle allowance,

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- 5. Any documentation as to what was done to earn the investigation fee You charged KNR with respect to the named plaintiffs identified in the Complaint.
- 6. All documents reflecting any Defendants' process or policies for selecting AMC or Aaron Czetli to perform services for any of Defendants' clients.
- 7. All documents reflecting Czetli's or AMC's efforts to solicit or obtain business from or through any of the Defendants.
- 8. All documents reflecting any Defendants' efforts to solicit or obtain services from Czetli or AMC.
- 9. All documents reflecting efforts by any Defendant to ensure that Czetli and AMC were providing the most competitive terms and most reliable service.
- 10. Any written agreements between Aaron Czetli or AMC and any Defendant and all documents relating to the negotiation or maintenance of any such agreements whether written or otherwise.
- 11. Any documents showing that Czetli or AMC performed services for any Defendant apart from investigative services.
- 12. Any documents containing a description of the work performed by Czetli or AMC for any Defendant.
- 13. All communications by Aaron Czetli or AMC Investigations directly with Robert Nestico or Robert Redick, including all communications about the above captioned lawsuit.
- 14. All communications with any Defendant not directly related to a client matter, including all communications about the above captioned lawsuit.
- 15. All documents reflecting the expertise of Your staff in conducting investigations, including any accreditations or relevant training.
- 16. All 1099s, W-2s, W-9s, K-1s, or any other tax forms You received from any Defendant.
- 17. Documents reflecting any payments made to AMC or Czetli by any Defendant that were not reflected on a tax form.
- 18. All documents reflecting the total amount of fees, revenues, or payments AMC or Czetli collected from any Defendant on a monthly or yearly basis.
- 19. Any documents reflecting overhead expenses associated with the operation of AMC.
- 20. Tax returns for Czetli and AMC since 2011, including all relevant forms, attachments, and schedules.
- 21. Any documents reflecting payments made by KNR to Aaron Czetli (in his personal capacity) rather than to AMC.
- 22. Any documents reflecting the rates AMC charges other customers for services similar or identical to those services they provide KNR.

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- 23. Any documents in which it is claimed or asserted that Aaron Czetli is or is not an employee of KNR or any Defendant.
- 24. Any documents in which it is claimed or asserted that AMC is or is not controlled by KNR or any Defendant.

**EXTO** 

PS Form 3811, April 2015 PSN 7530-02-000-9053

#### Monday, June 15, 2015 at 8:33:42 PM Eastern Daylight Time

**EXTO** 

Subject: Rooms.....

Wednesday, November 6, 2013 at 8:59:12 AM Eastern Standard Time Date:

From: **Brandy Brewer** 

Prelit Attorney, Mike Simpson, Mike Simpson (michaelsimpson12@yahoo.com)

Priority: High

To:

Room Arrangements:

Cawley/Fioros Tassi/Schneider Tony/Waleed Rob/Paul Sam Simpson/Matt Horton/Robert Zaber/Tom Jason/Josh



# **Brandy Brewer Kisling, Nestico & Redick**

Director of Operations 3412 W. Market St., Akron, Ohio 44333

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Locations: Akron, Canton, Cleveland, Cincinnati, Columbus, Dayton, Toledo & Youngstown









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